

# District 17 District Council Meeting

# **Agenda**

Date and Time: 28 May 2016, 2:35 pm Venue: Four Points by Sheraton

- 1. Call to order Sergeant At Arms
- 2. Inspirational opening
- 3. Reading of District Mission
- 4. Welcome/introductory and explanatory remarks D17 District Director
- 5. Apologies
- 6. Credentials Committee Report D17 Parliamentarian
- 7. Adoption of Agenda
- 8. Minutes from the previous District Council meeting 21 November 2015 and matters arising
- 9. Administration Manager's Report
  - a. Correspondence:
    - Incoming
    - Outgoing
- 10. Adoption of Alignment of Clubs within Divisions and Areas Sue Fallon
- 11. District Leadership Committee Report Robyn Richards
- 12. Election of District Officers for District 17, 2016/2017
  - i. District Director
  - ii. Program Quality Director
  - iii. Club Growth Director
  - iv. Division Directors: Central, Eastern, Northern, Southern
- 13. Audit Committee Report
- 14. Finance Manager's Report
- 15. Reports from
  - a. District Director Ian Pickens
  - b. Program Quality Director Leonor Ragan
  - c. Club Growth Director Sue Fallon
  - d. Public Relations Officer Tom Bielski
- 16. Division Director Reports as tabled

17.	Area Direc	tor Reports as t	abled		
	a. Area C	1	h. Area E13	o. Area S31	
	b. Area C	2	i. Area E14	p. Area S32	
	c. Area C	3	j. Area N21	q. Area S33	
	d. Area C	4	k. Area N22	r. Area S34	
	e. Area C	5	I. Area N23	s. Area S35	
	f. Area E	11	m. Area N24		
	g. Area E	12	n. Area N25		
18.	Other Con	nmittee Reports		- <u> </u>	
	There are	no other reports.			
19.	Motions Submitted				
	Changes to District 17 Procedures Manual				
			rocedures Manual		
	_		rocedures Manual		
20.	Changes to District 17 Procedures Manual     Call for Bids – 2017 District Convention				
21.	New Business  International Candidate Speech – David Fisher DTM  International Candidate Speech – Mark Richards DTM				
22.	Announcements				
	Awards	Night (2 July 201	6)		
23.	Next Meeting – District Council Meeting				
	Date:	Saturday, 19 N	lovember 2016		
	Time:	2.00 pm			
	Venue:	Technology Pa	ırk, Bentley		
24.	Adjournm	ent			

# DISTRICT 17 REALIGNMENT 2016 - 2017 - Sue Fallon, Club Growth Director 2016-2017

CENTRAL DIVISION	EASTERN DIVISION	NORTHERN DIVISION	SOUTHERN DIVISON
C1	E11	N21	S31
Deloite	Durack	Sandgropers	Armadale
Electric Toasters	Jacobs	Currambine	Canning Vale
Northbridge	Riverside	Northern Lights	Gosnells Foothills
PWC	Terrace	Northern Gourmet	Southern River
NAB Perth	Shell	Butler	Ranford
C2	E12	N22	532
AECOM	Belmont	Project Managers	City of Cockburn
Central Communicators	DTM Pathway	St Georges	Fremantle Gateway
City of Perth	Victoria Park	Subiaco Early Birds	Fremantle Gourmet
Perth Justalk	Western Founders	UWA	Victoria Quay
	Verbivores	Masters@UWA	
C3	E13	N23	533
235 Toastmasters	Ellenbrook	DESperados	Cannington Communicators
CPA	Kalamunda	Talkabout	Murdoch Southsiders
Dynamic Speakers	Mundaring	Mt Hawthorn	TLI Training Group
Karratha	Swan	Stirling	Willetton
Rising Stars	Guildford Stars	Water Corporation	Sunday Sundowners
C4	E14	N24	S34
Bechtel Toastmasters	Golden Gourmet	Banyandah	Bunbury
Curtin GSB	Touch of Gold	Highgate	Jetty
Curtin GSB Sundowners	WA Governors	Noranda	Mandjar
Risky Toast	WASM	Maylands	Margaret River
			Blackwood Valley
25		N25	
Plain Speakers		Aspire	S35
ToastiES ToastiES		Banksia Speakers	Applecross
West End		Gourmet Guns N Roses	Netmasters
Fortunate		Young Guns	Rockingham
Terrace Speakers		Competitive Speakers	WesCEF
			Kwinana

### **District Leadership Committee Report 2016**

Nominations for District 17 leadership positions opened from January 1<sup>st</sup>, 2016. All nominations and expressions of interest for these positions were accepted up to the closing date, February 26<sup>th</sup>, 2016.

The District Leadership Committee was assembled with experienced Toastmasters from Toastmaster clubs representing all four Divisions within District 17. Once nominations and expressions of interest were all received, the committee met in person on March 12<sup>th</sup>, 2016 to discuss the interview process, deliberate on questions included in the interviews and to allocate candidates to committee members for the interview process. As this was the first time, to our knowledge, an interview process has been implemented, this required careful consultation and deliberation. Each committee member was allocated a number of candidates to interview and record their answers/observations. Interviews took place over the ensuing 3 weeks via telephone.

The committee met again in person on April 3<sup>rd</sup>, 2016 to confer and individually consider the experience, abilities, and qualifications of each candidate. This was taken into consideration in the best interests of District 17 and Toastmasters International.

Nominations for elected positions in District 17 received were;

District Director -

Leonor Ragan DTM

Program Quality Director -

Sue Fallon DTM

Club Growth Director -

Almarie Meyer ACS, ALB Patricia D'Cruze ACS, ALS

Central Division Director -

Allen Hahn ACG, ALB

Eastern Division Director -

Peter Petrich ACB, ALB

Northern Division Director -

Catherine O'Brien ACB, ALB

Southern Division Director -

Michael Foster DTM

After careful deliberation, the District Leadership Committee endorses the following candidates for elected positions;

District Director:

Leonor Ragan DTM

Program Quality Director:

Sue Fallon DTM

Club Growth Director:

Almarie Meyer ACS, ALB Patricia D'Cruze ACS, ALS Central Division Director: Eastern Division Director:

Allen Hahn ACG, ALB Peter Petrich ACB, ALB

Northern Division Director:

Catherine O'Brien ACB, ALB

Southern Division Director:

Michael Foster DTM

The Nomination Committee also accepted expressions of interest for Public Relations Manager and the nineteen available Area Director positions. Expressions of Interest for appointed positions received were;

Public Relations Manager -

Cathy Kunzel DTM

Fiona McLean ACS, ALB

Area Directors -

Fabian Borraccino
Mina Cho ACB, CL
Adam Duda ACB, ALB
Sophy Gotsis ACG, CL
Meriel Griffiths ACS, ALB
Joseph Kufakwandi CC
Robyn Lloyd DTM
Cathryn McMurray CC

Jon Teh CC

Vijayakumar Vijayaratnam ATMS, CL

Mark Zhang CC

The District Leadership Committee endorses the following Area Director Candidates for their respective Area Director positions.

Joseph Kufakwandi CC	C1
Jon Teh CC	C3
Robyn Lloyd DTM	C5
Mina Cho ACB, CL	E12
Adam Duda ACB, ALB	E13
Fabian Borraccino	N21
Meriel Griffiths ACS, ALB	N22
Cathryn McMurray CC	N24
Mark Zhang CC	N25
Sophy Gotsis ACG, CL	S32
Vijayakumar Vijayaratnam ATMS, CL	S33

The District Leadership Committee is continuing to source members to fill other Area Director positions.

The District Leadership Committee affirms that Candidates may stand from the floor for any of the District 17 elected positions at the District 17 Council Meeting being held on Saturday May 28<sup>th</sup>, 2016 in Perth. Candidates who nominate for one office and are not elected to that office may nominate from the floor for subsequent positions.

The District Leadership Committee was impressed with the desire of nominees to commit and contribute to leadership roles in District 17. Their quest to support and assist all District 17 members in achieving their goals and to enhance the membership experience is to be commended.

As a fortuitous outcome of the interview process, we discovered it to be a prodigious tool for future leaders in developing training for our District Officers, as it highlighted areas needing more understanding by nominees. We encourage your elected leaders to employ these findings as they prepare training for the ensuing year.

I would like to thank my fellow committee members

Henry Yau ACS, ALB

Nola Haddrill DTM

Phyll Lightbody ACB, ALB

Gerry Prewett DTM

for the time, expertise and diligence displayed in their role and their commitment to District 17.

It has been my pleasure and privilege to serve as the Chair of the District Leadership Committee for District 17 this year.

Robyn Richards DTM
District Leadership Committee Chair 2015/2016
0407 851 361
marknrobyn@bigpond.com

#### TOASTMASTERS INTERNATIONAL

Certification for 2015-2016

DISTRICT 17

TOASTMASTERS

CTIONS:	

- 1. Complete all sections on the Narrative tab.

- 1. Complete all sections on the narranne rate.

  2. Fill in the white cells below with the appropriate information and print out this page.

  3. Obtain related signature below. Electronic signatures are not acceptable.

  4. Distribute monthly reports per Toastmasters International protocol 8.4, to the District Director, Program Quality Director and the Club Growth Director within 30 days after the end of the month. 5. Quarter reports due to World Headquarters:
  - \* September Report: October 31
  - \* December (Audit) Report: February 15
  - \* March Report: April 30
  - \* June (Audit) Report: August 31

6. Submit approved narratives and certification page to World Headquarters by email or fax;

\* Scan and email the PDF to DistrictFinancialReports@teatmanters.org

- \* Or fax to (949) 858-1207

MOZE: This certification form must be complete for the report to be accepted by World Headquarters. Reserve funds will not be released until World Headquarters receives the completed report.

In Base Currency	AUD
Monthly Net Income/(Loss)	(2,938.34)
Year to Date Net Income/(Loss)	4,577.80
Total Available Funds	45,701.97

1. We, the undersigned, certify that all district financial records have been made available to the audit committee (Mid-year and Year-end) for inspection and that that any upaid bills or other outstanding obligations for the 2015-2016 term have been reported to the audit committee and included in accruals section of that any upaid bills or other outstanding obligations for the 2015-2016 term have been reportible audit. We further certify that there are no other outstanding district obligations incurred for the 2015-2016 term.

Cated this © 7 day of District Director

Complete only for the Mid-year Report and Year-end Report:

 We, the undersigned members of the Audit Committee, have examined the records of District.
 with the Audit Committee Guidelines\* and believe that this report properly reflects the operation for that term. for the 2015-2016 term in accordance

Dated this

day of

\* Audit Committee Schleimes are available at the "District Finance" section of the webiste:

MOTE: Audit committee members cannot be members of the district executive committee (e.g., District Director, Program Quality Director, Club Growth Director,
Immediate Past District Governor, Administration Manager, Finance Manager, Public Relations Manager, Division Directors, Area Directors).

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# District 17 Balance Sheet (in AUD)

Reporting Book: ACCRUAL
As of Date: 31/03/16
Cost Center: District 17

01/07/15 Through 31/03/16 Actual

\$ 44,969.90

#### Assets

**Current Assets** 

 Cash and Cash Equivalents
 44,169.90

 Accounts Receivable, Net
 (200.00)

 Prepaid Expenses
 1,000.00

 Total Current Assets
 44,969.90

#### **Liabilities and Equity**

Liabilities

**Total Assets** 

**Current Liabilities** 

Accounts Payable 1,034.48

Total Current Liabilities 1,034.48

Total Liabilities 1,034.48

Stockholders Equity

Cumulative Translation Adjustment 4,283.66

Net Assets 58,192.04

Net Income (Loss) (18,540.28)

Total Stockholders Equity 43,935.42

Total Liabilities and Equity \$44,969.90

Created on: 07/04/2016 21:42

### District 17 Profit & Loss Statement (Actual vs. Budget GL Detail) (in AUD)

Reporting Book: ACCRUAL As of Date:

31/03/16

Cost Center: District 17

	Month Ending 31/03/16			01/07/15 <sup>2</sup> 31/03	-
	Actual	Variance		Actual	Variance
			District Revenue		
			Membership Revenue		
_	0.00	0.00	6005-000000 - Membership Revenue	22,439.15	22,439.15
	0.00	0.00	Total Membership Revenue	22,439.15	22,439.15
			Conference Revenue		
			Registration & Tickets		
			Registration - No Item	650.00	650.00
	650.00	650.00	6025-000000 - Registration & Ticket Revenue	650.00	650.00
_	650.00	650.00	Total Registration - No Item	650.00	650.00 650.00
	650.00	650.00	Total Registration & Tickets	050,00	050.00
			Non Registration		
	0.00	0.00	Non Registration 6050-000000 - Refunds - Registration & Tickets	284.00	284.00
	0.00	0.00	•	284.00	284.00
	0.00	0.00	Total Non Registration Total Non Registration	284.00	284.00
_	650.00	650.00	Total Conference Revenue	934.00	934.00
	050-00	000.00	Fundraising Revenue	00.100	55 1155
			Non Registration		
			Donations (No Item)		
	0.00	0.00	6010-000000 - Donation Revenue	3,628.00	3,628.00
	0.00	0.00	Total Donations (No Item)	3,628.00	3,628,00
	0.00	0.00	Other		
	0.00	0.00	6035-000000 - Raffle Revenue	155.50	155.50
)	0.00	0.00	Total Other	155.50	155,50
_	0.00	0.00	Total Non Registration	3,783.50	3,783,50
-	0.00	0.00	Total Fundraising Revenue	3,783.50	3,783.50
			Other Revenue		
	34.56	34.56	6015-000000 - Interest Income	306.46	306.46
	(172.82)	(172.82)	6020-000000 - Miscellaneous Income	27.58	27.58
	0.00	0.00	6025-000000 - Registration & Ticket Revenue	5,188.70	5,188.70
	(138.26)	(138.26)	Total Other Revenue	5,522.74	5,522.74
	511.74	511.74	Total District Revenue	32,679.39	32,679.39
			District Expenses		
			Conference Expenses		
	0.00	0.00	7014-000000 - Room Rental Event Expense	16,487.50	16,487.50
_	0.00	0.00	7078-000000 - Food Expense	(688.60)	(688.60)
	0.00	0.00	Total Conference Expenses	15,798,90	15,798 90
			TLI Expenses	00.00	00.00
	0.00	0.00	7012-000000 - Supplies & Stationery Expense	22.96	22.96
	0.00	0.00	7014-000000 - Room Rental Event Expense	1,098.75	1,098.75
	0.00	0.00	7078-000000 - Food Expense	716.00 1.837.71	716.00 1,837.71
	0.00	0.00	Total TLI Expenses	1,037.71	1,037.71
			Marketing Expense		
	0.00	0.00	Building New Clubs 7008-000000 - Promotional Materials	589.13	589.13
	0.00 0.00	0.00	7014-000000 - Room Rental Event Expense	86.50	86.50
	0.00	0.00	7020-000000 - Printing Expense	64.98	64.98
	0.00	0.00	7078-000000 - Food Expense	37.50	37.50
	0.00	0.00	Total Building New Clubs	778.11	778.11
	0.00	0.00	Recognition	,,,	
	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	165.00	165.00
	0.00	0.00	7016-000000 - Awards Expense (Hopines, Frages, Russells & Sarahadas)	775.00	775.00
	0.00	0.00	Total Recognition	940.00	940.00
	0.00	0.00	Other		
	0.00	0.00	7008-000000 - Promotional Materials	958.42	958.42

