



Agenda

Date & Time: 23 November 2013 2 - 4 pm

Venue: Bull Creek Community Centre

- 1. Call to order Sergeant at Arms - John Palmer**
- 2. Inspirational opening – Steve Bullock**
- 3. Reading of District mission – Mike Helm**
- 4. Welcome/introductory and explanatory remarks – Pascale Amberville-Colby**
- 5. Apologies**
- 6. Credentials Committee report - Ross Wilkinson**
- 7. Adoption of Agenda**
- 8. Minutes from the previous District Council meeting 25 May 2013 and matters arising**
- 9. Secretary's report**
 - a. Correspondence:
 - Incoming
 - Outgoing
- 10. Confirmation of appointed District Officers – Pascale Amberville-Colby**
- 11. Approval District Governor recommendations to fill vacancies – Pascale A-Colby**
- 12. Report of Audit Committee – Raj Thethy**
- 13. Treasurer's Report - Raj Thethy**
- 14. Adoption of 2013/14 District 17 Budget – Raj Thethy**
- 15. Reports from**
 - a. District Governor – Pascale Amberville-Colby
 - b. Lieutenant Governor Education & Training – Robyn Richards
 - c. Lieutenant Governor Marketing – Ian Pickens
 - d. Public Relations Officer - Leonor Ragan
- 16. Division Governors Reports - As tabled**
- 17. Area Governor Reports - As tabled**
- 18. Other Committee Reports**
 - a. Chief Ambassador - Mark Richards
 - b. Convention Committee 2014 Mark Richards
- 19. Amendments to District Policies and Procedures**
- 20. District 17 Success Plan – Pascale Amberville-Colby**
- 21. New business**
 - a. Convention 2015 "Gold Fever" Northern Division Touch of Gold - Tracy Browning
 - b. Convention 2015 Northern Division Area N21 - Kathryn Sturrock
- 22. Announcements**
- 23. Next Meeting – District Council Meeting**

Date: 24 May 2014
Venue: Sebel Hotel Mandurah



District 17 Audit Report

AUDIT REPORT

FROM DISTRICT 17 AUDIT COMMITTEE

For the Period 1 January 2013 – 30 June 2013 and for the year ended 30 June 2013

To the District 17 Executive Committee

1. Scope of Audit

- 1.1 The Audit Committee, comprising of Tim Blackburn (chairman), Terrence Cheong and Barry Tregenza, audited the accounts for District 17 for the second six months of the financial year 1 January 2013 – 30 June 2013 in accordance with guidelines issued by TMI Finance.
- 1.2 We also completed the year end audit for the financial year ended 30 June 2013 in accordance with the guidelines issued by TMI Finance.

2. Findings

- 2.1 The Audit Committee believes that the accounts accurately reflect the financial transactions on and the status of the District 17 accounts for the period 1 January 2013 – 30 June 2013 and has found the accounts and supporting documentation to be in order.
- 2.2 The Audit Committee certifies the accounts for this period without qualification. However, the Audit Committee reserves the right to re-visit the transactions should an issue arise in future audits.
- 2.3 The Audit Committee was impressed with the manner in which the accounts and supporting documentation have been maintained and presented by the District Treasurer.

3. TMI Year-End Reports

Copies of the following reports that were submitted by District 17 to TMI accompany this report:

- District 17 Year end Audit Report for the period 1 January 2013 – 30 June 2013; and
- District 17 Monthly Certified Reports for the months between January and June 2013.

Dated: 1 November 2013

A handwritten signature in blue ink, appearing to be "Tim Blackburn".

Tim Blackburn
Chairman
District 17 Audit Committee



District 17

District Treasurer Report

Receipts	\$
TI - Reimbursement of fees	-
Change-over Dinner 2013	2,051.00
Convention 2013 - Registrations	1,105.00
Interest received	101.97
Quiz Night	7,164.72
Total Receipts	10,422.69

Payments

Area Expenses	-
Bank fees	41.40
Bond Venue	-
Change-over dinner 2012 Tompkins Park	5,424.22
Change-over dinner 2013 Tompkins Park - deposit	-
Convention 2013 Kings	1,799.51
Convention 2014 Mandurah - deposit	4,350.00
Contest costs	163.89
District Officer Training	700.38
Marketing - New Clubs	747.87
TI Conference	5,177.85
TI Mid-year training	-
TLI costs 2012/13	1,459.18
TLI costs 2013/14	-
Trophies	645.00
 Total Payments	 20,509.30
 Net Movement	 (10,086.61)
 Bank Balance as at 30.06.13	 35,652.32
 Bank Balance as at 31.10.13	 25,565.71

The District 17 financial position is tracking well so far on the back of better than expected receipts from the recent quiz night.

District 17

District Budget 2013/14

TOASTMASTERS
INTERNATIONAL District # 17
Budget Currency: AUD
Fiscal Year: 2013-14

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Total
Membership revenue	248	259	7,081	2,910	1,891	238	328	873	7,708	3,271	1,598	918	27,002
Conference revenue	-	-	-	10,807	-	-	-	-	-	-	80,843	-	80,843
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	10,807
TLI revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenue	40	40	40	40	40	80	40	40	40	40	40	50	500
Total revenue	288	335	7,161	13,557	1,901	268	368	913	7,748	3,311	82,281	968	98,782
Conference expense	-	-	-	-	-	-	-	-	-	-	58,855	-	58,855
Fundraising expense	-	-	-	100	-	-	-	-	-	-	-	-	100
TLI expense	2,900	-	-	-	-	-	2,900	-	-	-	-	-	5,800
District store expense	-	-	-	-	-	8,350	-	-	-	-	-	8,345	16,695
Marketing expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Communications & public relations expense	-	-	-	-	-	-	600	-	725	-	-	-	2,850
Education & training expense	600	-	725	-	-	-	-	-	-	-	-	-	2,792
Speech contest expense	-	-	1,878	-	-	440	-	-	1,878	-	-	440	880
Administration expense	-	-	8,580	-	-	-	-	-	-	-	-	-	8,580
Travel expense	-	-	-	-	-	245	-	-	-	-	-	245	490
Other expense	-	-	-	-	-	6,035	3,500	-	2,801	-	58,855	5,030	69,802
District net income/(loss)	(3,212)	335	(4,080)	13,457	1,901	(6,747)	(3,130)	913	5,146	3,311	2,828	(8,084)	180

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

District governor 30-Sep-13
Date
Richards
Date
District treasurer 30-Sep-13
Date
Richards
Date

	Total	Budget	% Policy Max
Conference expense	58,855	100	
Fundraising expense	100		
District store expense	16,695		
Marketing expense	76,450	77.8%	Unlimited
TLI expense	5,800		
Education & training expense	2,850	8.8%	30.0%
Communications & public relations expense	3,752	3.8%	25.0%
Speech contest expense	880	0.9%	10.0%
Administration expense	8,580	8.7%	30.0%
Travel expense	490	0.5%	10.0%
Other expense	13,702		
Total Expenses	88,882	100.0%	

Cash & Cash Equivalents per Balance Sheet as of June 30 2013	45,633.89
Retention amount needed on June 30, 2014*	6751
Remaining funds at Year-end 0 (estimated)**	39,032.39
*This amount is provided by World Headquarters in an email	
**The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative	



District 17 District Governor Report

Toastmasters' is a unique organisation. We all set communication and leadership goals. We formulate strategies to achieve this with the assistance and support of our clubs. We take advantage of the positive impact that Toastmasters can have on our lives. We all try to contribute by making a positive impact in as many Toastmaster lives as possible. Our fellowship contributes and enhances our Toastmaster journey and we endeavor to enhance the Toastmaster journeys of all our colleagues. The District Success Plan is a scale of measurement of our Key Performance Indicators.

International Convention 2013 – Cincinnati

Toastmasters is a unique organisation. When I first joined over eight years ago, my scope of this organisation did not go beyond my home club. As each year has passed, through the leadership opportunities, I developed an understanding of this organisation's great dynamics.

I was fortunate to travel with Lieutenant Governor Education & Training, Robyn Richards and Lieutenant Governor Marketing, Ian Pickens to the Toastmasters International Conference which in Cincinnati, OHIO, United States.

We departed on Thursday, 15th August. We had a five hour flight to Sydney, followed by a sixteen hour flight to Dallas and a connecting flight to Cincinnati. We had the opportunity to acclimatise over the weekend. Several days of intense training for our respective roles followed. We had the opportunity to speak to many other District Trios from around the world. This was invaluable to compare and contrast all our successes and challenges. There were several common themes, all the Trios we spoke to had the same challenges of membership retention and membership renewals. World Headquarters specified the most important function is the be of service to the member. The member always comes first.