0,00	0.00	Total Marketing Expense	2,676.53	2,676.53
0.00	0.00	Communications & PR Expenses 7010 000000 Awards Expenses (Trophies Plagues Pibbons & Cartificates)	130.00	130.00
0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	130.00	130.00
0.00	0.00	Total Communications & PR Expenses Education & Training Expense	130.00	100.00
		Training Club Officers		
200.00	200.00	7014-000000 - Room Rental Event Expense	454.08	454.08
0.00	0.00	7042-000000 - Outside Contractor Expense	469.72	469.72
0.00	0.00	7078-000000 - Food Expense	445.52	445.52
200_00	200.00	Total Training Club Officers	1,369,32	1,369.32
		Training Division & Area Governors		
0.00	0.00	7014-000000 - Room Rental Event Expense	590.00	590.00
0.00	0.00	7078-000000 - Food Expense	165.98	165.98
0.00	0.00	Total Training Division & Area Governors	755 98	755.98
		Other		
0.00	0.00	7014-000000 - Room Rental Event Expense	152.00	152.00
0.00	0.00	7082-000000 - Incentives	648.97	648.97
0.00	0.00	7086-000000 - Miscellaneous Expenses	39.88	39.88
0.00	0.00	Total Other	840.85	840.85
200.00	200.00	Total Education & Training Expense	2,966,15	2,966,15
		Speech Contest Expenses	500.00	500.00
0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	528.00	528.00
0.00	0.00	7014-000000 - Room Rental Event Expense	599.78	599.78
0.00	0.00	7078-000000 - Food Expense	774.63	774.63 1,902.41
0.00	0.00	Total Speech Contest Expenses	1,902.41	1,902.41
0.00	0.00	Administration Expenses	(113.80)	(113.80)
0.00 0.00	0.00 0.00	6020-000000 - Miscellaneous Income	624.71	624.71
0.00	0.00	7004-000000 - Badges & Pins 7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	607.00	607.00
754.70	754.70	7012-000000 - Supplies & Stationery Expense	890.69	890.69
0.00	0.00	7014-000000 - Room Rental Event Expense	4,172.00	4,172.00
0.00	0.00	7016-000000 - Meal Event Expense	688.60	688.60
0.00	0.00	7018-000000 - Decorations Expense	50.00	50.00
0.00	0.00	7020-000000 - Printing Expense	343.73	343.73
0.00	0.00	7044-000000 - Postage & Shipping Expense	66.15	66.15
0.00	0.00	7048-000000 - Equipment Purchase Expense (Less than \$500)	20.00	20.00
22.64	22.64	7070-000000 - Bank Charges & Credit Card Fee Expense	37.43	37.43
0.00	0.00	7074-000000 - Gain/Loss - Realized	16.54	16.54
0.00	0.00	7078-000000 - Food Expense	565.35	565.35
0.00	0.00	7080-000000 - Gifts & Thank Yous	105.00	105.00
777.34	777.34	Total Administration Expenses	8,073,40	8,073 40
		Travel Expense		
		District Governor		
0.00	0.00	7056-000000 - Convention Registration Fees Expense	237.13	237.13
0.00	0.00	7058-000000 - Lodging Expense	3,670.05	3,670.05
0.00	0.00	7060-000000 - Transportation - Airfare Expense	1,697.64	1,697.64
0.00	0.00	7062-000000 - Transportation - Mileage Expense	113.00	113.00
0.00	0.00	Total District Governor	5,717.82	5,717.82
0.00	0.00	LGET	700.45	700.45
0.00 0.00	0.00	7056-000000 - Convention Registration Fees Expense 7058-000000 - Lodging Expense	2,034.78	2,034.78
0.00	0.00	7078-000000 - Food Expense	60.00	60.00
0.00	0.00	Total LGET	2,795.23	2,795,2
0.00	0,00	LGM	2,100,20	2,100,2
0.00	0.00	7056-000000 - Convention Registration Fees Expense	706.22	706.22
0.00	0.00	7058-000000 - Lodging Expense	1,195.40	1,195.40
0.00	0.00	7078-000000 - Food Expense	58.56	58.56
0,00	0.00	Total LGM	1,960.18	1,960.1
5,00	3,00	Division Governor		
0.00	0.00	7062-000000 - Transportation - Mileage Expense	299.00	299.0
2.00	0.00	Total Division Governor	299.00	299.0
0.00		Area Governor		
0.00			1,163.40	1,163.4
0.00	0.00	7060-000000 - Transportation - Airfare Expense	1,103.40	1,100.1
	0.00 0.00	7060-000000 - Transportation - Alfrare Expense 7062-000000 - Transportation - Mileage Expense	598.22	598.22

4.597.05	4.597.05	7060-000000 - Transportation - Airfare Expense	4,597.05	4,597.05
344.77	344.77	7068-000000 - Transportation - Other Expense	344.77	344.77
4,941.82	4,941.82	Total Keynote Speaker	4,941.82	4,941.82
		Other Member		
0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	28.10	28.10
0.00	0.00	7066-000000 - Transportation - Rail Expense	85.70	85.70
0.00	0.00	Total Other Member	113.80	113.80
4,941.82	4,941.82	Total Travel Expense	17,589.47	17,589.47
2		Other Expenses		
0.00	0.00	7022-000000 - Audio Visual Expense	243.10	243.10
0.00	0.00	7070-000000 - Bank Charges & Credit Card Fee Expense	2.00	2.00
0.00	0.00	Total Other Expenses	245.10	245.10
5,919.16	5,919.16	Total District Expenses	51,219.67	51,219.67
(5,407.42)	(5,407.42)	Total Net Income	(18,540.28)	(18,540.28)

Created on: 07/04/2016 21:52

# **District 17** Reconciliation Report As Of 31/03/16

Account: Cash - Begdigo (8698)

Statement Ending Balance Deposits in Transit Outstanding Checks and Charges Adjusted Bank Balance	25,678.90 30.00 0.00 25,708.90
Book Balance Adjustments* Adjusted Book Balance	25,708.90 0.00 25,708.90

Total Checks and Charges Cleared	6,480.46	Total Deposits Cleared		681.74
Memo	Date	Doc No	Cleared	In Transit
Interest income	01/03/16		34.56	
morest mesons	03/03/16		293.59	
	04/03/16		293.59	
			00.00	

60.00

681.74

Checks and	Charges
Total Deposits	
Convention 2016	
Convention 2016	
Convention 2010	

**Deposits**Name

Convention 2016 Convention 2016

	4				
Name	Memo	Date	Check No	Cleared	Outstanding
Pickens I	payment	01/03/16		200.00	
Pickens I	payment	01/03/16		422.04	
Pickens I	payment	21/03/16		5,719.16	
Peta Rakela	payment	21/03/16		139.26	
	and Charges		-	6,480.46	0.00

29/03/16 31/03/16

Created on: 06/04/16, 0:00 AWST

30.00

30.00

#### **District Director Report to DCM May 2016**

I have pleasure as your inaugural District Director to report the current status of the district to members.

Two of our valued clubs and their members from PWC and Margaret River have not renewed during this year. I know the current economic environment is tough and many clubs are struggling to retain members who are facing uncertainty and work place challenges. I am so proud of the leaders who have battled on and continued to survive. I, just like you, hope the climate changes and we are back to our buoyant self very soon.

Club growth is a challenge at any time and I remain confidentially optimistic that there are more new clubs who will charter within the next 2 months. We currently have 81 clubs still active as a result of two losses and one gain with NAB chartering and to date our only new club this year. 72 of those clubs have paid renewals so district numbers look bleaker than we expect them to be at end June.

We have 8 Presidents Distinguished clubs, 4 Select Distinguished and 4 Distinguished at end March. We currently have 26 clubs with 5 or more goals achieved and 14 clubs with 4 distinguished club goals just waiting for membership numbers to rise. That is a tremendous 52 out of the current 72 paid clubs that have reached 4 goals or more. Membership continues to be our greatest challenge

It is not the points or the education aspect of toastmasters that has the most effect. It is the members, and many of the clubs are still seeking membership growth to capitalise on the hard education work done with current members. Member involvement, achievement and success is the only true measure of success. Our leaders will continue to deliver member excellence.

Toastmaster International data and stats offer some guidance on our status as attested below we are not in bad shape just short of new clubs.

Western Australia (as of 2016-03-30)

District Goal (to be dist)	Actual to date	Year's goal	Needs more	Percent complete
Paid clubs	72	85	13	84.7%
Mem payments	3191	3819	628	83.6%
Dist. clubs	16	33	17	48.5%

Top 10 clubs with highest education awards per 7/1 base membership

Club	Name	Educ awards	July 1 base	Ratio
5491	Fremantle Gateway Toastmasters Club	16	23	0.696
1375364	Rockingham Toastmasters	12	21	0.571
8453	City of Cockburn Toastmasters	5	10	0.500
1150233	Cannington Communicators	4	9	0.444
3704188	Kwinana Toastmasters	9	21	0.429
7986	Western Founders Toastmasters Club	8	19	0.421
3338014	DTM Pathway	8	20	0.400
1562202	Ellenbrook Toastmasters Club	8	21	0.381
1133609	Canning Vale Toastmasters	15	41	0.366
1139179	AECOM WA Toastmasters Club	4	11	0.36

This has been a challenging leadership year. We are sorry Barbara Coles C1 resigned as an Area Director very soon into the year. Absolutely blessed to have Janette Edwards step into the role and for her to have done it so well.

Nero Zhang E14 lost his job and also his sponsorship therefore had to return home to China. Nero has been a strong support to Kalgoorlie and his leadership has been missed. Cybele Katavatis N23 resigned through illness leaving big shoes to fill. We are saddened with Lynette Delane's C3 mother passing away placing pressure on her toastmaster time. We thank Lynette for the support to Karratha during her mothers' illness.

I thank these leaders for the time and effort they have delivered during their time in District leadership and look forward to continued support and friendship from them.

Eastern Division may be the new kid on the block but they have shown they are 100% as the only division to meet all division targets and goals in the first half of the year.

Our biggest challenge although new clubs lag behind what we expected at this stage of the year, is to bring current clubs who have not renewed 8 or more members and also those who need to be charter strength up to the level of membership they deserve.

The leaders of our clubs are wonderful leaders and I have absolute confidence in their ability to serve the members at the highest level of competence.

The leaders of our district have been fantastic this year most of them going beyond the recognised role and delivering quality to members. I thank you for your dedication and the support of the district. I am proud to see your acceptance of your role and the way you have conducted yourself. You are what I expect form toastmasters and leaders.

Redundancy has been the catch cry across the district, and sadly many people saying me too. We are working to stave off redundancy of clubs and need your support to bring members into clubs. There is no better advertising than word of mouth. Don't keep toastmasters a secret.

Regardless of the end of year results I know our district is ready to take on the next year with confidence of success in Toastmaster terms and ability to build an even stronger district.

I am proud of our members ,I am proud of your success, I am proud of your determination to improve yourself ,and that in my view is the one word reason (improve) If for no other, why you joined toastmasters

I ask that my report be received.



# District 17 Program Quality Director Report

### **Educational Achievements**

It has been a good year. Our club members have achieved exceptional educational results. Up to now we have:

Number of Awards	Type of Award
117	Competent Communicators
27	Advance Communicators Bronze
13	Advance Communicators Silver
42	Competent Leaders
16	Advance Leaders Bronze
7	Advance Leaders Silver
8	Advance Communicators Gold
9	Distinguished Toastmasters
2	Leaders Excellence (LDREXC)

In total 241 educational awards. It is an outstanding achievement by our District 17 Toastmasters.

#### **TRIPLE CROWN AWARDS RECIPIENTS**

<u>MEMBER</u>	<b>COUNT</b>	AWARDS
Bhudia, Asvin M.	3	ALB, CC, CL
Chan, Stephanie	3	CC, ACB, CL
Fisher, Elizabeth	3	CL, ACG, CL
Foster, Michael P.	4	DTM, CL, ALB, CC
Hughes, Colin	3	CC, ALS, DTM
Law, Marianne	5	CL, CL, ALS, DTM, CC
Law, Peter C.	5	CC, CC, CC, CC, CC
Liew, Yi-Choong	3	ACS, CL, ACB
Lindsay, Martin	4	CC, CC, CC, CL
Lloyd, Robyn	4	CC, CL, ALB, ACB
Macdonald, Graham R.	3	ACS, ALB, CL
Naidu, Michele	3	ACS, CL, ALB
Nicholas, David R.	3	ACB, ACS, CC
O'Brien, Catherine	3	ACG, ACB, CC
O'Connor, Martin J.	3	CC, ALB, ACS
Palmer, Mike	3	ALS, DTM, CC
Bielski, Tom	3	CC, CC, CL
Veluthakkal, Karunakaran Kutty	4	ACG, ALS, DTM, CC

The above 20 members have achieved the Triple Crown awards (these members have achieved three or more awards since July 1<sup>st</sup>).