We interviewed twenty candidates for the International Director positions. It was enlightening to witness Toastmasters operating on a global level. This prepared us for the most important event, to attend the Annual General Meeting in which seven of the International Director Positions were elected and the incoming International President George Yen succeeded outgoing International President John Lau. We were very proud of Mike Storkey who won the 2nd International Vice President Seat by a major landslide. Mike had completed his two years of service as Region 12 International Director over a year ago.

Our proudest moment was been welcomed onto centre stage and acknowledged and acknowledged by Outgoing International President John Lau, as one of 12 Districts to have achieved President's Distinguished Status.

Thank you to all the clubs that submitted their proxies. This was an opportunity for your voice to be heard and to have an impact in voting in both International Officer elections and Proposal A.

I have been humbled and inspired by the commitment of our members, our club officers and our district officers. We still have a long year ahead to succeed in achieving our goals and most importantly looking after the needs of all our members.

The 2013/2014 District Success Plan

The District Executive has been developed the current District Success Plan.

This is based on the results of the previous year in which District 17 achieved President's Distinguished Status. The statistics in red indicate our current status.

There are 3 main areas, which operate as key performance indicators.

- 1) **Membership Payments** – our annual goals are as follows; for District 17 to achieve Distinguished status – 3,038, Select Distinguished – 3,148, President's Distinguished – 3,248.
Current status – 1,353 membership Payments.
- 2) **Distinguished Clubs** – we need the following number of clubs achieving a minimum of Distinguished Status (5 out of 10 points of the Distinguished Club Program. We need; 28 clubs to achieve Distinguished Status, 32 clubs to achieve Select Distinguished and clubs bs to achieve President's Distinguished.
Current status – 10 clubs have achieved a minimum of Distinguished status



District 17 District Governor Report

Victoria Quay (President's Distinguished) S32
Canning Vale (Select Distinguished) S31
Southern River (Select Distinguished) S31
Murdoch Southsiders (Select Distinguished) S35
Young Guns (Distinguished) C1
Gourmet Guns N' Roses (Distinguished) C2
Rockingham (Distinguished) S32
City of Perth (Distinguished) C3
Fremantle Gateway (Distinguished) S32
Applecross (Distinguished) S35

- 3) **New Clubs** are an important part of our growth as a District. District 17 needs; 3 new clubs to achieve Distinguished status, 4 new clubs to achieve Select Distinguished and 6 new clubs to achieve President's Distinguished.

Current status – 1 new club has chartered so far;
235 Toastmasters in Area C2, Central Division.

Your service to District 17 as a member, club officer and district officer will have a positive impact on the lives of our members, in the growth of our clubs, areas and divisions, and contribute to the expansion and success of the District 17 Empire.

The 2013/2014 Toastmaster Year

The year ahead will require an equal commitment and perseverance to maintain the success and growth of District 17. I am proud to be serving alongside a very driven and dedicated team of district officers and club officers.

The four vital areas and goals which are the main focus of this year.

- 1 Membership Growth & Membership Retention - we need to ensure that we are maintaining our Toastmaster Pledge and Promise to new members and existing members. The membership is the most important component in our District.
- 2 Club Growth & Club Stability - we will be supporting the growth of new clubs and assist existing clubs with rebuilding and stabilising membership.
- 3 Promotion of the Distinguished Club Program to help our members achieve their individual goals, clubs achieve and benefit from the success of their goals. Encourage all clubs to achieve a minimum requirement of Distinguished Club Status.
- 4 Promote and implement the Mentorship Program into every club within the District. The most successful districts in our global network all have succinct mentorship programs, for both new and existing members.

New Clubs Status Update.

I am proud to announce that our first club 235 Toastmasters (C1) has chartered. The new Toastmaster year is barely a month old with our first success. Congratulations to Robyn and Mark Richards who were the driving force in making this success a reality.

David Nicholas and John Palmer are spearheading Spearwood (S32) and Canning Vale Storytellers (S31) respectively. Ivan Henderson and Touch Of Gold Toastmasters Club are having a demonstration meetings for Golden Gourmet and WA School of Mines, both in N24. TOG is sponsoring both clubs with starter kits and are planning their launches in late January/early February 2014. Peter Harrison is working at Currabine (N21). He has secured two club sponsors and two club mentors. The venue is been finalised. Currabine will launch on January 22nd, 2014.

We have several more Corporate Club leads to investigate and follow up on.

Lieutenant Governor Marketing, Ian Pickens is leading the team of New Club Coordinators; VK Kutty (Central, Martin Lindsay (Northern) and David Nicholas (Southern).

Distinguished Club Program – Educational Awards

Last year, 11 Toastmasters achieved their Distinguished Toastmaster Award. This is the highest award Toastmasters bestows on a member as it recognises both the communication and leadership skills that the member has completed. An estimated 12,000 of

toastmaster's 4 million past and present members have achieved the elite Distinguished Toastmaster status. The achievement of the Distinguished Toastmaster award is recognition of both individuals' commitment to Toastmaster's communication and leadership tracks.

To date District 17 has lodged 38 CCs, 31 Advanced Communicator Awards, 38 Leadership awards including 6 DTMs. We now have 6 Toastmasters who have achieved their DTM. In order of lodgement dates, joining Greg Lynn of Netmasters, David Nicholas of Victoria Quay, and Meechan Wong of Banskia; Congratulations to Anita Adhitya of Young Guns, Sandra Morton of Cannington Communicators and Robyn Richards of Canning Vale for achieving DTM status this year. This is Robyn Richards' 2nd DTM. We are all very proud of your commitments and achievements.

Distinguished Club Status – Congratulations

I will congratulate Victoria Quay for its achievement of becoming the first club to achieve President's Distinguished Status with 9 out of 10 Distinguished Club Points.

Congratulations to Canning Vale, Southern River and Murdoch Southsiders for achieving Select Distinguished Status.

Congratulations to Young Guns, Gourmet Guns N' Roses, Rockingham, City of Perth, Fremantle gateway and Applecross for achieving Distinguished Status. We acknowledge your commitment to achieve and setting a positive example for other clubs to follow.

Membership Payments – Immediate Attention Required

I will recognise and acknowledge all clubs who have submitted their September membership renewals on time. There are still several clubs that need to act upon this immediately.

If renewals are not submitted, a club in good standing. This could have a negative impact on all members who wish to compete in the Table Topics and Humorous Speech Contests, and the International Speech and Evaluations Contests. If a member or club is not in good standing, the contestant is ineligible to compete in any contest at any level.

I am aware that there are clubs who may have existing members not renewing due to work commitments and to achieving their original Toastmaster goal. Sometimes we forget that not every Toastmaster wants to embark on the DTM journey.

Of the clubs still to renew, a team will travel down to Margaret River Toastmasters to assist in rebuilding the club. The futures' of both Madison and Phoenix Toastmasters are looking very grim.

District 17 Workshops – Humorous and SMAC Success

This month the successful Humorous and SMAC (Sponsors, Mentors & Coaches) workshop were well attended at Curtin Technology Park in Bentley.

64 Toastmasters attended the Humorous Workshop in which veteran Toastmaster and author, Alison White discussed her years of experience as a Humorous Speech Contestant and outlined strategies and interactive discussions to help all achieve a better understanding in the dynamics of humour. Alison, the District acknowledges your contribution as a workshop presenter.

47 Toastmasters attended the SMAC (Sponsors, Mentors & Coaches) which followed after the lunch break. District Secretary Lisa Evans discussed the benefits of becoming a Club Sponsor, Lieutenant Governor of Education Robyn Richards outlined the advantages of becoming a Club Mentor and Lieutenant Governor of Marketing Ian Pickens discussed the rewards of becoming a Club Coach. Robyn, Ian and Lisa, the District acknowledges and appreciates your efforts in contributing to the success of this event.

The Humorous Speech & Table Topics Division Finals

The Northern Division Humorous Speech & Table Topics Final was held in October and well attended by over 60 Toastmasters. Congratulations to all the winners who will proceed to the District Finals at the Power Up On The Peninsula Convention at the Sebel Hotel, Mandurah in May 2014. In the Humorous Contest, Caleb Tan of Subiaco Early Birds placed 1st whilst Bronwen Jones of Sandgropers placed 2nd. In the Table Topics Contest, Marty O'Connor of Sandgropers placed 1st and Janette Edwards of Swan placed 2nd. We acknowledge the work of our Northern Division Governor Sue Fallon for organising and running this successful event.

The Central Division Humorous Speech & Table Topics Final was held in November and well attended by over 48 Toastmasters. Congratulations to all the winners who will proceed to the District Finals at the Power Up On The Peninsula Convention at the Sebel Hotel, Mandurah in May 2014. In the Humorous Contest, Ash Karajigi of Rising Stars placed 1st whilst Debbie Hills of Durack placed 2nd. In the Table Topics Contest, Shahid Ghauri of Curtin GSB Sundowners placed 1st and Michelle Naude of Young Guns placed 2nd. We acknowledge the work of our Central Division Governor Charles Fisher for organising and running this successful event.

At the time of this writing, The Central Division Humorous Speech & Table Topics Final is still to be held on November 17th. I look forward to seeing all of our members in attendance to support their clubs, areas and divisions.

R.I.S.E To Every Toastmaster Occasion

Remember the four foundation stones of Toastmasters.

1. Respect for all members.
2. Integrity in following up on promises and commitments.
3. Service to the membership
4. Excellence in dedication to do your best.

I am humbled & inspired by the commitment of our members, our club officers & our district officers. We have an exciting, successful and rewarding year ahead for all of our members.

Pascale Amberville-Colby DTM

District 17 District Governor 2013-2014

Where Leaders Are Made



In my message to you at the beginning of this Toastmasters year I stated that it is my duty to ensure every club in District 17 has the option to achieve excellence and that every member of District 17 has the best opportunity to obtain dynamic, high-value, experiential communication and leadership skills. I have been encouraging your District and Club Officers to be trained and serve their members well, along with encouraging all members to strive for their personal goals, within Toastmasters and beyond.

I have been focussing on 4 main areas to achieve this. They are

- District and Club Officer Training
- Inspiring members to step up and become presenters at our District events
- Sourcing other workshops to enhance your Toastmasters experience
- Educational Awards

June and July saw us run District and Club Officer Training and since then we have held our successful Humour, SMAC, Darren's Leadership and Steve's Workshops to help you all achieve these goals. Other workshops are planned as well as some dynamic training at our "Power up on the Peninsula" Convention next May. This year you will have many opportunities to gain more knowledge and training.

I hope you noticed many new faces, although not always new members, presenting at our TLI and Club Officer Training sessions. This began my wish to develop future leaders and successors for your current leadership team. I am extremely proud of the way these new presenters carried out their duties. I feel sure they will have grown because of the opportunity and I will be looking for many others throughout the year. The latest edition of the District Newsletter, Black Swan, had an article entitled "*Your District Needs You*". In this article I invited any member with skills or expertise that will be of benefit to our members, to help with District events and training. I encourage you to step up and join our team of specialists. Are you ready, willing and able?

If you have achieved an educational award this year, you would have seen this recognised in Black Swan as well as received a personal email from me congratulating you. This is because I believe recognition is one of the most powerful keys to inspiring our members to achieve more and become more confident. I'm looking forward to sending many more emails and having long lists of names each month to recognise in Black Swan. I will always be encouraging and inspiring you to aspire for and achieve your own personal goals and the goals of your club to meet the District Mission and the Toastmasters International envisaged future. Not for Toastmasters International nor for the district, but for you. Strive for excellence as we have always done here in District 17.

Robyn Richards DTM

Toastmasters International

District 17 Lt Governor Education & Training 2013-2014

Where Leaders are Made



47 People enjoyed the learning experience and built on their Toastmaster knowledge at the recent SMAC workshop. Expertly presented by Lisa Evans, Robyn Richards, and Ian Pickens, it was a tremendous couple of hours.

Peter Harrison found his two mentors for the Currumbine club. Expect more news and demo meeting shortly.

Pascale tells me there is very keen interest to invigorate TLI Training group

Canningvale Story Tellers demo meeting has been held expect more details in the near future

Spearwood still on track expect more details in the near future.

Kalgoorlie still certain their Gourmet club will Charter this year.

Kalgoorlie still certain School of Mines will charter this year.

Deloitte gone cold they are still trying to get their team together.

Met with SKM who are preparing to have a demo meeting just after Christmas.

URS are also in the pipe line for after Christmas contact. There was a demo meeting held (Robyn) but the contact has left the company.

Had a contact through TI for a club in Karratha discussions are proving to be difficult to set up and to support. The caller thought we would already have a network in the area.

Northam and ECU gone cold

SRK Still in the pipeline more work to be done with them.

As you see there is plenty of potential opportunities to be mentors and sponsors of clubs and with 47 freshly trained SMAC kers I look forward to assisting them with their goals. There is even more opportunity to be a club coach, 16 clubs currently qualify for coaches.

There are still too many clubs in the District to reach charter strength. Current stats are:-

33 Clubs with 20 members or more

9 clubs with between 16 and 20 members

12 clubs between 12 to 16 members

16 clubs that qualify for a coach with less than 12 members.

Ian Pickens
November 2013



District 17 Lt Governor Public Relations Report

Club Websites Update:

CLUBS USING OLD LINKS		CORPORATE CLUBS WITHOUT WEB		COMMUNITY CLUBS WITHOUT WEB		TOTAL	
1 July 2013	15 November 2013	1 July 2013	15 November 2013	1 July 2013	15 November 2013	1 July 2013	15 November 2013
5	2	11	6	5	2	21	10

The above table shows the continuous improvement over the last four months. We will continue to work together to get our clubs website up to standards and attract more visitors and future members.

Quiz Night

I'm very pleased with the results of the Quiz night.

This year financial support was the most successful ever since the Quiz Night event started four years ago. The 2013-2014 convention will receive the benefit of your generous contributions. We raised \$2420 from quiz night seats, \$490 donations from Clubs and \$4494.72 from raffles, wine wall, and auctions. Total raised on the night was \$7,404.72. Thanks to the District Executives and volunteers. Your support on the night was outstanding and encouraging.

Overall, the Quiz Night provided many opportunities for our club members to have a social and relax night full of anticipation, laughter, and camaraderie with added benefits of receiving items at fraction of the cost. Thanks to all our Clubs members for your enormous support and for all you congratulatory kind words.

PPP Table Points (Latest Table Updated - Included)

POSITIVE PROMOTION PREMIERSHIP POINTS AS 31 OCTOBER		
CLUBS	PROMOTION AWARDED	POINTS
Rockingham	N,Gx15,Cx6,ABx2,Mx2,QN	310
Touch of Gold	Nx3,Gx3,Ux5,FE,x11AL,AB,QN,R	235
Guildford Stars	S,B,AL,QN,	170
Western Founders	N,W,Gx12,Cx5,M,0,FE,B	170
Southern River	N,U,FE,QN,N,S,D	160
Electric Toasters	AB,Bx2,O,Gx1,MUx2,C2,QN	150
WAG	Cx4,Ux3,QN,ABx2	150
Netmasters	Bx2, Gx2,W,M,O,QN	150
Victoria Quay	Bx2,0,Mx2,Ux2,ABx2,QN	145
Curtin GSB Sundowner	Gx7,Cx2,W,Ux3,CI,QN	140
Matilda	Gx4,Cx2,M,B,QN	110
Swan	S,BQN,Sx2	100
Mundaring	Gx3,U,FE,S,H,AL,QN	95
Curtin GSB	Gx4,CX2,Ux3,CI,QN	95
Banksia Speakers	Gx4,Cx2,W,Ux2	70
Kalamunda	QN	50
Victoria Quay	Cx2,Mx2	40
DTM Pathway	W,Ux3	35
Ellenbrook	AL	25
Murdock Southsiders	W,FE	25
Canning Vale	FE,N	15
CPA	M	10
Fremantle Gourmet	Ux3	10

Promotion Award Legend		
PROMOTION	LEGEND	POINTS VALUE
Produce a club FIRST newsletter	1N	10 per edition
Article in Black Swan	AB	25
Article in local newspaper	AL	25
Article in the West Australian	AW	40
Bookmarks in local library or bookstore	B	10
Convert guest to member	C	10 per member
Corporate Clubs Intranet	CI	5 updates
Flyer Drop	D	50
Create a club Facebook page	F	5

Facebook a club event	FE	5 per significant event
Have guests at club meeting	G	5 per guest
LinkedIn	L	5
Toastmaster magazines in library/surgery waiting room	M	10
Quarterly / Monthly club newsletter	N	5 per edition
Your own creative publicity	O	20
Hold a club Open House	H	20
Radio interview	R	30
Stall at local fair or shopping centre	S	20
Create a club Twitter account	T	5
Tweet a club event	TE	5 per significant event
Hold A Table Topics Social	TT	20
Update your club website	U	5 per significant update
Create a club Website	W	20

- Great to see more Clubs joining and promoting their clubs. Some clubs VP Public Relations are very committed to their promotions and are very interested in increasing the membership and letting the community and corporate world know about the benefits of Toastmasters. It is invigorating to hear of their enthusiasm and eagerness to make a difference.
- I have added additional promotions to keep up with the request of our members to move forward and to keep up with the digital age.
- Up to now 23 Clubs are participating in the PPP program. One club has participated in a Radio Interview. I have submitted the interview to the District 17 website and shortly this interview will be available online. Four clubs have submitted articles to their Local Newspapers.