### **DTM'S RECIPIENTS**

DATE NAME		CLUB
02/29/2016	D'Souza, Auriole	West End Toastmasters Club
02/22/2016	Perriman, Jacqueline	Fremantle Gateway Toastmasters
12/16/2015	Hewitt, Bill	Kalamunda Toastmasters Club
11/23/2015	Veluthakkal, Karunakaran Kutty	DTM Pathway
07/08/2015	Foster, Michael P.	Mandjar Speakers

07/07/2015	Kunzel, Cathy A.	Cannington Communicators
07/01/2015	Hughes, Colin	Victoria Quay Club
07/01/2015	Palmer, Mike	Canning Vale Toastmasters
07/01/2015	Law, Marianne	Kwinana Toastmasters

Up to now we have 9 Members that have achieved the Distinguished Toastmasters award (DTM). The are extraordinary accomplishments.

For District 17 to achieve:

**Distinguished** status: we need for <u>33</u> clubs to have achieved at least 5 educational awards. **Select** status: we need for <u>37</u> clubs to have achieved at least 5 educational awards. **President** status: we need for **41** clubs to have achieved at least 5 educational awards.

Distinguished status is linked to the number of members that each club has which must be 20 members or if the number of members was less than 20 at the beginning of the year then the base numbers as of the 1<sup>st</sup> July plus 5 new members. The March renewals will be finalised after the 10<sup>th</sup> of April. I'm hopeful that we will achieve this goal.

I encourage everyone to continue to work on your personal goals over the coming days and to help your fellow members to continuing working to achieve those goals.

Congratulations to our club leaders for striving above and beyond to ensure our members are obtaining the very best out of Toastmasters. I hope all of you are enjoying your club experience.

#### **Area and Division Training**

The second round of District Officer Training was done in November 21<sup>st</sup>. We achieved 100%. Congratulations to all our exceptional leaders that made the effort to attend the district officer training.

#### **Club Officer Training**

Well done to all the Division and Area Directors that attended and supported all your club officers. From December 2015 to March 2016, we successfully completed the following (TLI/COT's):

- One for Corporate
- One in The Southwest
- One in Karratha
- One in Kalgoorlie
- 5 TLI/COT in the Perth Metropolitan Region.

#### And the following workshops:

- Emerging Leaders,
- Enhancing Evaluations and Giving Effective Feedback
- Building on Achievement for Continuous Success
- How to Run Effective Meetings
- Speechcraft Train the Trainer

There is one more workshop:

#### Get The Most Out of FreeToastHost Workshop

9<sup>th</sup> April, Sunday, The Innovation Centre, Technology Park, 9 De Laeter Way, Bentley. Registration at: 9:15 a.m. for 9:30 a.m., start <u>Click here</u> to Register

Seventy-six clubs achieved the ½ point for attending the second TLI. As a result of running our TLI/COT in early December our Canning Vale Toastmasters Club achieved the 10<sup>th</sup> DCP (Distinguish Club Program) goal and qualified as a President Distinguished Club and the first club with 10 goals in our District and the second club in the world to reach 10 goals. Well done, Canning Vale toastmasters club members. We hope that you are enjoying your club experience.

This year club officer training has been very successful. We had 402 officers in the first round and 329 for the second round. Well done District 17 club officers, Area Directors and Division Directors. It is very meaningful to see your dedication and eagerness to learn and to share with others your challenges and experiences.

The initiative to run Corporate Training for the closed corporate clubs has been a real success. Out of the 9 corporate clubs 7 corporate clubs have full attendance. Two of the Corporate clubs had all the 7 officers attending. Congratulations to <u>235 Toastmasters Club and Shell Australia</u> for such outstanding achievement and dedication.

For the second round of training from November to the end of February attendance was 75.9% out of the 81 active clubs in the district. The breakdown for each role attendance was:

- 57 Presidents
- 55 Vice Presidents Education
- 46 Vice Presidents Membership
- 40 Vice Presidents Public Relations
- 39 Secretaries
- 58 Treasurers
- 34 Sergeant at Arms

Congratulations to the Eastern Division for achieving a 100% attendance for each of your Areas.

Thank you to all that helped to make the Training Leadership Institute and Club Officer training a success. Special thanks to The Training Leadership Group Toastmasters Club.

A lot of work went into making it happen but it was a real team effort that helped to make it happen. There was such a buzz all around the room and the famous quote from Ralph Smedley, founder of Toastmasters was very evident "We learn best in moments of enjoyment".

I look forward with anticipation for all our clubs to continue to "Dream Big".

It is a very exciting time for all us in the District as we keep enhancing our club member's experience. I hope that you take as many opportunities to either be a presenter or attend more than one educational event in the near future. The opportunity is there to make a difference and to become involved. If you wish to volunteer to present at TLI/Club Officer Training or present at one of the workshops, please let me know. I welcome your constructive comments and feedback. If you have further questions, please don't hesitate to contact me.

I'm very impressed with all the dedication of our club members. I'm looking forward to the upcoming developments in our District. Let's keep "<u>Dreaming Big</u>".

Leonor Ragan DTM
Email: Iragan@raganit.com
District 17 Program Quality Director 2015-2016

# District 17 Club Growth Director

#### **New Clubs**

One club has chartered in District 17 to date:

NAB Perth – the club chartered with 24 members – Thanks to the support team for NAB

#### **Membership Building & Retention**

68 Clubs have achieved Goal 7 – (4 New Members) and 42 Clubs have achieved Goal 8 – (plus 4 more new members)

#### **To achieve District Distinguished Status**

- Distinguished status we need 608 more paid up members
- Select Distinguished we need 682 more paid up members
- Presidents Distinguished we need 793 more paid up members

Many clubs have low renewals to date and payment in the next weeks will improve the situation

#### **Low Renewals and Non Renewals**

Deloitte Perth - In discussion on appointing coach/s

PWC - Club has closed

Riverside – 2 Coaches have been appointed. Club location is to be reviewed and remaining members keen to save the club

Jacobs Perth - Working with the club for direction

Fremantle Gourmet - 2 Coaches appointed

Talkabout - 1 Coach appointed

**DESperados** 

Banyandah – 1 Coach to be appointed

**Cannington Communicators** 

#### **Chartering in Progress**

Verbivores (Eastern Division) Club continues to grow slowly

**Blackwood River Valley** (Southern Division) Club reviewing member views on meetings location **Competitive Speakers** (Northern Division)— Demo held in November, many visitors almost at charter strength

Ranford – (Southern Division) - Demo held in November – low pace progress

**Butler** – (Northern Division) - Again Demo held in November – club gaining members and also attracting transfer members

Fortunate – (Central Division) – under review re future

Terrace Speakers – (Central Division) – successful demo meeting held in April – off to a great start Metro Mentors – demo meeting held late April

Some terrific Teamwork happening within these proposed clubs – keep up the good work

#### **Prospective Clubs:**

<u>St Georges College</u> – Discussion underway <u>CSC Corporate Toastmasters</u> Club – working towards demonstration meetings

#### **District17 Club Alignment**

The alignment has been completed and when this report is read, will have been forwarded to all members for feedback. There are only minor changes this year, following the major change last year of a new Division.

The key component of reviewing Club Alignment is to assist our Area Directors

- Facilitated Area Visits
- Balance of strong & weak clubs in each area
- Keep the number of clubs consistent across the board

I thank all of my assistants who have given their time to help out at Demonstration meetings during this year, and look forward to your continued support until end of June!

I also commend all of the Toastmasters who are working to charter new clubs, who have and are assisting with the meetings at proposed clubs and thanks them sincerely for that extra chunk of time that you give willingly.

Sue Fallon DTM
Club Growth Director 2015-2016



### Public Relations Manager DECM Report, April 2015

- 1. Positive Promotion Premiership
- 2. Convention Promotion
- 3. Awards Dinner Planning

#### 1. Positive Promotion Premiership

35 clubs have actively participated in the Positive Promotion Premiership this year, with about half only submitting only one kind of promotional activity.

At end of March the leading clubs are Swan, Mundaring and Canning Vale.

The most prolific contributor to the PPP has been Judith Allen, submitting activities for both Swan and Mundaring.

Of the 35 clubs submitting activities, 10 have submitted their Club Newsletters, 14 contributed to the Black Swan, and 15 reported their website and social media activities.

#### 2. Convention Promotion

With the inclusion of convention promotion on the PPP, 14 clubs took up the challenge of promoting the convention on their website or social media.

The promotional email campaign has resulted in a number of questions regarding the convention being brought up; these have been forwarded to the convention organising committee.

#### 3. Awards Dinner Planning

The 2016 District 17 Awards night is planned for Saturday the 2<sup>nd</sup> of July at the City West Functions Centre. The event is being organised as a buffet dinner, and 90 to 100 people are expected to attend at a proposed cost of \$75 each. The promotion of the Awards Dinner will take place once the convention bookings have reached minimum numbers.

Tom Bielski

District Public Relations Manager 2015-16



# District 17 Division Director Report – Western Australia

# Central Division - April 2016

#### **Educational Awards**

There has been a steady increase in clubs lodging educational awards and to date 26 awards have been lodged. I expect the momentum to increase as we near the 30 June deadline.

10 CC	6 ACB	2 ACS	1 ACG
4 CL	2 ALS	2 LDREXC	1 DTM

#### Membership

All, but two clubs met their minimum 8 members 31 March renewal deadline with the exception of NAB Perth and Deloittes. As at 5 April, there is only one club Deloittes still to renew their membership.

There are a number of clubs not at charter strength, but have been working hard with membership drives to recruit new members and several clubs are nearly there.

Area C1 (4 clubs) has 88 members with Deloitte Perth Toastmasters (9); Northbridge (15) under charter strength.

Area C2 (4 clubs) has 73 members with Perth Justalk (18), City of Perth (19); AECOM (12) under charter strength.

Area C3 (5 clubs) has 106 members with Raising Stars (14) and Dynamic Speakers (14) under charter strength.

Area C4 (4 clubs) has 81 members with Curtin GSB Club (18); Plain Speakers (19); Bechtel (15)

Area C5 (3 clubs) has 58 members with West End (14) under charter strength.

#### **DCP Goals**

There are at least 10 clubs that will definitely reach Distinguished, Select Distinguished and President's Distinguished by 30 June. Area Directors will be working with the other clubs to help them reach at least Distinguished Status.

The following clubs have 4+ DCP goals but need more members to be distinguished.

Area	Club	Goal	Paid Members	Members Needed
C2	AECOM WA Toastmasters Club	6	12	4
C2	City of Perth Toastmasters Club	4	19	1
C2	Perth Justalk	5	18	2
C3	Dynamic Speakers	5	14	1
C4	Curtin GSB Club	5	18	2
C4	Plain Speakers	5	19	1
C5	West End Toastmasters Club	5	14	6

#### **Club Officer Training**

The new initiative to run a special corporate club officer training (COT) session for the closed corporate clubs on 19 November 2016 was a great success. The COT sessions were tailored to meet the unique needs of corporate clubs. Regional Advisor Philip Bendeich ran a workshop on Delegation for Team Success at the corporate COT session.

Out of the 9 closed corporate clubs, 7 corporate clubs had full attendance. 235 Toastmasters Club was the only club that had all the 7 officers attend COT. There was a total of 80 club officers trained in the Central Division, which was a slight improvement from the July 2015 sessions.

Central Division hosted the Sunday session of COT on 21 February 2016.

#### **Contact with Area Directors**

My main contact with the Area Directors has been through phone and email. I am regular contact with them to check how their clubs are progressing in general and to see if they require any assistance. I also catch up with them at area and district events.

#### Contests

All Area Contests were held in March and were of a high standard and well attended. The Central Division Evaluation and International Speech Contest was held on 2 April 2016 at the Shenton Park Community Centre.

Jasmine Kaur from West End was the winner of the Evaluation Contest with Henry Yau from City of Perth in Second place.

Lisa Evans from Perth Justalk was the winner of the International Speech Contest with Jasmine Kaur from Curtin Sundowner in second place.

Jasmine, Henry, Lisa will represent the Central Division in the District 17 Finals in May 2016.

#### Clubs

Deloittes is the only struggling club in the Central Division with no renewals.

AECOM will continue with below charter strength but continue to lodge awards (6) and activively participate in Area, Divisional and District activities.

Bechtel, Karratha, Risky Toast and ToastiES have yet to lodge awards

Area Directors will concentrate on the struggling clubs to help them with strategies for membership building and encourage them to work towards their educational awards now that the contest season is over.

#### **New Clubs**

The NAB Perth club was chartered on 3 November 2015 and will be presented with their banner shortly. The proposed Fortunate Toastmasters is still struggling to attract members and hopes to charter in the second or third quarter of 2016.

#### Other Information/Comments

Several clubs achieved and celebrated major milestones: Perth Justalk (350<sup>th</sup> meeting); West End (400<sup>th</sup> Meeting); Electric Toasters (200<sup>th</sup> Meeting) and City of Perth (900<sup>th</sup>).

The Area Directors are in the process of completing their area visits and will lodge their reports by the due date.

I would like to acknowledge the hard work and commitment of the Area Directors in helping and supporting their clubs, and also actively participating in area, division and District 17 events.