I'm very excited and look forward to watch our progress and the experience we will share over the coming months. Many Thanks to our outstanding VP Public Relations who are doing an outstanding role. Congratulations for your enormous dedication. Every single promotion makes a difference. Lets keep the good work and let the world know about "Toastmasters"

Submitted by: *Leonor Ragan*, DTM

15 October 2013 - Public Relations Officer 2013-2014



Power Up On The Peninsula Convention 2014 Report for District Council Meeting November 23rd, 2013

The convention committee are working hard to ensure an outstanding convention is run in May 2014. We have planned our weekend to allow District 17 members the opportunity to learn much, experience more and to reinforce your Toastmasters journey with the workshops, contests and fellowship a convention brings.

To update you on where we are at the moment, we are thrilled to announce that our website is now live with all the information regarding convention. Early bird registrations are open so book your place fast before they sell out. You can access the Power Up On The Peninsula website via the District 17 website. Our registration officers, Phyll Lightbody and John Cecchi are ready, willing and able to take your registration, send you confirmation and a receipt, upon payment of your funds. An email has been sent to every member of the district with details of the convention and registration. Don't hesitate, book now!

We are pleased to announce that our international speaker, Olivia Schofield, has amazing variety in her workshop, key note speech and master class showcasing her training in language and the theatre to give you power in your speeches and presentations.

Just recently we have we were excited to confirm the Sunday morning workshop presenter, Australian Cricketer and WA's home grown hero, Brad Hogg, who will give us his candid story of his boisterous career and how the power of a team pulled him back into line.

To add to the top class line up, our own International Director, Mike Helm, will present a workshop to power up your Toastmasters journey.

Our four contests will be a showcase of the most powerful speakers in our district as they battle for the title of District 17 Champion in their respective contests. Every contest is a must see element of convention and they are spread across the weekend beginning with the Humorous contest on Friday night and culminating on Sunday with the Evaluation and Table Topics contests. The pinnacle of the contests is, of course, the International Speech Contest which will be held on Saturday morning.

Other exuberant features of the weekend will be our Super Hero Gala Dinner Dance on Saturday night where we expect to see a whole gamut of powerful attendees, the DTM Breakfast where all our DTM achievers for the year will be recognised and awarded their pins and medallions and the weekend highlight, the District Council Meeting on Saturday afternoon.

There will be abundant leisure time for you to power up your camaraderie with new and old friends throughout the weekend as well, whilst you enjoy the beautiful setting on the waterfront in Mandurah. Perhaps you'll see some dolphins leaping out of the estuary to eyeball you as you sip your intense coffee on the balcony.

If you want to Power Up your communication skills, Power Up your leadership skills and Power Up your Toastmasters experience, do not miss our Power Up On The Peninsula Convention at the Sebel in Mandurah, May 23 – 25, 2014.

Mark Richards DTM

Emma O'Hehir ACB

Convention Co-Chairs



District 17 Central Division Governor Report

Educational Awards as at 12/11/2013

Area	CC	AC	CL	AL
C1	3	2	3	2
C2	1	1	0	2
C3	0	3	2	0
C4	2	1		1
Total	6	7	5	5

The members of clubs in Central Division are working towards achieving their educational goals.

Club members are showing a healthy interest in the leadership track with 2 DTM awards,
1 ALS award, 1 ALB award and 3 CL awards being completed so far.

The next 6 months should see all clubs adding more educational awards with newer members completing their CC awards.

Membership as at 12/11/2013

Area	M'bers 01/07/13	M'bers New	M'bers Lost	M'bers Now	Net Change
C1	152	28	49	131	-21
C2	142	14	28	128	-14
C3	147	19	31	135	-12
C4	114	23	40	97	-17
Total	555	84	148	491	-64

All clubs in Central Division (except one) have lodged their October 2013 renewal on time.

All clubs in Central Division (except one) are in good standing with at least 6 members.

Membership building is a constant challenge for all Toastmasters clubs. Central Division has 64 fewer members now than it had on 1 July this year. The Area Governors have agreed to liaise with their club Presidents to ensure that the Vice President of Membership of each club doing a follow up of non renewing members to find out why they did not return to their club. Some clubs will have more of a challenge to return to charter strength than others and will need assistance to help them build their membership. It is worth noting however that only 4 of the 24 clubs have been unable to add at least one new member since 1 July this year and only 3 of these 24 clubs currently have fewer than 12 members.

Distinguished Club program goals as at 12/11/2013

Area	Educ'n Goals	M'ship Goals	Clubs with 4 Officers at July TLI	Clubs with R'nwl & Officer List	Distg'd Clubs
C1	7	3	3	4	1
C2	3	2	3	5	1
C3	5	2	6	6	1
C4	2	4	4	5	0
Total	17	12	16	20	3

All clubs are aware of the value of the Distinguished Club Program. Only 3 of the 24 clubs have yet to register a goal in the program.

There are 3 clubs who have achieved at least 5 goals to date ie are distinguished clubs

Only 3 clubs have not achieved the renewal and officer list goal. The next 6 months should see more clubs achieving distinguished status with the Area Governors working with club committees to make this a reality.

Club Officer Training

Area	Club Officers Trained	Club Officers in Area
C1	21	42
C2	18	42
C3	31	42
C4	24	42
Total	94	168

Most of the officers in the clubs in Central Division attended to July 2013 round of TLI training. As the numbers suggest however, there is scope for improvement. There were 2 clubs who had only one officer attend and another 2 with no officers attending.

The Area Governors will work with the committees of their clubs to improve attendance at the February 2014 TLI training.

Contact with Area Governors

I first met the Area Governors at the District Officer training on 22 June this year. At that time we agreed to have regular Division Council meetings. We have had 2 meetings so far and covered a number of items at these meetings including membership, organising speech contests, clubs' progress with the DCP and club visits.

Most of my contact with the area governors outside of these meetings has been via e-mail and occasionally by phone. I plan to have more regular phone contact with them in the future. Some of them have asked me to have more regular phone contact with them as they receive a high volume of e-mails each day.

In the last two months I have had a strong focus on one of the areas due to the unfortunate resignation of the area governor. My initial focus was to find a new area governor whilst visiting the clubs in this area to get a better idea of how they were tracking. I have been working closely with the new area governor and I'm pleased to report that she has been equal to the task and has brought much commitment, attention to detail and enthusiasm to the role. I am confident that this area will be a distinguished area or better by 30 June next year.

I am fortunate as I have a great team of area governors to work with and feel that the best is yet to come for Central Division this year.

Clubs

Area C1 – Includes new and more established clubs. There are 3 clubs with a membership that exceeds charter strength and another which is close to charter strength.

Area C2 – Includes 2 new corporate clubs, and an advanced club all of which have a membership exceeding charter strength. All clubs in the area have dynamic and fun meetings which are well attended by guests.

Area C3 – Includes 2 established clubs with a membership exceeding charter strength. The area also includes an advanced club which is going through a re-building process, and is actively re-building its member base.

Area C4 – Includes 2 corporate clubs one of which has a membership exceeding charter strength. The area has other clubs which are at or close to charter strength and also an advanced club which is also going through a re-building process.

New Clubs

Club 235 chartered on 3 September this year. It is a corporate club based in a large accounting firm in the CBD.

A recent request has been received for a demonstration meeting on 3 December in another large organisation in the CBD. This may lead to the establishment of another club in central division this year.

Contests

Area	Date	Numbers Attending
C1	23 Oct 2013	25 - 20
C2	21 Oct 2013	10 - 15
C3	15 Oct 2013	30 - 35
C4	1 Oct 2013	20 - 25
Division	12 Nov 2013	45 - 50

I have attended all of the area contests that have been held so far as well as the division contest. All of the clubs contributed to make these well organised and well run events.

Some members took on contest roles that they had not tried before and learnt a great deal from their experience.

The next round of area contests will have bigger attendances and the area governors will work with their clubs to make this a reality. The division contest was an enjoyable event with all of the Area Governors and club members assisting to make it a success. The humorous speeches were of a high standard as were the table topics responses.

Planning is in progress for next year's division contest which will be held on Tuesday 15 April 2014.

Successors for Governor Roles

I have reminded the Area Governors about their planning to find a successor for their role. I have also reminded them that this may well be their biggest challenge. This has been an agenda item at both division council meetings. They are all actively engaged in identifying potential successors for their role.

I am actively engaged in finding a successor for my role before 30 June next year.

Other Information/ Comments

I hope to visit all of the clubs in the division by 30 June next year and to get a personal understanding of how each club operates, and to offer to assist them if required.

I am very proud of the members of the clubs in the central division that I have met to date. I have observed their enthusiasm and high level of commitment to their clubs and also to the organisation as a whole. I have seen them carry out their meeting roles effectively and also attend to the needs of their guests.

It has been a great honour and privilege to be serving them as their division governor this year. I look forward to many more successes from them by 30 June next year.

*Submitted by Charles Fisher on 14 November 2013
Central Division Governor 2013-2014*

The above statistics were taken from the "Dashboard" report from the TI website



District 17 C1 Area Governor Report

Area Governor C1 Report – Western Australia district 17

Club	CC	AC	Ldr
Durack	1		3
Northbridge		1	
Riverside			
Terrace	2		
Young Guns		1	2
235 Toastmasters			

Membership

All clubs have gained new members since 30 June. Young Guns has achieved its DCP goals for new membership with Durack only needing 1 more member to achieve this goal.

Riverside Toastmasters only has 7 members currently and will probably need some sort of assistance in getting more members.

DCP Goals

Young Guns has achieved Distinguished club status with Durack likely to achieve DCP status any week now. A solid achievement given we are only 4 months into FY14. Submissions for awards remain ongoing.

Club officer training

All clubs attended the July club officer training. Durack, Terrace and 235 Toastmasters had at least 4 members attendance recorded. Young Guns and Northbridge also had 4 members in attendance however not all members attending recorded their attendance.

Contests

The C1 Area contest was successfully held at the Brisbane Hotel (Young Guns) on Wednesday 23 October. Durack, Terrace, Northbridge and Young Guns had contestants representing their respective clubs. The standard of the speeches was of a very high calibre with the contest winners going on to represent the area at the Division contest on 12 November.

New clubs

235 Toastmasters is a new corporate club chartered on 9 March 2013. The club currently has 22 paid members.

Successors for Area Governor role

No volunteers at this stage

Other comments

Riverside Toastmasters only has 7 members and will likely need assistance to help grow its membership base.

I have visited Durack, Terrace, Young Guns, Northbridge and Riverside. All clubs seem to have a positive environment and a good atmosphere. Durack and Young Guns have a very strong membership base. Terrace, Northbridge and 235 have member levels which can be described as healthy.

Submitted by Alex Grossman

15 November 2013

Area C1, Central Division

Area Governor 2013-2014



District 17 C2 Area Governor Report

Educational Awards

Area Number (C2)	Number Awards	Awards
AECOM WA		
Central Communicators	1	CC
Gourmet Guns n Roses	3	1 x AC; 2 x CL
Perth JusTalk	0	
Toast2FS	0	
ToastiES	0	

Area Governor Visits

All visits have been completed or are scheduled to be completed by 20 November 2013. Plans are underway for an Area Council meeting to be held in November.

Membership

The majority of clubs have achieved, or are close to, charter strength. As of 11 November 2013, the following memberships were recorded:

Perth JusTalk	11	Central Communicators	18	AECOM WA	19
Gourmet Guns n Roses	22	ToastiES	30	Toast2FS	20

DCP Goals

As of 11 November, the following DCP goals had been met:

Perth JusTalk	1	Central Communicators	1	AECOM WA	2
Gourmet Guns n Roses	5	ToastiES	0	Toast2FS	0

Congratulations to **Gourmet Guns n Roses** for achieving a **Distinguished** award so early in the year.

Club Officer Training

Eighteen members from four of the six clubs attended the Club Officer Training; no attendance was recorded from ToastiES or Toast2FS. The highest attendance was registered from AECOM WA (7 members) and Gourmet Guns n Roses (6 members).

Contests

Congratulations to the winners of the C2 contests, which were held on Monday, 21 October. *Table Topics* - Mr Greg Madden (Gourmet Guns n Roses)
Humorous Speech – Ms Anita Adhitya (Gourmet Guns n Roses)

Success Stories

Gourmet Guns n Roses continue to achieve well; AECOM WA is building its membership in an unstable economic climate; Perth JusTalk is showing renewed strength after a challenging period,

Central Communicators is attracting many new visitors; both ToastiES and Toast2FS have strong membership in a supportive corporate setting.

Other Information/Comments

The initial Area Governor was unable to fulfil the requirements of role due to personal circumstances. Rosemarie accepted the role in mid-October resulting in time constraints to meet the reporting obligations. Special thanks are extended to Central Division Governor, Mr Charles Fisher, for his support and guidance during this period.

*Submitted by Rosemarie Horton
12 November 2013
Area C2, Central Division
Area Governor 2013-2014*



District 17

C3 Area Governor Report

Educational Awards

Area Number (ie W33)	Number Awards	Awards
West End	1	AC
City Of Perth	3	AC (2 x CL)
Matilda	1	AC

Area Governor Visits

Have visited all clubs bar one (Matilda) but will do so this weekend.

West End has a vibrant membership base and first impressions are club meetings are run smoothly.

Guests are welcome warmly and are given opportunity to voice their thoughts on the meeting at the conclusion. Guests are invited back. Club needs to have membership form handy to provide to guests before they leave the meeting. Club banner was on displayed. Guests were invited to join in on Table Topics session. Meeting program was available for all.

City Of Perth has an enthusiastic and happy environment at their meetings. Members are always having fun and enjoying themselves. Meetings are run accordingly and guests are welcome by all committee members. Guests are seated with an experienced member and are explained the meeting program. Guests are invited for their feedback after the meeting and are invited back again. Club banner and club awards are on displayed at all times for all to see. Guests were involved in the segment of Travelling tale and they all had a great time. Meeting program was available for all.

Rising Stars has a strong core of members who are friendly and welcoming.

Club banner was visible and proudly displayed. There were number guests on my visit and each guest was invited for comments after the meetings. Meeting program was run on schedule and available for all.

Electric Toasters has an enthusiastic membership base. They know how to have fun and are a supportive group. Club banner was displayed during my visit. There was one guest and that guest was greeted warmly by VPM and explained in detail of the meeting program. I did notice that club didn't have membership form handy to provide to guest. Meeting program was available for all.

WA Governors is a club with experienced members. On my visit Club banner was displayed. Members were friendly and meeting programs were available.

Clubs Overview

All clubs are heading in the right direction.

They all know what is required to achieve their goals.

Membership building is required for all clubs other than City Of Perth.

West End is having a demo meeting to attract new interests and potentially new members.

Matilda has participated in Speech craft with a view to boost membership base.

Membership

West End – 12 members goal is for 20

City Of Perth – 24 members goal was 20

Rising Stars - 18 members goal is for 20

Electric Toasters – 22 members goal was 20

WA Governors – 8 members goal is for 20

Matilda – 9 members goal is for 16

DCP Goals

West End – 2 goals **City**

Of Perth – 4 goals **Rising**

Stars – 2 goals **Electric**

Toasters – 1 goal **WA**

Governors – 1

Matilda – 2 goals

Club Officer Training

All clubs in the area have completed their first Club Officer training

Contests

City Of Perth and Electric Toasters were the only clubs to conduct club contests.

Rising Stars had representatives in the Area contests.

West End and Matilda have been encouraged to have future club contests.

Success Stories

Rising Stars celebrated their 20th year as a club, so well done to them.

Have signed up 6 new members since July.

West End celebrated their 350th meeting this month so congratulations to them as well.

City Of Perth has signed up 9 new members since July.

Other Information/Comments

I have been in constant contact with all the Club Presidents ensuring that they keep their fingers on the pulse and to keep a positive outlook.

Submitted by Henry Yau 12th November 2013

Area C3 Area Governor 2013-2014



Educational Awards

Club Number (ie 123456)	Number Awards	Awards
662304		
1320317		
1583170		
1584173		
2459315	2	
3152187		

Area Governor Visits

Area Governor visits were conducted to the following clubs:

Club Number	Club Name	Date of Visit
662304	Curtin GSB	17 Sep 2013
1320317	Plain Speakers	25 Sep 2013
1583170	CPA Toastmasters	18 Sep 2013
1584173	Water Corporation	10 Sep 2013
2459315	Banksia Speakers	Not yet performed
3152187	Curtin GSB Sundowners	13 Sep 2013

Clubs Overview

662304 – Curtin GSB

Curtin GSB has a vibrant young membership, with a mix of experienced toastmasters. Being an established club within a university setting, many meeting guests are lecturers or very well attuned speakers. The mixture of students and teachers is unique and allows all to grow. They are on track in their DCP goals.

1320317 – Plain Speakers

Plain Speakers is a well established club in Area C4. With some of the most experienced Toastmasters in WA, they have an excellent membership base. Attending both their contest and a regular meeting, I learned that Plain Speakers is an excellent place to gain the skills of a Toastmaster, as the feedback is very thorough while still being supportive. They expect a lot from their membership and get a lot in return. Plain Speakers is on track for Distinguished Club status.

1583170 – CPA Toastmasters

I attended both a regular meeting and a contest for CPA Toastmasters. They have a very central location and have a very energetic membership that is a mix of new members and seasoned Toastmaster veterans. They are on track for their DCP and are supporting their membership well. They also have one of the best meeting locations in the city.

1584173 – Water Corporation Toastmasters

Water Corporation is placing a focus on growth within the Water Corporation community this year. They have organised demonstration meetings and have begun to raise their profile within their corporate community. We are working together to possibly provide a speech contest in early 2014.