Submitted by Patricia D'Cruze Central Division Director 7 April 2016



# District 17 Division Director Report – Western Australia

Eastern (as of April 26, 2016)

**Educational Awards - Goals** 

E11 Durack 8 PD Terrace 5 Riverside 1 Jacobs 2 Shell 4

E12 Belmont 4 Western Founders 9 PD Vic Park 10 PD DTM 9 PD

E13 Swan 3 Guildford Stars 5 Kalamunda 6 Mundaring 4 Ellenbrook 8

E14 WA Governors 2 Touch of Gold 5 WASM 4 Golden Gourmet 3

Most clubs are aiming to achieve Distinguished Status. E12 almost certain to have this in all clubs, with perhaps the exception of Belmont, whose membership is, at this point in time, below charter strength (Vic Park, DTM Pathways, Western Founders). Ellenbrook highly likely to achieve PD with Kalamunda striving and in strong position to achieve same. D+ status reliant on numbers.

#### Membership

E11 Durack 34 <10 Terrace 26 <8 Riverside 0 <10 Jacobs 0 < 23 Shell 40 <1

E12 Belmont 20 <7 Western Founders 19>2 Vic Park 35 = DTM Pathways 20 =

E13 Swan 16 < 4 Guildford Stars 9 < 4 Kalamunda 18 < 1 Mundaring 9<3 Ellenbrook 17 < 4

E14 WA Governors 10<15 Touch of Gold 11 <21 WASM 13 <19 Golden Gourmet 12<3

Membership retention is an ongoing, and problematic issue in most clubs; as is timely payment of membership dues. There is a clear trend towards membership loss in the city, with much of this attributed to job loss/ change and increasing uncertainty towards long term tenure. The Goldfields reflect the economic downturn in their region, with significant loss of membership through retrenchment, job unavailability, and transient population.

### **Club Officer Training**

Durack & Verbivores 7; Shell, Western Founders, DTM Pathways, Guildford Stars, Ellenbrook, WA Governors, Golden Gourmet 6- all other clubs had minimum. Well done all.

Kalgoorlie accommodated for with back up training by leadership team.

#### **Contact with Area Directors**

Regular contact through emails, training, and at contests. Very pleasing to see the 3 city directors working so well together, and helping each other out. Very much a team effort with reliable, effective and dedicated leaders .

#### Contests

Not all clubs ran contests. Mundaring, due to small numbers/ dual members, nominated. Touch of Gold will follow up recommendations given to overcome this situation next time round. In Area 11 contests are a concern, with Shell the only club to have contest, Durack and Terrace nominating; and Jacobs not involved.

\* I see a need for investigation into, and analysis of the current state of play, with respect to contest involvement, and ways TM can address lack of interest and participation in contests.

#### Area contests in all 4 Areas

A11- hosted by Shell E Rebecca Taylor IS Karina McCrohan (representing Shell)

A12- hosted by Vic Park E Holly Buykx IS Vicky Post(representing Western Founders & Belmont)

A13- hosted by Ellenbrook E Judith Allen IS Neville Smith( representing Swan & Guildford Stars)

A14- hosted by WASM E Elizabeth IS Roger McDonald (both representing WASM)

**Division-** Bob Daniels 16<sup>th</sup> April with 76 attendees. ISC Roger McDonald WASM Neville Smith Guildford Stars; Evaluation Holly Buykx WF Judith Allen GS Some valuable feedback given, noted, and to be passed to next DD and Leadership Team.

Catering organised by Verbivores.

#### Clubs

Durack, Shell and Vic Park really strong and quietly confident within their membership. Western Founders continues to gain momentum, and is doing well.

Riverside no longer viable in it's current form and has advocated revamp with Cathy K and Pascale leading this. Some concerns with Jacobs currently being addressed, with a planned demonstration meeting for late May.

Mundaring struggling but doing everything it can to boost numbers, as is Swan and Guildford Stars. These clubs leave no stone unturned in an effort to publicise their clubs. Goldfields clubs under duress. Economic downfall a very real factor in this. Consultation with committees ongoing. Without Area Director for significant time.

#### **Area Directors**

Peter, Sebastian and Ash have finger on the pulse and know where their clubs are at. Well respected, and welcomed in clubs, when on visits. Job well done.

Nero, through circumstances, has not been available, for ready contact with me, or clubs for much of the time.

#### **New Clubs**

**Verbivores**- Peta - given an extension by TI to charter. As of April 10 newbies, 7 dual, 3 potential newbies (have come as guests x2) & potentially new 1 dual. 7/7 committee attended training at both COT.

No other persons currently working on new clubs, though Riverside a potential revamp. Recent meeting suggests relocation to East Perth and rebrand.

There is potential for another club in E12. Two possibilities are: 1. The Albany Highway Corridor, as Vic Park has concerns about numbers growing too high; 2. Curtin University Bentley Campus. With District support, the incoming Area Director and team should be able to build a very strong club at Curtin.

#### **Successors for Director Roles**

Peter Petrich has shadowed me, and is being mentored for his role. He in turn is mentoring Adam Duda for Area Director E13. Other areas undecided, though some coaxing under way.

Ash and Seb not available for DD role.

No one seems keen to take on AD role in Goldfields. Whoever does must be strong, and available to help, as they have had little in the way of guidance this Toastmasters year, and would benefit by having some encouragement and support.

Mina Cho has expressed strong interest in taking on the E12 Area Director role.

#### Other Information/Comments

Kalamunda striving to regain Charter strength, has reached 18 membership. An excellent example of a club willing to try new ideas; be more relaxed, and having lots of fun.

Guildford Stars going weekly to see if it can gain new members. A trial period.

Stand out people -

Jacqui Walsh & Rebecca Taylor of Shell doing some amazing work behind the corporation scenes. Club newsletter well constructed and engaging.

Judith Allen - continued VPPR strength in her clubs and setting the bar high for others to follow.

Kutty VK for his tireless efforts and strong negotiating skills with venue management DTM.

Pascale Amberville - Colby for ongoing mentoring, encouragement and assistance to members and clubs

Robin Lloyd, Allen Hahn for tireless efforts in city clubs.

Tom Bielski and Mina Cho for tireless efforts, drive and enthusiasm in their respective clubs.

Stand out clubs -

Shell- hosting both contests, with catering from Durack.

Guildford Stars - small, strong skilled club with representatives in district contest finals

Western Founders and Kalamunda for consistency, striving and strengthening of club

Vic Park celebrated birthday in style, with many guests, and vibrant program. A solid, engaging club.

Durack- 7/7 committee attended COT. Club celebrated 800<sup>th</sup> meeting. Very successful club.

#### Recommendations

Look at ways of increasing contest appeal to a wider audience.

Look at ways to encourage membership to take on leadership roles

Continue to look for ways of making COT appealing, engaging, and effective for all of its attendees.

Consolidate the need for TEAM efforts in clubs so that ALL office bearers fulfil their roles.

Provide education (workshops, club visits) so that clubs can provide for variety in meetings.

Offer workshops for personal improvement using outside speakers (e.g.: as in past Darren Fleming).

Peta Rakela Eastern Division April 26th, 2016



# District 17 Division Governor Report – Western Australia

### Northern Division - April 2016

#### **Educational Awards**

Generally it is pleasing to see many clubs submitting speaking and leadership awards being submitted across all areas. Most clubs are gathering pace with awards, with clubs now starting to get distinguished recognition, a constant eye is being kept on progress.

#### Membership

There are a number of clubs that are not at charter strength across all areas. This will need to be addressed with the Area Directors and Presidents. N24 is of particular concern as three of the four clubs are below charter strength. Desperados has almost recovered from a 60% loss of membership in October 2015 and should be at Charter strength before the end of the Toastmasters year. N25 has recovered one club back to charter strength with two clubs still below charter strength. Talkabout and Banyandah in N23 and N24 respectively are in trouble (see below).

#### **DCP Goals**

All clubs with the exception of one or two are starting to submit awards and achieve goals, as of April eight clubs in the Northern Division are distinguished, with one (Currambine) now Select Distinguished and on track to be Presidents Distinguished for the second time in its two year history. Sadly, even with continued reminding, not all clubs submitted March membership payments on time.

#### **Club Officer Training**

The Northern Division conducted the COT Training on the 5<sup>th</sup> December at Bob Daniels Community Centre. A contingent of Northern Division Club Officers attended, but not as many as was anticipated with the trial of the new methodology of having the divisions deliver the COT. Overall considering the time of the year, the misunderstanding of the changes in training methodology and short notice for the training it was a success.

#### **Contact with Area Directors**

Most contact with the AD's is via email. We plan to have another Division Council before the end of the Year.

#### Contests

The Division Finals for the International and Evaluation Contests were held on the 19<sup>th</sup> March 2016, The winner for the International Contest was Nathan Machholz and Second place was Sam Walsham. The winner of the Evaluation Contest was Liam O'Connor and the second place was Lisa Evans. Good Luck to all contestants in the District Finals.

#### Clubs

Talkabout is currently serious fragile and trouble membership wise. I have been a officially appointed the Club Coach and will be starting to strategise and take action in May 2016. In should be noted that in December 2016 it will be 40 years since Talkabout chartered, it would be awesome if Talkabout is back to charter strength for this anniversary. Area N24 had a stall at the Highgate fair with a lot of interest shown, so far it hasn't necessarily converted into guest and new members and Banyandah is struggling

with very low numbers, a coach will be appointed before the end of the Toastmaster year. Northern Gourmet has recovered and is back at Charter strength and they are considering moving from a monthly club to a fortnightly club. Quite a number of clubs improved membership leading up to renewals in March, but have seemed to drop off since then, investigations are in place with the Area Directors to identify the true situation.

On the upside, Area N21 is strong with Sandgroper, Northern Lights and Currambine all strong as with most clubs in N22. N25 now has two clubs at Charter strength.

#### **New Clubs**

There are now 2 clubs actively being pursued at this point in the Northern Division, being the advanced Perth Competitors club and a new community club in Butler. The competitors club now has 17 members and is on track for chartering by June. Sue Fallon and I are working with Marty O'Connor to review the charter of the club and how we can keep current membership and continue to build.

The new Butler club is established and having regular meetings but is not gaining the membership at a rate that was anticipated. A review of the strategy for publicity will be conducted With Sue Fallon and Almarie Meyer.

#### **Successors for Governor Roles**

Almarie Meyer has indicated in private conversations that she is keen to move further up the leadership structure, and Catherine O'Brien has indicated that she would be interested in the Division Director role for 2016 - 2017. Marty O'Connor has shown some interest in an Area Director role.

#### Other Information/Comments

I would like to acknowledge the hard work and commitment of all the Area Directors and all club Officers of all clubs in the Northern Division in some trying times this year. I would also like to acknowledge the contribution that Cybele Katavatis had made to Toastmasters over many years and as Area Director this year even though Cybele was struggling with ill health during the year and eventually had to resign her position of Area Director for N23 because of her ongoing health issues.

Submitted by Peter Harrison 26 April 2016 Northern Division Governor 2015 - 2016



# District 17 Division Governor Report – Western Australia

# Southern Division - 03/05/16

Name of Club	Educational Goals	New Membership	Current	Membership
S31	Area Total = 9	Area Total = 39	Area Tot	al = 81
			Base	To Date
Gosnells	1	2	13	13
Armadale	2	5	20	11
Canning Vale	4	27	41	45
Southern River	2	5	20	12
S32	Area Total = 10	Area Total = 47	Area Tot	al = 76
			Base	To Date
Fremantle Gourmet	2	1	15	1
Victoria Quay	4	19	36	37
City of Cockburn	1	5	10	8
Fremantle Gateway	3	23	23	30
S33	Area Total = 11	Area Total = 53	Area Tot	al = 77
			Base	To Date
Murdoch Southsiders	3	15	34	24
Cannington Communicators	1	7	9	5
TLI Training Group	0	2	11	11
Willetton Toastmasters	4	16	20	21
Sunday Sundowners	3	12	25	15
S34	Area Total = 2	Area Total = 15	Area Tot	tal = 37
			Base	To Date
Bunbury	0	5	20	11
Manjar	2	8	20	15
Margaret River	0	0	8	0
Jetty	0	3	15	11
\$35	Area Total = 12	Area Total - 52	Area Tot	tal = 74
			Base	To Date
Netmasters	1	2	16	14
Applecross	3	27	33	30
WesCEF	0	5	15	6
Rockingham	4	9	21	11
Kwinana	4	9	21	13
DIVISION TOTAL	44	206	345	

#### Leadership Goals/DCP Goals

Name of Club	Number of Leadership Goals	DCP Goals
S31	Area Total = 4	Area Total = 22
Gosnells	0	2
Armadale	0	4
Canning Vale	2	10
Southern River	2	6
<b>S32</b>	Area Total = 7	Area Total = 29
Fremantle Gourmet	1	5
Victoria Quay	2	10
City of Cockburn	2	5
Fremantle Gateway	2	9
S33	Area Total = 7	Area Total = 34
Murdoch Southsiders	1	8
Cannington Communicators	2	6
TLI Training Group	0	2
Willetton Toastmasters	2	9
Sunday Sundowners	2	9
<b>S34</b>	Area Total = 2	Area Total = 13
Bunbury	0	3
Manjar	2	8
Margaret River	0	0
Jetty	0	2
S35	Area Total =8	Area Total = 33
Netmasters	1	3
Applecross	2	9
WesCEF	1	3
Rockingham	2	9
Kwinana	2	9
DIVISION TOTAL	28	131

### **Club Officer Training**

All except 8 clubs had a minimum of 4 club officers at both TLI/COT. Only one club in S35 had four in both sessions. I believe the issue with this area is the absence of the Area Director Brett Watson, who works away for several weeks at a time. Southern River had 5 in July, but 0 in February, this is because they had leadership problems in the club and most of the club officers had left. Sue Fallon, Andre Sequieria and myself went to the club on several occasions to help them work through their problems, they now have a new President who has set a club success plan in place and he was able to get all the other roles filled. He has agreed to stay as President until December 2016.

Margaret River has been suspended.

#### **Contact with Area Directors**

I have had two division council meetings. The area directors have been very supportive of what I have been doing within the division.