2459315 – Banksia Speakers

As a resurrected club, Banksia Speakers has had challenges in its goal to come back to charter strength. Currently with 5 financial members, a plan has been developed by the leaders to grow back to a reasonable strength and then possibly relocate the club into an area, which will attract more members than its current location.

3152187 – Curtin GSB Sundowners

After having chartered within the past year, the twin of well-established Curtin GSB has seen significant growth in membership and a vibrant member base. Meeting on Friday evenings has provided an alternative for students and alumni that are unable to make the early morning sessions held by Curtin GSB.

Membership

All clubs have submitted their required minimum dues renewals online before the deadline of 30 Sep 2013. Please note that Banksia Speakers is not recorded as having met their goal because they are a growing club without the minimum number of members required to achieve this goal. This has no bearing on their success in renewing on time. Banksia Speakers has a plan for achieving 20 members and will be working towards that goal throughout the year.

Current financial membership numbers are as follows:

Club Number	Club Name	Base	Current	13/14 Growth
662304	Curtin GSB	28	16	4
1320317	Plain Speakers	20	16	1
1583170	CPA Toastmasters	20	17	4
1584173	Water Corporation	20	22	3
2459315	Banksia Speakers	6	5	2
3152187	Curtin GSB Sundowners	21	20	8

DCP Goals

All clubs in Area C4 are progressing towards their DCP goals. All clubs submitted their officer lists on time and are currently on track to gain Distinguished club status according to their Club Success Plans. The current status of DCP goals is as follows:

Club Number	Club Name	Goals Met
662304	Curtin GSB	2
1320317	Plain Speakers	1
1583170	CPA Toastmasters	2
1584173	Water Corporation	1
2459315	Banksia Speakers	2
3152187	Curtin GSB Sundowners	3

Club Officer Training

During the first round of club officer training sessions, the following clubs met the required minimum attendance requirements: Curtin GSB, CPA Toastmasters, Banksia Speakers and Curtin GSB Sundowners. In addition to the attendance at the club officer training, there are many volunteers from area C4 that contributed to the success of the club officer training.

Contests

The following clubs held Table Topics and Humorous contests in September and October 2013: Curtin GSB (26 Aug), Plain Speakers (11 Aug), CPA Toastmasters (21 Aug) and Curtin GSB Sundowners (30 Aug). I was not able to attend the Curtin GSB club contest.

The area contest for area C4 was held at Shenton Park Community Centre on October 1, 2013. There was attendance of approximately 30 at the area contest.

Contest	Contestants	Winner
Humorous	Myka Quinlivan (Curtin GSB Sundowners) Rajesh Das (Curtin GSB) Robin Bower (Plain Speakers) Tim Blackburn (CPA Toastmasters)	Rajesh Das
Table Topics	Bill Hewitt (Plain Speakers) Shahid Ghauri (Curtin GSB Sundowners) Rosetta Petrucci (CPA Toastmasters) (Curtin GSB)	Shahid Ghauri

I would like to congratulate all contestants on an excellent evening of public speaking mastery. The quality of speaking was amazing and the evening was very enjoyable. In addition, I would specifically like to thank CPA Toastmasters for catering the event and Curtin GSB / Curtin GSB Sundowners for hosting the event. Without their help, and the help of all of the contest officials/volunteers from around the area, the contest would not have been possible.

Submitted by Cole Vindevoghel on 14 Nov 2013
C4 Area Governor 2013-2014



Educational Awards

Area Number	CC	AC	Ldr	Membership	DCP Goals
S31	8	11	8	107	25
S32	7	3	7	83	21
S33	2	2	3	60	13
S34	0	0	0	39	2
S35	9	2	1	103	15
Total	26	18	19	392	76

Membership:

See above

DCP Goals:

See above

Club Officer Training:

All clubs except Madison, Margaret River and Phoenix have had their minimum quota at July club officer training.

Contact with Area Governors:

I meet regularly with William Placanica S31; David Nicholas S32; Fiona McLean S35 as I am in a club to which they belong. Occasionally I meet with Annemarie S33, possibly monthly; and Liz Clark S34 rarely.

Contests:

All completed for first stage. Date for next Division final set for April 6th 2014; venue yet to be decided. Area final dates have not been set, nor have club dates.

Clubs:

S31 – 5 clubs in good standing,
S32 – 4 clubs in good standing, 1 not but may recover with effort,
S33 - 5 clubs in good standing, 1 not very strong but has 1 coach,
S34 - 3 clubs in good standing, 1 not but may recover with effort,
S35 - 5 clubs in good standing, 1 not and will likely die.

New Clubs:

S31 – Canning Vale Storytellers had demo meeting 4th November. Attendance was about 25, several new members and several dual members have joined. Hopefully the club will charter within a few months.

S32 – Spearwood Toastmasters will have their demo meeting on Monday 18th November. At time of writing, meeting not yet held.

Successors for Governor Roles:

Several members in Southern Division have indicated a willingness to run for Area Governor. I have not yet found a replacement for Division Governor.

Other Information/Comments:

Nothing at this stage.

*Submitted by John Palmer, November 2013
Southern Division Governor 2013-2014*



Educational Awards

Area Number (ie W33)	Number Awards	Awards
S31	8	CC – Armadale 1; Canning Vale 3; Southern River 3; Willetton 1
S31	3	ACB - Canning Vale 2; Southern River 1
S31	4	ACS – Canning Vale 2, Southern River 2
S31	4	ACG – Armadale 1; Canning Vale 1; Southern River1; Willetton 1
S31	3	CL – Canning Vale 2; Southern River 1
S31	4	ALB – Armadale 2; Canning Vale 1; Southern River 1
S31	1	DTM – Canning Vale 1

Area Governor Visits: The area visits to Armadale, Canning Vale, Gosnells Foothills, Southern River and Willetton were conducted in the months of August/September. The visits were enjoyable as I found the club members welcoming and friendly.

Clubs Overview: All clubs within the area are performing. Each club has its strengths and areas needing some attention. Some clubs need to attract more members while those maintaining a good membership base need to make sure the educational needs of their members are being met.

Membership: Canning Vale, Willetton and Southern River have maintained membership of 20 members or more. Armadale and Gosnells Foothills are maintaining membership of 13 and 12 respectively just under their membership base of 17 and 15 respectively. Both these clubs need to increase their membership base this year to 20 to achieve their DCP goals.

DCP Goals: As of the 8th November the area has two clubs at Select Distinguished status - Canning Vale (8 goals) and Southern River (7 goals); Two clubs with 4 DCP goals - Armadale and Willetton; and Gosnells Foothills has achieved 2 DCP goals.

Club Officer Training: All clubs within Area S31 had more than 4 committee members attending the July training; Gosnells Foothills 5; Armadale 6; Canning Vale 6; Southern River 6; and Willetton 7.

Contests: All clubs within Area S31 except Gosnells Foothills held a Humorous Speech and Table Topics Contest. Armadale, Canning Vale, Southern River and Willetton had representatives in the S31 Area final which was held on 28th October. The winners: Carey-Ann Brett (Humorous- Canning Vale); and Jon Partridge (Table Topics- Armadale) will represent the area in the Southern division final on 17th November.

Success Stories: Three clubs within Area S31 have reached milestones since 1st July 2013: Armadale celebrated its 100th meeting on 27th August, Southern River Celebrated its 150th meeting and Gosnells Foothills is celebrating its 500th meeting on the 18th November. Congratulations to all these clubs.

Other Information/Comments: In this electronic age it is essential for all clubs not those only in AreaS31 to maintain a web-site with current and accurate information.

Submitted by William Placanica 13th November 2013

S31 Area Governor 2013-2014



Educational Awards

Area S33	Number Awards	Awards
Belmont	3 out of 10	1(2)CC and 1AC
Cannington Communicators	3 out of 10	1AC and 1CL
Fremantle Gourmet	2 out of 10	1 CL
Victoria Park	2 out of 10	4 new members
Western Founders	3 out of 10	1 CL and 4 new members

Area Governor Visits

It has been a privilege visiting all the clubs in my area and up taking the atmosphere of each Club and its members. All meetings have been very organised and fun to be part of. Most clubs on the morning/ day/ night I visited had visitors through the door and all visitors were well looked after and either were invited back or were signed up. All reports have been submitted and forwarded to the club committee for their reference.

Clubs Overview

Belmont	Belmont is a regular club and meets fortnightly on Tuesday night. The club is building its membership and keeps its website very well up-to-date.
Cannington Communicators	The club has changed from a corporate club to a public club meeting at lunch time on Tuesdays. The corporate building has new tenants and club is currently promoting memberships and profile. The club has appointed John Palmer has their club coach this year and is developing an overall business plan including membership campaign.
Fremantle Gourmet	Fremantle gourmet is an advanced club. The criterion for membership is being a member of another TM club. Meetings contain speeches and group evaluations. The club has lost a few members recently and the club is undertaking membership campaign.
Victoria Park	Victoria park is a large club with a mix of experienced and new members. Meets fortnightly on Monday nights and meetings are well organised. The VPE uses a very advanced excel spread sheet to generate their agenda and contains full history of all roles by all members accessible via drop box. Traditionally strong membership, club has 3 to 4 visitor most meeting nights.
Western Founders	Western founders have changed from advanced club to public club and meets fortnightly now on Saturday morning. Very friendly club and mix of experienced and new members. The club presents an educational each meeting to provide members with TM insight and expectations for meetings roles.