Brett Watson S35 has been away most of the year due to work commitments as he is away for weeks at a time. Andre Sequira and John Drake assisted me in completing the Area Director reports for this area. At the time of writing we still had to collate the reports with the intention of having them submitted by the end of May

#### Contests

Due to other events on the District Calendar, Southern Division had to have their club contest early in the year. We held our contest first on the 13<sup>th</sup> March. It did not give the clubs a lot of time after Christmas, but the Area Directors were very supportive of the date and worked with their clubs to ensure the area finals were held on time. I believe this early date may also have contributed to the lower numbers at COT compared to July 2015

#### Clubs

Cannington Communicators continues to struggle with numbers. Sue Fallon is looking into allocating coaches. The reasons members are citing as not being able to stay is work commitments. However, they have two new members in the last month and regularly have guests, most of which come through Meet-Up Southern River had some leadership challenges early this year and their numbers are lower at this point, but the new President has succeeded in injecting a new energy into the club and some members who were not going to renew have changed their minds.

Tll Training group are low on goals etc. as it is a specialized club and most members are district officers and all are duel members - most of which put their educational awards into their home clubs.

#### **New Clubs**

A new club is being formed in Canning Vale at Ranford Estate. They have two new members at this point. It is slow going for this club, but the new members have encouraged the small group who are working in this club. They believe what this club needs at this point is visiting toastmasters to fill roles and seats filled

#### **Successors for Governor Roles**

Michael Foster has nominated to be Southern Davison Director for next year. He is not shadowing me, but I have had some discussions with him and discussed different situations via email.

I have been talking with Graham Watson, from Southern River, also one of the Sponsors for Ranford about being an Area Director. He is more than capable, but cautions about over committing himself.

#### **Division Awards**

I have sent an email to all area directors in regards to nominations for Club President and Club of the Division. Due to Brett's absence I wanted all clubs to have the opportunity to nominate someone who they felt stood out over and above, to this end I sent an email to the members of S35 clubs and at the time of writing, 3 have been nominated.

Submitted by Cathy Kunzel; 3<sup>rd</sup> May, 2016



# District 17 Area Governor Report – Western Australia

### Area C1 - April 2016 Central Division

#### **Educational Awards**

Electric Toasters have achieved 2 CC and one advanced award. A couple of members have pledged awards, but they may not renew membership for this club which could impact DCP if they are not lodged in grace period.

Deloitte and Northbridge have still not provided any details in relation to educational awards.

NAB will not achieve educational awards this year due to focus of educational program equally shared with members, and the restricted timeframe.

#### **Area Governor Visits**

Electric Toasters formal visit scheduled 7 April 2016. I am a member of the club with regular attendance.

Northbridge Toastmasters visit scheduled for 14 April 2016. A number of informal visits were undertaken out of period, and attended club contest.

I have an informal visit to NAB out of period with Club Growth Director - Sue Fallon. I am struggling to set formal visit time due to change to alternate meeting schedule times (Morning - Lunch).

Deloitte is not responding to my requests for a visit.

#### **Clubs Overview**

Electric Toasters have a good core of regular members. They have a positive conversion rate from guests to members. However meeting variety is sometimes restricted due to electronic scheduling practices, which does not encourage some members to actively participate. Location and time is good with ongoing support from Western Power. The club have had new members from within the corporation and from the general public.

Northbridge Toastmasters conducts meetings of very high standard and they are enthusiastic from within the club. They need active encouragement to look at the networking benefits outside the club walls with other toastmasters in training, contests and workshops.

NAB Toastmasters have very professional and enjoyable meetings. They are actively supported by senior toastmasters. I feel their current President will lead the club very well from strength to strength as a fully corporate club. Encouragement for networking opportunities and future participation in contest is required.

Deloitte Toastmasters' will not respond to any email correspondence or requests for visits.

#### Membership

Electric Toasters have a positive conversion rate from guests to members. However they have lost and will lose a number of very active members due to work commitment levels, multiple club memberships and relocation. Renewals rate has been slower than normal and are possibly impacted by ongoing uncertainty with Western Power restructures and talk of sale. Electric Toaster's will need to push hard for remaining members renewals to ensure 20 members at end of April.

Northbridge have a couple of new members and have a regular core membership that attends all meetings. Minimum renewals achieved by end of month

Deloitte did have one new member for the year, but have not undertaken any renewals for this period.

NAB has had one new member since Charter date. There was confusion in the renewals due to the membership renewal forecast date on Toastmasters International site and misinformation provided by the Area Director that impacted renewal standing on DCP.

#### **DCP Goals**

Electric Toasters have achieved 6 goals in the DCP. Their goal for achieving select distinguished may be impacted by leaving members unable to submit educational awards in time.

Northbridge did not set any DCP goals other than membership and training. They have achieved the new membership target for the DCP.

Deloitte did not provide DCP to Area Director on first visit. I have been unable to determine their goals due to lack of contact with committee.

NAB newly chartered cub, with DCP goals not indicated to Area Director as yet.

#### Club Officer Training

Electric Toasters met the requirement for club officer training. Two current club officers are not re-joining the club.

Northbridge had good attendance at first training, however the Committee consciously did not achieve training goal in the second round.

Deloitte Toastmasters have only meet 50% of the training requirements over both sessions. Nearly all members are on the committee due to very low numbers.

NAB had good attendance at training post Charter status.

#### Contests

Only Northbridge and Electric Toasters held contests. Both very well run. Area Diretors attended both contests.

The Area Contest was small with only three contestants - two in each contest. Northbridge won both with their only contestant.

Good support from both clubs in running area contest with volunteers, and from members of Area E13, Central Division Director and D17 Exec.

#### **Success Stories**

Electric Toasters celebrated their 200<sup>th</sup> meeting in March. A couple of the founding members attended.

### Other Information/Comments

Undertaking this Area Director role has been difficult for me. I have struggled to set meeting times with some clubs due to communication issues, and then the requirement to get leave from work to attend meetings with times that suited with other clubs times has proven problematic.

Submitted by Janette Edwards, 5 April 2016 C1 Area Governor 2015-2016

#### District 17

#### Area Governor Report – Western Australia Area C2 March 2016 Central Division

#### **Educational Awards**

(Add some detail about how the clubs are progressing toward their educational awards agoals set out in their club success plan)

#### **Area Governor Visits**

City of Perth was visited 1 February 2016, Aecom 3 April, Central Communicators and Perth Justalk have also been visited.

#### **Clubs Overview**

Central Communicators has grown in enthusiasm, hosting the recent Area Final. City of Perth has been busy promoting the forthcoming City of Dreams convention..

#### Membership

Perth Justalk has recently had a number of visitors and has gained some new members, putting it in a position to achieve some membership goals under the DCP programme. The other clubs have managed to retain membership during the latest semi annuals period.

#### **DCP Goals**

Perth Justalk and City of Perth are on track to be distinguished. Achievement of educational goals is presently hampered by there being a number of new members.

#### **Club Officer Training**

All four clubs in Area C2 had at least four officers attend the recent Club Officer Training

#### **Club And Area Contests**

The Area Final was held on 16 March at Central Communicators venue at Central Park, with the International being won by Lisa Evans of Perth Justalk and the Evaluation by Henry Yau of City of Perth. City of Perth and Perth Justalk had both held club contests previously, and Central Communicators nominated contestants.

#### **Success Stories**

Angela Boyle of Aecom attained her Advanced Communicator Bronze award when delivering the test speech at the Area Final in spite of having been declared redundant at work earlier in the year.

Other Information/Comments

Submitted by Ann Rogers> <insert Date of Submission>



# Area C4 - 3 April 2016 Central Division

#### **Educational Awards**

Curtin GSB (662304) is a very strong club in terms of educational performance and leadership, with quality speakers and good mix of experienced members and the ambitious beginners. The Club is progressing overall well in the achievement of the educational awards (2 additional CC have been granted (Mitchell Mott and Matthew Harrington in 2016) and well as 1 CL to Jane Anderson). Club is on track to receive another AC by June 30, 2016.

Curtin GSB Sundowner (3152187) is the best performing club at this stage with strong leadership and amazing quality speakers. The Club is also on track to achieving their educational awards (although they have not been lodged yet) - 3 CC have been completed by Agatha Guzek, Elisabeth Dumu and Morgan O'Shea, 2 AC have been achieved by Leonor Ragan and Shahid Ghauri), 1 ALB by Jasmine Kaur and 1 CL by Club's President, Bharath Kumar. Club is on track to receive another CL by June 30, 2016 to meet its goals.

**Plain Speakers (1320317)** is another club with great speakers, they made additional efforts to achieve their educational goals, and another CC has been awarded to Stephen White along with ACS award that have been granted to Huntly Cutten. During one of my next visits I plan to review the educational performance of the club with VPE and President and share few best practices for the potential improvement.

### **Area Governor Visits**

I have visited all clubs at least once, and keeping regular contact with the members of the executive committees, either helping them to organize or judge the club contests (Curtin GSB Sundowners, Curtin GSB) or just participating in the meetings. I have established good working relationship and strong reporting line with committee member. I have also encouraged the committee members to establish networks between the clubs, not only in the Central area, but also with other strong clubs. E.g. few Presidents and VPEs visited Applecross Club International and Evaluation Speeches in February 2016 and it was very beneficial for them to learn how to organize the event in their own clubs. Overall, as I am getting to know more members of the clubs, expanding network beyond Toastmasters in professional areas that definitely has a mutually beneficial effect for the members.

# **Clubs Overview**

Both Curtin GSB and Curtin GSB Sundowner as well as Plain Speakers are clubs with strong leaders and good mentors, new members get integrated in the educational program fast and efficiently. A lot of very motivated and interesting quality speakers, evaluations are designed to provide encouragement and constructive feedback. Very pleasant friendly atmosphere, members are obviously relaxed and having fun.

All clubs have great cultural diversity and that is one of the key strengths - sharing stories by people from the different parts of the world broadens our horizons and enriches our lives. I always had remarkable experience during the clubs visits.

One of the key challenges is to attract new members, but the committees are aware of it and this matter will be addressed in the next 7 month with follow up actions. One of the key factors to ensure the retention of the members is the establishment of the efficient mentorship program. All three clubs have potential and resources to achieve it.

## Membership

One of the biggest challenges for all clubs is to attract the new members and to retain the existing ones. One of the main issues is the restrictive nature of the membership new members either joining via MBA Program (Curtin GSB and Curtin GSB Sundowners) or via affiliation with the workplace (Plain Speakers and Bechtel). It is hard to develop the sustainable and long term membership plan, and with departure of the existing member for either professional or personal reasons it is extremely hard to have critical mass of members to achieve the awards. Despite this, both Curtin clubs are making their best efforts to advertise their activities in the beginning of the MBA programs for new students, Plain Speakers is advertising the club through the professional network very efficiently as well.

Curtin GSB (662304) has experienced drop in member's numbers from 25 to 15 in the end of November 2015 and increased since to 18 members. The club has higher member retention than 8.4% of all clubs in this district and higher than 13.2% of all clubs in the world - statistics is visibly improving in comparison with previous period. 3 new members joined the club since November 2015 and the club should achieve its goal of attracting the new members by June 30, 2016.

Curtin GSB Sundowner (3152187) has experienced drop in member's numbers from 28 to 22 in the end of November 2015 and increased since to 29 members. The club has higher member retention than 65.1% of all clubs in this district and higher than 55.4% of all clubs in the world - statistics remain stable. 8 new members joined the club and the club has achieved its goal of attracting the new members.

Plain Speakers (1320317) has experienced drop in member's numbers from 22 to 13 since the beginning of the reporting period yet managed to recover the number of members by 19. The club has higher member retention than 26.5% of all clubs in this district and higher than 24.4% of all clubs in the world. 6 new members joined the club since the beginning of the reporting period, the club is on track to achieve the goal of 8 new members by June 30, 2016.

## DCP Goals

Curtin GSB (662304) has achieved more DCP goals than 64.6% of all clubs in the district and more than 67.2% of all clubs worldwide. They should be able to receive 9 out of 10 DCP goals by June 30, 2016.

Curtin GSB Sundowner (3152187) has achieved so far 6 goals for the given period of activity. The data is based on the Presidents report, the statistics of the club is lagging and will be amended in the next 2 weeks. The Club should be able to receive 9 out of 10 DCP goals by June 30, 2016.

**Plain Speakers (1320317)** has achieved more DCP goals than 54.7% of all clubs in the district and more than 14.3% of all clubs worldwide. This club has great potential and I am certain that with a bit of educational support they should be able to achieve 9 out of 10 DCP goals by June 30, 2016.

## Club Officer Training

Curtin GSB (662304): 5 club officers attended TLI, due to the departure of VPE, a new VPE has been appointed.

Curtin GSB Sundowner (3152187): 4 club officers attended TLI.

Plain Speakers (1320317): 4 club officers attended TLI.

#### Contests

Both Curtin GSB and Curtin GSB Sundowner as well as Plain Speakers have organized clubs' International and Evaluation Speeches contests successfully, followed up with the Area Contest March 18, 2016. It was both challenging and entertaining experience and gave the participants and members good understanding of the purpose of Toastmasters as an organization. Curtin GSB Sundowner Club has hosted the Area Contest, I would like to thank Bharat Kumar and Leonor Ragan for the organization of the event. Overall, we have experienced great support from all clubs and will ensure that the future events will foster the strong interclub relationships.

### **Success Stories**

So far no DTM has been achieved, but the hopefully the clubs will celebrate the achievement of their DCP goals in the end of June 2016.

#### Other Information/Comments

Overall, as an Area Director I am committed to assist Curtin GSB, Curtin GSB Sundowner and Plain Speakers to achieve their DCP goals.

Submitted by Anna Sloboda 3<sup>rd</sup> of April 2016 Central Area 4 Area Governor



# Area C5 April 2016 Central Division

#### **Educational Awards**

West End are following their success plan and are achieving member goals. Toasties and Risky both need to drive member Awards across CC, AC & CL. Fortunate still needs to Charter.

#### **Area Director Visits**

All clubs have been visited throughout the last nine months. Regularly performed a key role in each meeting ie General Evaluator / Evaluator of speeches passing across knowledge from past clubs. Several visits performed for West End and Risky and one visit to Toasties and two for Fortunate.

#### **Clubs Overview**

West End – Strength Committed senior TM members: Weakness new member drive now. Risky – Strength Young and enthusiastic, Receptive: Weakness Club knowledge & experience. Toasties – Strength High Quality corporate focus: Weakness Attracting new members. Fortunate- Strength, Good member composition: Weakness not 20 members.

#### Membership

Both Toasties and Risky have achieved their club growth targets. On the surface you would think free membership should be an easy sell. The personal skill and WIFM argument is being used successfully in the Corporate clubs. West End are currently on a growth phase with demonstration meetings and wider distribution of leaflets. Early indications are successful.

#### **DCP Goals**

West End are on track as a distinguished club with 5 Goals and need more members and Awards. Risky and Toasties both need a major push with CC, AC and CL Awards. It is pleasing to report new member growth has been achieved.

## Club Officer Training

C5 Area had a strong attendance by West End and good representation by Toasties and Risky for the last training albiet more committee members needed.

### Contests

Another successful C5 Lunchtime Contest was held with around 25 people in attendance. The host West End helped promote the contest on 21<sup>st</sup> March 2016. Two contestants from West End and Toasties competed and West End won both contests.

### **Success Stories**

The winners of the Area C5 International and Evaluation contest will be strong competitors in the Central Division contest 2 April 2016. Moments of Truth surveys next Quarter.

## Other Information/Comments

Submitted by Kevin Sansome April 2016 Area C5, Area Director 2015-2016





# Area E11 - April 2016 Eastern Division

# **Educational Awards**



Area E11 - DCP Update (Apr 2016).xl

# **Area Governor Visits**

Club	Visit Date	Report sent to TMI	Comments	
Durack	18/02/16	Yes	Club in good shape. No real issues. Celebrated 800 <sup>th</sup> meeting in Feb.	
Jacobs Perth	09/03/16	Pending review from	Recent charter. Issues with member retention due to nature of the company.	
		President	Working with Robyn Lloyd/Allen Hahn to improve.	
Riverside	14/03/16	Yes	Venue has been changed but big decline in member attendance at meeting.	
Shell Australia	16/02/16	Yes	Club is growing well. 8 new members signed up already.  CC/CL awards are allocated and should be achieved. Will look to grow experience for future years and Advanced manuals.	
Terrace	08/09/03	Yes	Club in good shape.  President has highlighted more work needs to be done from VPM/VPPR areas to increase membership over the next few months.	

# **Clubs Overview**

Club	Comments	Strengths	Areas requiring attention
Durack	Meetings are attended in good numbers	Strong evaluations. Opportunities for all members to progress at their pace.	Build enthusiasm with more members to take on committee roles.

Jacobs	Club is led by a strong committee.	Lively atmosphere at meetings.	Maintain pipeline of new
Perth	Allen/Robyn are there to share their	Meetings are productive and adapted based on	members.
	experiences to help the club grow.	numbers attending.	Continual efforts to recruit new
	,		members
Riverside	Club is at a difficult stage in terms of	Committed members who want to see the club	Assess viability of club in May.
	its long term future.	succeed.	Pascale has confirmed attendance
		Members keen to contribute to the	from 5 guests at next few
		Area/Division/District where possible.	meetings.
Shell	An example of what a club can achieve	Lively and well attended meetings.	Look at growing evaluation skills.
Australia	when all members invest themselves	Participation outside of club at Area/Division	Members seem 'afraid' to provide
	into what TMI offers.	events.	recommendations.
Terrace	Run in a similar fashion to Durack (a	Club president is trying to establish best practices	Build enthusiasm with more
	few dual members between the clubs).	for the roles to ensure the members get a good	members to take on committee
	,	level of service when the committee changes.	roles.

# Membership

See spreadsheet under the 'Educational Awards' section at the start of the report.

## **DCP Goals**

See spreadsheet under the 'Educational Awards' section at the start of the report.

# **Club Officer Training**

See spreadsheet under the 'Educational Awards' section at the start of the report.

## Contests

• Shell club hosted the area final which was attended by ~35 people.

# **Success Stories**

Club	Success Stories		
Durack	Progressing at a good pace to achieve President's Distinguished again this year.		
	800 <sup>th</sup> meeting celebrated in Feb/March next year.		
Riverside	President and committee have been active in ensuring the club remains active this year and taking positive steps.		
Shell Australia	Hosted the E11 area contest again and provided fantastic support to the area.		

Submitted by Asvin Bhudia, April 2016 Area E11, Area Director 2015-2016



# Area E12 - April 2016> Eastern Division

#### **Educational Awards**

	Base	To Date	Goals Met
Belmont	20	20	4
Western Founders	19	25	9
Victoria Park	35	46	10
DTM Pathway	20	19	7

It is expected that all clubs in the area will achieve Distinguished status or better this year, and that all clubs except Belmont will achieve president's distinguished. Belmont will reach distinguished with one more CC award.

DTM Pathway requires one more members, and is on a membership-building campaign.

# **Area Governor Visits**

	Visit Date	Completed?	Report
Belmont	2 February	Yes	20 February
Western Founders	19 March	Yes	Not yet complete
Victoria Park	TBD	No	TBD
DTM Pathway	26 March	Yes	Not yet complete

# **Clubs Overview**

	Comments
Belmont	Club has a great atmosphere, and has demonstrated a commitment to performing well in the DCP, albeit late in the year. Club officer succession planning uncertain.
Western Founders	Well-run and vibrant club, on a growth trajectory, and with a sound officer succession plan.
Victoria Park	Very popular and strong club, but some uncertainty as to club officer succession, and a reluctance among the membership to take responsibility for running the club.
DTM Pathway	Membership base of highly experienced members, although growth is limited by being an advanced club. Very committed leadership, and considerable room to grow and take on additional, less experienced members.

# Membership

	Comments
Belmont	Solid growth in recent months, and something to continue working on.
Western Founders	Membership solid and continuing to grow.
Victoria Park	Almost too many members. Continuing to attract new members, in excess of attrition.
DTM Pathway	Club is currently just under charter strength, and should continue with its membership building campaign.

# **DCP Goals**

	Outstanding Goals	Comments
Belmont	All educational awards goals (one CC lodged).	Club should be able to get one more CC to get to distinguished status. There are several advanced members, who could potentially add further awards.
Western Founders	Three CCs	I will continue to remind the VPE of the need to complete those awards.
Victoria Park	Nil	Well done, Vic Park!
DTM Pathway	One CC, five members.	Club will achieve one more point when it reaches charter strength. Club will continue its efforts to gain the further four members. There are many advanced dual members, so one further CCs should be possible.

Club Officer Training

	First Round	Second Round
Belmont	7	5
Western Founders	6	6
Victoria Park	6	5
DTM Pathway	5	6

All clubs trained in excess of the required four club officers. All seven of Belmont's officers were trained in the first round.

#### Contests

All clubs ran successful contests except DTM Pathway, which nominated for the both the evaluation and international contest at area level. DTM Pathway only meets monthly and many of its members are ineligible, so I consider the decision to not hold a contest reasonable.

#### **Success Stories**

All clubs are progressing very well.

Victoria Park and Western Founders recently held anniversary meetings.

Victoria Park is expected to be the largest club in the district by membership this year.

#### Other Information/Comments

Given the strength of the area, it should be able to absorb an additional club in 2016-17. Recommend that next year's area director be encouraged to found a new club, and be provided with support to do so.

Potential new clubs in the area may include one at Curtin University's main campus in Bentley (the campus should be able to support at least one club, probably more), or an evening community further along or near Albany Highway - perhaps East Victoria Park or Bentley/St James.

Submitted by Sebastian Davies-Slate, Area E12 2015-16

31 March 2016



# Area E13 - 2<sup>nd</sup> April 2016 Eastern division

# **Educational Awards**

Swan: This club has achieved no education awards yet, it may be lucky to have achieve two awards

**Guildford:** This club has completed one CC manual and needs one more to get goal one, It already has achieved goal six by submitting in an Advanced leadership award. Plus, the club has achieved one leadership award.

Kalamunda: Kalamunda has achieved goal 3 by submitting an advanced communication award, and achieved goals 5 and 6 by submitting 3 leadership awards. Kalamunda needs one more CC to achieve goal 1.

**Mundaring:** Mundaring has achieved goal 5 by submitting a leadership award. There are no communication awards submitted. The club will lucky to get 2 communication awards.

**Ellenbrook:** Ellenbrook has achieved goal 1 by submitting 2 CC awards, goal 3 has been met with 1 advanced communication awards completed. The club completed 2more advanced communication to achieve goal 4, goal 5 has been met with a leadership award completed. The club needs one CC to get goal 2 and 1 more CL to get goal 6.

# **Area Governor Visits**

**Swan:** I visited the club on Wednesday 23<sup>rd</sup> March 2016, I am yet to do the report on the club, the club has small numbers, follows all the protocols. It would be good for the club to add variety.

**Guildford:** I visited the club on Monday 21<sup>st</sup> March 2016; the report was completed on Tuesday 22nd March 2016. The club appears to run smoothly and transitioning from fortnightly to weekly with new ways of doing programming.

**Kalamunda:** I have organised to meet with Kalamunda on Wednesday 6<sup>th</sup> April 2016. **Mundaring:** I visited Mundaring on Tuesday 1<sup>st</sup> March 2016. The club has low numbers yet follows protocols. On the night of the visit, the club had two guests join as guests. **Ellenbrook:** I visited Ellenbrook on Wednesday 2<sup>nd</sup> March 2016. The club is thriving with 10 new guests. The club will achieve President's distinguished. Ellenbrook sets a benchmark in some aspects of Toastmasters.

#### **Clubs Overview**

**Swan:** The strength of this club is the fact that it is close knit group and the members follow protocol. The members put a lot of effort into promoting the club. The club needs to work on adding variety by doing book reviews or special events to club and making the atmosphere vibrant.

**Guildford:** Guildford does well in the evaluations of their speakers, follows protocols, and welcoming to guests. The club members promote the club well. The club can improve by having more speaking spots on the meeting nights to get through manuals. With four new members and one more CC, the club could get distinguished.

**Kalamunda:** The club has fun meetings, and they excel at table topics. A couple of the main members help out on a regular basis with district events such as contests. The club could improve by doing educations to the whole club so that all members are up to speed on protocols and help with speeches. Kalamunda with achieve distinguished this year.

#### Club overview

**Mundaring:** The club has low number of members; the members are welcoming of guests, and highly promote the club within the community. The club could improve by adding speech spots to the meetings and add variety and vibrancy to make the meetings more enjoyable. It is unlikely the club will get any distinguished status this year.

**Ellenbrook:** The club has 25 members, with a lot of speaking opportunity at meetings. It appears the club is very organised at running of meetings and contests. The involvement of some the clubs members at district level are high. The promotion through the website and social media has been updated on regular basis. In some areas the club sets good standards to go by, however it appears to have lost some of the spark and regain the vibrancy like having special events to keep the meetings as fun as possible.

# Membership

**Swan:** Despite high promotion of the club, the club has been unable to get new members.

**Guildford:** The club had a couple of members leave early on. In the meantime, the club managed to get 4 new members. The club needs 4 new members to be distinguished. **Kalamunda:** The club has gained 5 new members to make the club have 20 members and be distinguished.

**Mundaring:** The club has lost a few members, making membership numbers down to 10 people. It has been suggested to the club to have a club coach; however it is not wanted by the club committee.

Ellenbrook: Ellenbrook has gained 10 new members and already achieved the goals.

#### **DCP Goals**

**Swan:** The club has only achieved 3 goals of the possible 10, there may only be three achieved by the end of June. Members are speaking; however there may not be enough speaking spots for members to fulfil.

**Guildford:** The club has achieved 5 of the 10 possible goals; the club could get goals for the CC's. The advanced goals may not be achieved as there may not be enough people to completed advanced manuals. If the club could get 4 new members, the club could get distinguished club.

**Kalamunda:** The club has achieved 6 of the possible10 goals. Once I visit the club, I could see the progress of the DCP.

**Mundaring:** The club has achieved 3 of the possible 10 goals. There is a chance of getting 3 speaking goals due to lack of numbers.

**Ellenbrook:** The club has achieved 8 of the possible 10 goals. It is on the way to being President's distinguished for the third year running.

## Club Officer Training

**Swan:** The club had 4 officers attend the July training and 5 at the February training. No officers need further training.

**Guildford:** The club had 6 officers trained at the July and February training. No officers need further training.

**Kalamunda:** Kalamunda had 6 officers trained in July and 4 trained in February. No officers need further training.

**Mundaring:** Mundaring had 7 officers trained in July and 4 trained in February. No officers need further training.

# Club officer training:

**Ellenbrook:** Ellenbrook had 7 officers trained in July and 6 trained in February. No officers need further training.

#### Contests

All clubs had speech contests, which all ran smoothly. The clubs had helped each other out with officials

The area final had run smoothly with all clubs having a contestant. There was an attendance of 30 people at the area final, and there was an equal amount of representation of officials.

## **Success Stories**

No member has achieved a DTM yet. Swan toastmasters had their 25 year anniversary on April 9<sup>th</sup> All five clubs help each other when needed We are all about recognition, so tell us the success stories from your Area. Who has achieved a DTM or which clubs are/have celebrated a milestone?)

#### Other Information/Comments

There are a couple people that are keen to climb the district leadership ladder with Adam Duda from Ellenbrook going for Area Director.

Submitted by Peter Petrich ALB ACS 2<sup>Nd</sup> April 2016 Area E13

Peter Petrich ACS ALB E13 Area director 2015/2016



# Area <E14> - <April, 2016> <Eastern Division>

#### **Educational Awards**

TOG-Some of members nearly finish their CL

Golden Gourmet-A bit hard for them because they only meet once a month. We may find some people to join them to achieve D

WASM-Many of them are working towards CC.