Membership

Membership has dropped in 3 clubs in the area (Belmont, Victoria Park and Fremantle gourmet). In this area there are multiple memberships which means that members are members of 2-3 clubs in this area. Fremantle gourmet has lost the most members due some resolved internal issues and the starting of 2 new gourmet clubs (Northern Gourmet and DTM pathway).

Membership

Area S33	Base	Today
Belmont	18	9
Cannington Communicators	7	7
Fremantle Gourmet	22	9
Victoria Park	22	19
Western Founders	16	16

DCP Goals

All clubs are working towards their DCP goals

Area S33	Goals	DCP status
Belmont	3 out of 10	
Cannington Communicators	3 out of 10	
Fremantle Gourmet	2 out of 10	
Victoria Park	2 out of 10	
Western Founders	3 out of 10	

Club Officer Training

Four clubs have 4 members trained (Belmont, Fremantle gourmet, Victoria Park and Western founders). Belmont, Fremantle Gourmet and Victoria Park had changes to their committee members since July.

Contests

Two out of 5 clubs held their club competitions (Victoria Park and Belmont), two clubs nominated their contestants for the area final (Fremantle Gourmet and Cannington Communicators) and one club (Western Founders) did not enter the competition. Belmont club kindly hosted the area final.

Success Stories

Sandra Morton (Cannington communicators) has been awarded her DTM and might complete her second DTM this year as well!

Victoria Park runs the VPE forward schedules via a very advanced excel spread sheet.

Other Information/Comments

S33 is a wonderful area and a great pleasure to support all the clubs in this area.

Submitted by Annemarie de Heus on 15th of November 2013 for S33 Area Governor 2013-2014



Busselton Jetty.

Jetty is recruiting new members after experiencing the loss of several members for one reason or another. The new committee is proactive and keen to boost the membership numbers and also to gain DCP status. New President Val Kaigg is time poor and struggling to fulfil her commitments. She is however enlisting help from other members to help the club to achieve their goals. Jetty has a loyal and enthusiastic membership and very welcoming to guests.

Margaret River.

This club was on the verge of folding and have only just paid their membership fees. Club President Linda resigned as well as the treasurer leaving the club in somewhat of a disarray. A new election was held and newly elected President Michael Graham who was instrumental in stopping the club from folding has been very active in promoting the club. A new meeting venue has been found. This venue is much better than the dark dinghy place the club has used for the past year or so. It is close to a lot of pedestrian traffic and because of this has attracted one new member and guests at every meeting for the past few weeks. I have high hopes for this club!

Bunbury.

Always a very welcoming club, have had a lot of new members over the last few months most of which have been young men studying and working in the area. This club seems to have trouble retaining women members; this could have something to do with the toilets being situated away from the meeting room in a dark area of the art centre. This has been pointed out to the committee members and a suggestion that they might look for an alternative venue was greeted with surprise! New President Jon Haylock is coming into his stride and seems eager to see the club progress, although at this time the DCP program is not on the agenda, there seems to be some progress in encouraging members to use manuals and branding eg badges.

Mandjar.

At the time of my visit to this club I was impressed by the leadership and drive of the committee members, although since then communication with club President has been a little difficult, (he does not return phone calls or emails). However I did perceive that members were keen to achieve DCP status. Members were enthusiastic and the club has a good feel about it. Have also suggested to Ritchie (President) that the club rooms is in a very dark car park and if finding an alternative venue is not viable then perhaps approach the Mandurah City Council about installing brighter lighting, he agreed to pursue the matter.

Liz Clarke
Area Governor S34



Educational Awards

Area Number (ie W33)	Number Awards	Awards
S35	6	Competent Communicator
S35	2	Advanced Communicator
S35	2	Leadership

Area Governor Visits

Area Governor visits completed for Applecross, DTM Pathway, Wescef, Murdoch Southsiders and City of Cockburn.

2 AG visits were attempted for Madison but no meeting was held on both occasions

Clubs Overview

Applecross: The club is a very social club with a welcoming feel. The committee has recently updated its processes to allow for more accurate financial and membership recording. They have regular guests and are converting these guests to members.

DTM Pathway: A new club set up predominantly to help members reach their DTM goals. Meetings are held over a meal with the emphasis on speeches from advanced manuals.

Wescef: The club is a corporate club running meetings at two locations. They have a strong bond between members and an emphasis on humor at their meetings. The club has recently held a very successful 'open' meeting and has attracted new members.

Murdoch Southsiders: The club has moved to new premises in Bull Creek. They have a very professional and active committee working hard to maintain their recent membership growth. Their meetings are run well and they are a very responsive to each member.

City of Cockburn: The club has just moved into a new building. It is modern and spacious and has an excellent feel. All the members are optimistic that the new building and their enthusiasm will help to lift membership. The club's leadership is mostly made up of brand new members, which I believe shows the level of enthusiasm in the club.

Madison: The club was originally started with funds from the Business Women's Association. On the first renewal period they lost a significant amount of members. The club was only functioning with a hand full of members of which some were travelling great distances to attend. The few members that were left are not going to renew and therefore, the club will cease.

Membership

119 at time of visits

DCP Goals

11

Club Officer Training

Applecross, DTM Pathway, Wescef, Murdoch Southsiders, City of Cockburn all had members attend training. Members noted that they felt TLI / COT was not adequate to meet their needs.

Contests

Applecross, Wescef, Murdoch Southsiders, and City of Cockburn competed in Evaluation and Table Topics speech contests. With Applecross hosting the Area Final.

Success Stories

Both Murdoch Southsiders and City of Cockburn have secured excellent new venues for club meetings.

Other Information/Comments

Nil

Submitted by Fiona Mclean 15 November 2012

Area S 35 Area Governor 2013/14



Educational Awards

Area Number	CC	AC	Ldr
N21	4	2	2
N22	2	1	0
N23	1	1	2
N24	0	2	2

Membership

Membership varies across the Division, however most clubs have new members signed up. From our base of 21 Clubs we have 8 clubs over charter strength with and 19 of our clubs have enrolled new members this year. It is heartening to see that new members continue to join across the Division, many have regular visitors and it is not so easy to always convince people to join up.

If clubs continue to fulfil the requirements of Toastmasters in both the educational and leadership fields, the members should remain with the club after they join

A demonstration meeting is scheduled for Highgate and is planned for this month and we are hoping this exercise assists us in recruiting more members, so that Highgate can achieve charter strength.

A number of clubs in N21 have lost significant members for various reasons at the last renewals stage. The Area Governor is working with the clubs to find solutions to the issues they are experiencing

DCP Goals

All clubs are working towards DCP goals. It makes it difficult to achieve many goals if the numbers are low, especially if the Toastmasters in-situ have achieved many awards over previous years. Only 2 clubs have zero goal status at this time with most others sitting between one and four goals achieved.

The Area Governors have identified members at their visits that could achieve their goals across the Communication and Leadership personal goals and looking to tighten the ability to achieve club goals wherever possible

Club Officer Training

Most clubs reached the required numbers of attendees at Club Officer Training, with a minimal number of clubs from each Area coming up short on Club Officers training requirements.

Contact with Area Governors

Have held 2 Area Council Meetings with Perth based Area Governors and met with Ivan (Kalgoorlie), Peter and Scott for some time with Pascale Amberville-Colby following the Division Final in late October.

Emails and phone calls keep us in touch, but see a need to catch up more regularly in the coming months.

Contests

N22 Area Contest on Wednesday 18/9/13

Humorous winner - Bronwen Jones

Table Topics winner - Murray Jorgenson

N22 Area Contest on Wednesday 4/9/13.

Humorous winner - Caleb Tan

Table Topics winner - Chris Wright

N23 Area Contest on Wednesday 4/9/13.

Humorous winner - Gladys Lavell

Table Topics winner - Janette Edwards

N24 Area Contest on Saturday 7/9/13

Humorous winner - Ross Hinscliff

Table Topics winner - Ian Hart

Northern Division Contest Saturday 19 October 2013 was a fantastic event, with all of the Humorous contestants providing an entertaining and funny speech. The Table Topics contestants were also consistently good and answered the question well.

Both 1st and 2nd place getters will represent Northern Division at the District Contest at the Power up the Peninsula Convention in May 2014. Our Congratulations to:

Humorous Contest

Winner - Caleb Tan

2nd Place - Bronwen Jones

Table Topics

Winner - Marty O'Connor

2nd Place - Janette Edwards

Clubs

From my perspective I find that the clubs I have attended are very welcoming and put together interesting agendas following the Toastmasters format.