WA Governor-Same to Golden Gourmet

## **Area Governor Visits**

I have visited TOG and WASM, and plan to visit Golden Gourmet and WA governor

#### **Clubs Overview**

TOG-Strong membership and good meeting. However, the online agenda function seems doesn't work well.

Golden Gourmet-Relaxing meeting and quality speech, but meeting frequency kind limit the achievement.

WASM-Club is growing. More students joined this semester.

WA Governor-Experienced members

## Membership

TOG and WASM has strong membership and achieved their goals. Golden Gourmet needs 3 more members to achieve their goals and WA governor needs 7

#### **DCP Goals**

TOG-They achieved the D already and towards PD but need a bit more push. Golden Gourmet-A bit hard for them because they only meet once a month. We may find some people to join them to achieve D

WASM-They achieved 4 points now, and I know many of them are working towards CC, and nearly finished. If they having meeting every week, I believe they will achieve at least 5 points at the end.

WA Governor-Looks not good but they always smash the goals at the end of the year.

## Club Officer Training

We had officer training in Kalgoorlie, and it was good. WASM had 2 officer cannot make it because of they need to go to church, but we organised second training when they return so all clubs have done their officer training.

## Contests

Only TOG did not held contest. They reason was they didn't find enough contestant to run the contest. However, we still had good area contest.

### **Success Stories**

The VPM in WASM, Elizabeth Belapitu has improved a lot since she joined last year, with only half year experience she won the area contest among many very experienced toastmasters.

Submitted by Nero Zhang 10/04/2016 E14 Area Governor 2015-2016



# Area N21 - April 2016 Northern Division

#### **Educational Awards**

Northern Gourmet has not yet submitted any educational goals while Currambine only needs one more educational goal to be President's distinguished.

#### **Area Governor Visits**

Visits to Sandgroper, Northern Gourmet and Currambine have been completed and the reports submitted. The visit to Northern Lights is scheduled for 5 April.

### Clubs Overview

All four clubs are strong and aiming to be Distinguished or higher. Sandgroper and Northern Lights both met their 20 members renewed status at the end of March. Northern Gourmet seems set to lose most of the advanced members who joined the club when it was an advanced club. Plans are still in progress to successfully change to a normal club.

## Membership

All four clubs had 20 or more members at the end of March 2016. Sandgroper and Northern Gourmet has not yet achieved the second membership goal. Northern lights have exceeded their goals by writing 17 new members to date. Currambine and Northern Gourmet had very low renewals at the beginning of April 2016.

#### **DCP Goals**

All four the clubs should meet their goals as set out in the plan. Sandgroper and Northern Lights have both met 5 goals and Currambine has 8. Northern Gourmet will have the biggest challenge in achieving their goals.

# Club Officer Training

Attendance was lower at the second training, but all the clubs still met the minimum requirement of four officers trained. Sandgroper had all 7 officers trained in the first training period and also completed the second training in December 2015.

# Contests

All the clubs held their own contests and the area contest was well attended. Members of N21 will be in the district finals at the convention in May.

#### **Success Stories**

Sandgroper is celebrating 40 years in April. Northern Light have grown to be the biggest club in the Northern division with 36 members at the end of March 2016.

#### Other Information/Comments

Prospective club Butler has 10 paid members at the beginning of April with 3 more promised payments. We are hoping to charter by June 2016.

Submitted by Almarie Meyer on 2 April 2016 N21 Area Director 2015-2016



## Area N22 - Northern Division

#### **Educational Awards**

All clubs are tracking well with their educational awards. Project Managers is already on 6 DCP points, with 2 members completing their CC and 2 members their CL. Only one more new member is needed to receive another point. St Georges and Subiaco Early Birds have both already achieved 5 points. Subiaco Early Birds membership has remained low this year despite their best efforts. They are on 15 members, down from a base of 17, but were confident as of 1 month ago in achieving 20 members. The two UWA clubs; UWA Masters and UWA are each on 4 points. UWA Masters has several members each on 6 or 7 speeches. Due to exams they are unlikely to reach 5 DCP points. UWA only needs one more member to achieve 5 DCP points.

### **Area Director Visits**

I have visited all clubs bar UWA which will likely occur on the 22<sup>nd</sup> of this month. None of the reports have as yet been uploaded. I have scheduled this in for 18<sup>th</sup> April.

## **Clubs Overview**

UWA - Strong membership of 31. Consists of a core group of advanced speakers at the club who ensure quality meetings and who are a positive example to new members. I see weakness in not involving all members in a meeting as they are brief (1hr) and well attended.

UWA Masters - Comprised of MBA students, UWA Masters is a dynamic club where participation is high. Once a month they hold a company hosted meeting. Their membership has remained stable and is now at 31 members. My concern, the same as 6 months previously, is the lack of advanced speakers in the club to provide quality evaluations. All members are completing their CC manual at the same pace which results in a reduced variety at the meetings. With time this will reduce as new members join, and experienced members continue at different speeds.

Project Managers - Meets weekly in the city and is targeted at project managers. The speeches vary from project management specific topics to other general topics. The meetings are run professionally and efficiently, with ample time for all areas of the agenda. The club includes several advanced members who ensure all aspects of the meeting and club run well. I am always impressed by their professionalism when I attend.

Subiaco Early Birds - A friendly group of people who welcome new members extremely well and who are supportive and encouraging of their current members. They meet biweekly in Subiaco. Subiaco has several advanced speakers as well as new members, overall a good mix in my opinion. Subiaco faces challenges in recruiting new members. From my observations, this is not due to anything the club does as engagement is high. The VPM and President are focused on achieving 20 members, which will be difficult as they are currently sitting at 15.

St Georges - A warm, friendly club with a great mix of new, intermediate and advanced members. Meetings are held bi-weekly in West Perth. The club has a 10-15 minute breakfast break in the middle of the meeting. This is a great chance for members and guests to chat and in my view is one of the reasons the club is successful. The club needs to work on filling all speaking spots at each meeting as motivation to give regular speeches is currently lacking somewhat. In saying that, 3 guests joined last meeting who want to give regular speeches, so that shouldn't be an issue going forward.

## Membership

All clubs have over 20 members, apart from Subiaco Early Birds, which have 15 members.

# **DCP Goals**

At this stage it is anticipated that all clubs, with the exception of UWA Masters, will achieve 5 DCP.

# **Club Officer Training**

Project managers - 4; Subiaco - 5; UWA - 2; St Georges - 4; UWA Masters - 4 Most had sufficient representation at the training. Due to the timing of the training, many students were still on holidays from University, or had just returned, which explains the low numbers of UWA committee members trained.

#### **Contests**

Project Managers, Subiaco Early Birds, and UWA held a club contest. All clubs sent a contestant to the area final. All contests were conducted professionally.

### **Success Stories**

St Georges is celebrating 30 years this year. A party is planned where all past members and current members are invited.

Project Managers have been very successful this year. It is anticipated they will achieve 7 DCP points.

#### Other Information/Comments

Submitted by Jessie Channell 08/04/2016 N22 Area Director 2015-2016



# Area N24 - March 2016 Northern Division

#### **Educational Awards**

No clubs are progressing their educational awards. Priorities are to attract and maintain members. Membership levels close to critical in at least one of four clubs in the area.

#### **Area Governor Visits**

All clubs have been visited with follow up visits planned for April 2016.

#### Clubs Overview

Three of four clubs are struggling with membership. A number of key longer term members have left for varying reasons.

One club has less than ten members with repeated programs to recruit new members not being successful.

# Membership

While one club maintains a strong membership level, the other three are struggling. Engagement with ECU to recruit members and even commence new club appeared very promising but effort resulted in no identified new members being recruited. Planning and participation in in Hyde Park Community Fair also appeared hopeful with many persons spoken to expressing a wish to join Toastmasters but no identified result in new members.

## **DCP Goals**

No clubs will meet their DCP goals - again priorities are in maintaining and attracting new members.

# Club Officer Training

Unknown

#### Contests

Only international area contest with 2 participants were held while evaluation contest was not held. No club contests were held. Limited support in area contest especially from one club (the strongest) who declined to assist, though one member of this club assisted with judging.

# **Success Stories**

Hyde Park Fair - yet to fully determine success but brand recognition/awareness was significant but difficult to measure.

### Other Information/Comments

Membership remains the focus. While Club Officer Training is important and closely aligned to membership retention and recruitment, the challenge is real and ongoing to recruit members.

Motivation of members to help out in area contests and participate in training is also difficult. One club in my area does not hold contests and does not appear willing to assist the other clubs or the area. I am area that emails are not forwarded to club members on all occasions.

Significant effort membership campaigns including visits to ECU Joondalup and Mt Lawley did not result in any measurable recruiting.

The Hyde Park Fair which did get some key support by key Toastmasters at Division and other area level, was a success in spreading the brand of Toastmasters.

The number of people who expressed a real interest in visiting or joining Toastmasters did suggest this would result in many new members joining, has not to date resulted in any membership gains.

What is required, in my view includes:

A wider Toastmaster awareness program driven at the Division level to ensure a consistent message. I have not seen any Toastmaster material or event/program, outside individual club efforts, in publicising the brand, education of the brand or to attract new members.

Are there any media campaigns or promotional material with the Division can coordinate?

Support in the developing and maintaining of Website would be greatly appreciated. The Division should pay or identify a current member, with necessary skills, who can assist clubs in the 'Search Engine Optimisation" of their website and with other social media aspects (Facebook, Meetup etc).

The Hyde Park Fair should be organised at a Divisional level next year with coordinated handout material etc.

Submitted by Ross HINSCLIFF - 31 March 2016 - N24



# Area N25 – April 2016 Northern Division

#### **Educational Awards**

In terms of Educational Awards both Banksia Speakers and Young Guns have lodged at least one CC award. Having said that, all the clubs within Area N25 currently have members working towards educational awards and I expect that more awards will be lodged before the end of June as per table below. However, these numbers may be updated after my official Area Director visits are completed.

	Awards Already	To be Lodged Before June 30 as per
Club	Lodged	Club Success Plan
Banksia Speakers	2x CC	4x CC, 1 AC and 2 Leadership Awards
Aspire Toastmasters	None	4x CC, 1 AC and 2 Leadership Awards
<b>Gourmet Guns and Roses</b>	None	4x CC, 1 AC and 2 Leadership Awards
Young Guns	1x CC	3x CC and 1 AC

#### **Area Director Visits**

I have visited each of the clubs within Area N25 at least once since the start of the new year on an informal basis. In terms of my official Area Director visits, these were conducted in April, with all but one report lodged. The visit report for Young Guns will be lodged shortly.

Dates are below:

Club	Date	
Banksia Speakers	Monday 11 <sup>th</sup> April	
Aspire Toastmasters	Saturday 16 <sup>th</sup> April	
Gourmet Guns and Roses	Tuesday 19 <sup>th</sup> April	
Young Guns	Tuesday 26 <sup>th</sup> April	

#### Membership

All clubs are progressing well towards their membership goals. All clubs have achieved at least one of the membership goals as part of the Distinguished Club Programme. Membership numbers are as of the 29<sup>th</sup> April 2016.

# Aspire Toastmasters: Currently have 8 members.

Aspire are continuing to enjoy success with their Meetup page. They are consistently having at least 2-3 guests at every meeting. Since November, they have had another 4 members join the club, with a few more expressing interest in joining the club. They also had members attend the Hyde Park Festival to assist with a store being held by Area N24 to help promote the club. Aspire has achieved both goals 7 and 8 in the DCP. Based on the number of guests attending each meeting as well as those expressing interest in joining, I am confident that Aspire will gain enough new members to quality for recognition under the Distinguished Club Programme. Aspire also has a few renewals outstanding, with the VPM of the club to follow up as well as a few members joining the club recently. Banksia Speakers: Currently have 15 members.

Banksia is continuing to travelling nicely with their membership goals. Since November, they have had another 3 members join the club. They also had members attend the Hyde

Park Festival to assist with a store being held by Area N24 to help promote the club. On the Monday 11<sup>th</sup> April, they held a bring a friend meeting, encouraging members to bring a guest to the meeting, with one to two potential new members to the club. Their website and word of mouth continue to be the main forms of promotion for the club, with members regularly inviting guests to attend meeting. Banksia Speakers has achieved both goals 7 and 8 in the DCP and should have 20 members before the end of June.

## Gourmet Guns and Roses: Currently have 13 members.

Since November, things have started to pick up for Gourmet Guns and Roses in terms of membership. They have had at least 2-3 guests at each meeting, with 7 new members joining the club and a few more that are interesting in joining. They are still looking into flyers/posters, bookmarks as well as ads in the local papers to help promote the club and attract new members. Gourmet Guns and Roses have achieved goal 7 in the DCP and they need 1 more new member to achieve goal 8. Based on the number of guests attending each meeting as well as those expressing interest in joining, I am confident that Gourmet Guns and Roses will gain enough new members to quality for recognition under the Distinguished Club Programme.

# Young Guns: Currently have 23 members.

Young Guns are also continuing to be travelling nicely with the membership goals, having had 18 new members join the club since July. As the membership turnover can be quite high, with members leaving the club due to work or travel, they have revamped their website as well as using Facebook, Instagram and word of mouth to attract new members. Young Guns has achieved both goals 7 and 8 in the DCP and are now eligible for recognition under the Distinguished Club Programme.

## **Club Officer Training**

With Club Officer Training during the December/February period, I saw officers from 3 of the 4 clubs within Area N25 at training. Young Guns was the only club not to have anyone trained. Banksia Speakers had 6 officer trained, Aspire had 4 and Gourmet Guns and Roses only had 3 officers trained. Both Banksia Speakers and Aspire achieved goal 9 in the Distinguished Club Programme.

During my club visits as well as via email, I have reminded all clubs to set the date for their club officer elections and to email me the new club officer list, so that I can start to inform them about training as well as past on this information to my successor. I expect club officer elections for all clubs, including Competitive Speakers Perth, to be held towards the end of May or early June.

## **DCP Goals**

All clubs are progressing well towards their DCP goals, with each club achieving at least 2 goals. Details are below:

Club	Number of Goals
Banksia Speakers	5 (1,7, 8, 9, 10)
Aspire Toastmasters	4 (7,8,9,10)
Gourmet Guns and Roses	2 (7,10)
Young Guns	3 (7,8,10)

Based on the table and the information given in previous sections, I believe that at least 2 of the 4 clubs within Area N25 can achieved Distinguished status or above. The main barriers that will prevent clubs from achieving this will be membership numbers, however, I am confident that each clubs in Area N25 will have either 20 members or a net growth of 5 before the end of June.

#### Contests

The Area N25 Area Final for the International Speech and Evaluation Contests was held on the Saturday 27<sup>th</sup> February 2016 and was hosted by Aspire Toastmasters. Only Aspire and Banksia Speakers have contestants completing in the contests. Despite only having 2 contestants completing in each contest, there were around 20-25 people in attendance to support the contestants and/or assist with the running of the contests. Here are the results of the contests:

Contest.	Winner.	Runner Up.
International	Maree Pickens (Aspire)	Emmie Maunder (Banksia)
Evaluation	Eric Davies (Aspire)	Emmie Maunder (Banksia)

## In terms of club contests:

- Gourmet Guns and Roses held a contest on the 16<sup>th</sup> February for both contests, with Pascale Amberville-Colby winning both contests. Unfortunately, Pascale was unable to attend the area final.
- Banksia Speakers held a contest for the International Speech Contest, which was won by Emmie and Emmie was nominated to represent the club in the Evaluation Contest.
- Both Maree and Eric were nominated to represent Aspire in the International Speech and Evaluation Contests respectively. The club decided not to hold a club contest.
- Young Guns did not hold a club contest or nominate anyone to represent the club in the Area Final.

#### Other Information/Comments

- Both Cathryn McMurray and Mark Zhang has expressed interest in becoming Area Directors for the 2016/17 year.
- Competitive Speakers Perth Toastmasters, the new club in Area N25 is progressing
  well. Currently there are 20 paid members with the Charter Paperwork in the
  process of being completed and checked by District Trio. This should be done
  shortly so that it be sent to Toastmasters International. A huge congratulations and
  thank you to all involved with setting this club up.

Submitted by Catherine O'Brien ACG ALB 30 April 2016 Area N25 Area Director 2015-2016



# District 17 S31 Area Director Report – Western Australia

# Area S31 - April 2016 Southern Division

#### **Educational Awards**

- Canning Vale already completed all requirements for the year
- Southern River 2 more CCs and 1 More AC required
- Gosnells Foothills Progress was limited to start with but improvements are being seen. MOT Workshop conducted and detailed report submitted.
- Armadale- Limited progress in all educational goals which needs to be accelerated

### **Area Director Visits**

- Canning Vale being my home club, visited regularly and report submitted
- Southern River a few visits already completed and report submitted
- Gosnells Foothills a few visits already completed and report submitted
- Armadale- a few visits already completed and report completed

#### **Clubs Overview**

- Canning Vale a thriving weekly club with an average of two visitors each meeting with an active committee. Recent spurt in members and Presidents Distinguished achieved in December 2015.
- Southern River a steady weekly club which had a few challenges with key committee members stepping down. New committee has commenced and rejuvenated interest in the club.
- Gosnells Foothills a new committee this year with new Toastmasters. This fortnightly club has great potential as members are committed and club is growing from strength to strength.
- Armadale this fortnightly club has a good member base. While committee is highly talented, they need to make time to work together to achieve goals. Club needs a couple of members to join the committee as over reliance on a couple of people

## Membership

- Canning Vale already completed all requirements for the year
- Southern River getting there with three new demonstration meetings planned by Dec 2016
- Gosnells Foothills while they have had an interest at a recent open meeting, however prospects need to be converted to members. They are striving to achieve at least one of the DCP membership goals.
- Armadale need to have a membership drive to build member base

## **DCP Goals**

- Canning Vale already completed ten goals in Dec 2016- Presidents Distinguished
- Southern River good progress and will achieve most goals by year end already Distinguished and striving to be Select Distinguished

- Gosnells Foothills limited progress to date. MOT workshop feedback implemented but needs to be maintained. Club striving to be Distinguished by 30 June.
- Armadale good progress and will achieve goals by year end hoping to be Distinguished by 30 June

# **Club Officer Training**

- Canning Vale Met requirements for year
- Southern River Met first term requirements but not the second due to ne committee
- Gosnells Foothills Met first term requirements but missed the second by one member
- Armadale Met requirements for year

## Contests

- Canning Vale both International and Evaluation Contests were well represented and held on separate nights
  - Also hosted S31 Area Contest that was well attended by over 40 persons
- Southern River - both International and Evaluation Contests were held on one night
- Gosnells Foothills -The club sent a representative for both the International and Evaluation Contests
- Armadale The club sent a representative for both the International and Evaluation Contests

## **Success Stories**

- Canning Vale Toastmasters, a weekly club, continues to grow from strength to strength, achieving goals and attracting new members currently sitting at 43 members
- Southern River Toastmasters has a new committee that has introduced changes like Annual Meeting Planner, Attendance Register
- Armadale Toastmasters does an amazing job supporting Toastmasters who may have a range of disabilities. Members are always welcomed and encouraged which is truly inspirational
- Gosnells Foothills is one of the oldest clubs in D17 with a fresh committee who want to make a difference. The Club celebrated its 24<sup>th</sup> Anniversary on April 4<sup>th</sup>. Recently a member with a significant learning disability was able to complete her CC manual and make good progress towards her CL manual as she was contest chair for the humorous contest.

## Other Information/Comments

- Demonstration Meeting for a new club Ranford Toastmasters was held on Mon 2 Nov 2015 and in early stages of formation.
- Many thanks for support from District Director and Southern Division Director

André Sequeira Area Director – S31

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# Area S32 - 2<sup>nd</sup> April 2016 Southern Division

#### **Educational Awards**

My 4 Clubs are all making good progress towards achieving their awards:-

- Fremantle Gateway have currently achieved a total of 16 awards! This includes 10 CC Awards, 4 CL Awards, 1 Advanced Communicator Award and 1 DTM. There DCP goal count stands currently at 9, they are on track to achieve all 10 out of 10 DCP goals.
- Fremantle Gourmet have achieved 4 awards so far, 2 CC's, 1 Leadership and 1 Advanced Communicator. There DCP goal count stands currently at 5, making them Distinguished, this however is provided that they also have a net growth of 5 new members (currently only 1) or a membership of 20 (currently 15).
- City of Cockburn have achieved 4 awards so far, 2 CC's and 2 Leadership Awards.
   There DCP goal count stands currently at 5, making them Distinguished, they have already met the membership requirements for this having had 5 new members.
- Victoria Quay have achieved 11 awards, 7 CC awards, 2 Advanced Communicator and 2 Leadership Awards. They have already achieved all 10 out of 10 DCP goals.

#### Area Governor Visits

I have visited all 4 of the clubs:-

- Fremantle Gateway, 1 informal visit, 2<sup>nd</sup> formal visit made on Tuesday 29<sup>th</sup> March, many weekly visits (as club member).
- Fremantle Gourmet, 1 informal visit, 1 formal visit on 10<sup>th</sup> September, several monthly visits (as club member). I have my 2<sup>nd</sup> formal visit booked in for Thursday 12<sup>th</sup> May.
- City of Cockburn, 1 informal visit, 1 formal visit on 3rd September, 2 other visits for Club and Area Speech Competitions. I have my 2<sup>nd</sup> formal visit booked in for Thursday 14<sup>th</sup> April.
- Victoria Quay, 1 informal visit, 2<sup>nd</sup> formal visit on Wednesday 30<sup>th</sup> March 2016.

#### Clubs Overview

I am very fortunate to have 4 good clubs in my area. Two are very strong clubs, the other two are clubs are in a rebuilding phase, however they each contain several very experienced members and are well on the track back to success. City of Cockburn have had two Club Coaches assigned to them since July last year. Fremantle Gourmet have recently been assigned two Club Coaches.

#### Membership

My 4 Clubs are all making good progress towards membership:-

- Fremantle Gateway, 20 new members (includes 3 awaiting logging on at time of writing)
- Fremantle Gourmet, 1 new member.

- City of Cockburn, 5 new members.
- Victoria Quay, 16 new members.

#### DCP Goals

Two clubs have already achieved Presidents Distinguished, and will do so by also achieving all 10 out of 10 Club goals, Fremantle Gateway and Victoria Quay.

City of Cockburn have already achieved Distinguished, in the next 3 months they have the option to go one better and achieve Select Distinguished, and Presidents is also still achievable.

Fremantle Gourmet have achieved the 5 goals to be a Distinguished Club, however they are lacking the membership or new membership numbers for this to count. There is a membership push on to have Gateway Members join Gourmet, if this succeeds they have a strong chance of being Distinguished, if so they are also likely to go one better and achieve Select Distinguished, Presidents is also still achievable.

# Club Officer Training

All four of my clubs had 5 or more of the Club Committee members attend the first round of TLI sessions in 2015.

The same goes for the second round of Club Officer Training in February 2016 for Victoria Quay, Fremantle Gateway and Fremantle Gourmet, however, City of Cockburn let themselves down by only having 2 people attend the 2<sup>nd</sup> round of training.

## Contests

The Club Contests were held in mid to late February, with the Area S32 contest for the International Speech and Evaluation Contests on Tuesday 1<sup>st</sup> March 2016, the event was hosted by Fremantle Gateway Toastmasters. It was another great night with an attendance of approximately 30 people.

#### **Success Stories**

My clubs have many success stories, so here is 1 from each club:-

- Fremantle Gateway, Jackie Perriman has just achieved her DTM award. There is a special meeting organised to formally present the DTM award to her on Tuesday April.
- Fremantle Gourmet, *Diana Veitch* recently represented Fremantle Gourmet in the Area S32 competition for both the International and the Evaluation contests. She was the winner for both competitions.
- City of Cockburn, **Shogo Williams-Matsuoka** is the Clubs President. He is doing a fantastic job of rebuilding and re-energising his club.
- Victoria Quay late last year celebrated their 20 year anniversary since the club was chartered. As of last week, the club has hosted 1059 meetings.

#### Other Information/Comments

Submitted by John Lawrence Drake on 3<sup>rd</sup> April 2016.

John Drake Area Director S32- 2015-2016



# Area S34 - April 2016 Southern Division

#### **Educational Awards**

All of the clubs in Area S34 meet on a fortnightly basis. There is ample opportunity to progress the Competent Leadership awards through the fortnightly meetings and the club and Area contests held through the year. Each of the clubs provides speaking opportunities to their club members. The Vice Presidents of Education in each club are working diligently to ensure that the members' goals are met. One club has expressed a strong desire to become a President's Distinguished Club by the end of the Toastmasters International year. Another club in the area is working hard on meeting the requirements of the DCP. Unfortunately, one of the clubs in the area has not been able to meet the minimum membership requirement, and has therefore dissolved.

#### Area Governor Visits

I have programmed the final visits to clubs in Area S34. The programmed club visits are as follows:

- Mandjar Speakers (Mandurah Toastmasters) 4 April 2015
- Bunbury Toastmasters 26 April 2016
- Jetty Toastmasters (Busselton) 2 May 2016

The District Leadership team and I conducted a successful TLI/COT in the SW, which saw all of our clubs meet the minimum number of officer trained for both periods.

### **Clubs Overview**

All of the clubs in Area S34 are warm and inviting. Each of the clubs has the latest TI material, and follows the TI program. All of the clubs managed to have a minimum of four officers trained in the first and second round of training for 2015-2016.

- Margaret River Toastmasters A long standing club within the Margaret River Region. Margaret River has struggled over the past years to attract and maintain their club numbers. Unfortunately, Margaret River was unable to maintain the minimum membership levels to remain in good standing, and have therefore ceased to be an active club in the Area.
- Mandjar Speakers Another well established club within the Peel Region. Mandjar Speakers have had a successful year thus far. Mandjar Speakers have completed 5 of the 10 goals from the DCP, and are on track to achieve 4 more goals this year. Mandjar continues to attract visitors through an active Facebook page and an up to date Website.
- Bunbury Toastmasters Meeting in the heart of Bunbury, this club is well supported by a number of experienced and dedicated Toastmasters. Bunbury's agenda ensures that there is maximum participation. Bunbury continues the fledgling Blackwood River Valley Toastmasters' Club (Prospective Club in the SW)
- Jetty Toastmasters Another well established club in the SW. Jetty is a stable club that provides excellent service to its members. With its prime location, Jetty hosts many of the Area's competition and training nights.

## Membership

Each of the clubs has an active website, and most are engaging prospective members through social media.

#### **DCP Goals**

Mandjar Speakers have achieved 5 of the 10 goals, and are on track to gain 9 of the 10 goals this TI year. Bunbury Toastmasters have taken positive steps towards achieving their DCP. I am confident that both of these clubs will be recognised by the end of the TI year.

## **Club Officer Training**

I am happy to report that all of the clubs in the SW (S34) have achieved their goal of having at least 4 officers trained during both sessions. Jetty Toastmasters was the stand out club with 7 of the 7 officers trained.

#### Contests

Area S34 was well represented at both Division Contests by members from Mandjar, Jetty, and Bunbury.

#### **Success Stories**

One standout achievement this year was Marina win at the Area S34 Contest. Marina has been with Toastmasters for about 6 years, and the true benefits of Toastmasters shone through with Marina's Humorous and Table Topics speeches. Marina continued her run of success to represent Area S34 at the International Speech contest.

The other success story is the formation of a new club in the SW. Meeting in Greenbushes; the Blackwood River Valley Toastmasters Club (Prospective Club) is having a positive in the Blackwood River Valley Region.

## Other Information/Comments

Nil.

Submitted by:
Michael Foster, DTM
Area Director, S34
Southern Division
District 17
Toastmasters International