Toastmasters are more than happy to assist with contests and the like when requested and I find that everyone I meet is more than helpful.

One of our clubs Northern Gourmet is currently running a Speechcraft Course and from all accounts are enjoying the experience. Would be terrific if the members of the group can come along to one of our clubs in the future, when the course is completed.

I enjoy visiting the clubs and hope to cover off a few more in the rest of my time as Division Governor

New Clubs

Northern Division has three new clubs well in the pipeline

N24 - Touch of Gold will be sponsoring 2 clubs in Kalgoorlie. Demonstration meetings planned for February 2014

- 1 WA School of Mines
- 2 Golden Gourmet in Kalgoorlie

N21 - Sandgropers Club has sponsored

The Currumbine Club

Presently reviewing date time of minutes. Sponser and Coaches on board and planning a Demonstration meeting in January 2014

Successors for Governor Roles

Have mentioned the need to find a replacement for each of the Area Governor roles and so have been identified on Area Governor reports. See the need to get more serious from this time on.

Have had some initial interest in the Northern Division Governor role but nothing definate as yet

Other Information/Comments

Very happy with the level of commitment from the Area Governors to date, and I hope that we can all continue to achieve great things for Northern Division in District 17 in the coming 7 months.

Our support will be behind whoever wins the bidding for the 2015 District Convention.

*Submitted by Sue Fallon, 15 November 2013
Northern Division Governor 2013-2014*



Educational Awards

Area Number N21	Number Awards	Awards
DESperados		
Northern Gourmet	3	1 x CC, 1 x ACB, 1 x CL
Northern Lights	4	3 x CC, 4 x New Members
Sandgroppers	1	1 x CL
Stirling		
Talkabout	1	1 x ACB

Area Governor Visits

I have visited all clubs during the year, as an introduction of myself to the club officers and members, on Club Contest evenings and again for official Area Governor reporting purposes. Each of the clubs members and officers are committed to their success, though some are experiencing some challenges due to drops in membership. All clubs completed dues and club officer lodgement on time, most clubs attended TLI training.

Clubs Overview

Talkabout

A friendly club making myself and guests on the day I visited most welcome. The club has a stable though slight reduction in membership and still has coaches from 2011/2012 still in situ and offering support and mentoring to current and new club members.

Sandgroper

A long established club in the Northern Suburbs with many long term members and is my home club. It has a strong membership of 29 and has achieved three new members to date, visitor numbers seem to be down on previous years. They meet in a new venue in North Beach and have sole occupancy, something the club has struggled with achieving recently. They conduct regular educationals and have a relative strong mentoring program.

Northern Lights

Another strong club in the Northern Suburbs, with 24 registered members, it has achieved 4 new members so far this year. The meetings are well run and organised. It is a very welcoming and friendly club with a strong and responsive committee. The current Northern Division Governor is on the committee and is able to guide the new committee whenever she can to lead the club members and hence the club to achieve its goals.

Northern Gourmet

Northern Gourmet is the advanced club in the Northern suburbs and has only been in existence for 7 months. It chartered before its first meeting and even though it lost a few members who chose not to renew in September it still maintains charter strength at 21. It has three goals to date and is on track to achieve distinguished level before the toastmaster year end.

Stirling

Stirling is experiencing a complete reversal from 2012/2013. They were voted the Toastmaster club of the year last year, yet this year they have had 16 members not renew. this has left them below charter strength. Currently working with the Club on finding solutions to increase membership in the coming months.

Desperados

A professional club run as a corporate club, though they accept membership from outside their immediate business. They are having challenges due to the disparate geographical nature of their organisation, with membership dropping from 22 to 12. The good news is that building works are ongoing to bring the different areas of the organisation together under one roof. Club Officers anticipate this will re energise the club and return the membership to charter level.

Membership

Current membership following semi annuals is now showing Talkabout has 13; Sandgroper has 29, Stirling 15, Northern Lights 24, DESperados 12 and Northern Gourmet 21.

DCP Goals

All clubs have achieved goal no 10 – renewals and club officer lists in on time. As part of my Area Governor visits, all clubs identified individuals that could achieve their goals whether they are Speaking, Leadership or advanced to allow the clubs the ability to achieve their DCP.

Club Officer Training

Most clubs attended Club Officer Training in July with the right compliment of members. Only one club – Stirling failed to be credited with the required number of attendees. All the other clubs embraced the challenge and took advantage of the opportunity to up skill their committees

Contests

I attended most club, the Area and Division contests for the Humorous and Table Topics contests. Many thanks go to all the helpers for all levels of the contests and to the competitors who put themselves out of their comfort zone to improve their speaking ability. Special thanks go to Lisa Evans and Meredith Wilkie who shared the Division contest chair duties. The dates for the International and Evaluation contest have been locked in and all Presidents and VPE's have been advised.

Success Stories

- All clubs got their semi renewals in on time
- Congratulations to Bronwen Jones and Marty O'Connor who both progress to the district finals for the Humorous and Table Topics respectively, both Bronwen and Marty represent Sandgroper Toastmasters in N21.
- Congratulations and thanks to all club officers who have taken their roles seriously and are making a significant impact on the success of their clubs as well as making my job considerably easier, thank you.

Other Information/Comments

I am working on setting a new club in the Northern Suburbs in Currambine, it is planned that the first demonstration meeting for this club will be mid-January 2014

Peter Harrison



Educational Awards

Area Number	Number Awards	Awards
6312	1	AC
9703	0	
1155864	0	
1204893	0	
1581612	0	

Area Governor Visits

Area Governor has visited all Clubs in the Area and completed Area reports for 4 of the 5 Clubs. The Area Governor is still waiting on information from the St George before their area report can be finalised.

Clubs Overview

All Clubs are well organised and have enthusiastic and interesting meetings. All clubs were very welcoming and friendly. Every Clubs had visitors checking out the meetings (including Subiaco) which are a healthy sign for future membership. Each Club ran their agendas slightly differently and in speaking with the Presidents these had all been fine tuned to best suit the members.

Membership

Membership seems to be fairly healthy across all Clubs with 3 of the 5 Clubs having 20 or more members. The only exceptions to this are Subiaco Early Birds and the TLI Training Group which are both working on growing their membership.

DCP Goals

Club Number	Number Awards	Awards
6312	2	AC, Membership renewal
9703	1	Membership renewal
1155864	3	New members, More new members, Membership renewal
1204893	0	
1581612	1	Membership renewal

Club Officer Training

All Clubs had members attend Club Officer training in the first training period. However, UWA and Subiaco only had 3 each for the period so did not meet the 4 required for the DCP goal.

Contests

Only two of the 5 Clubs this year held Club contests for the Humorous and Table Topic Competition. These were UWA and Subiaco Early Birds. However, for the Area contest St George participated in the Humorous Speech Contest.

Both ST George and the Project Managers group plan to run Club contests for the forth coming International and evaluation speech contests.

Success Stories

- Subiaco has done really well in recognising the two speakers from that Club who had progressed to the Division contest
- The Project Managers group has good links with the Project Managers professional organisation and has used this really effectively to build a healthy membership. The networking component of the meeting is strong.
- The St Georges meeting has a really high level of speakers and is really well organised and run. The breakfast break they have helps build strong fellowship in the Club.
- The president of the UWA Club has been active in trying to introduce some new ideas into meetings such as soap box sessions and more educationals which has been good to see.

Submitted by Scott Nicholls 15 November 2013
N22 Area Governor 2013-2014



Educational Awards

See attached Spread Sheet.

Area Governor Visits

Round one visits completed for Touch of Gold, Noranda, Highgate, Maylands & Banyanda
Round 1 Area Governors club visit reports submitted for Touch of Gold, Banyanda, and Noranda. Reports for Maylands & Highgate will be submitted by November 30th.

Clubs Overview

All clubs are meeting twice monthly. Club venues are all good.

The clubs are all welcoming and encouraging to guests and new members.

Club meetings are all vibrant and entertaining.

All clubs have a functioning committee and completing speeches from the communicator's manuals.

All clubs have programs in place to recruit new members and retain existing members.

Noranda, Banyanda and Touch of Gold have initiated mentoring programs.

Membership

Membership is strong for Touch of Gold (24-12), Banyanda (19-20), Maylands (22-17) and Noranda (23-17).

The drop in membership shown for Touch of Gold is simply an issue with processing and should maintain charter strength throughout the year.

Banyanda, Maylands and Noranda have lost members with many not planning to renew their memberships with the clubs. However, Banyanda, Noranda and Maylands continue to attract new members and should achieve charter status by years end.

Some club members find it irritating having to submit fees twice a year

Highgate (10) still struggles to attract new members and will have difficulties in achieving charter strength by years end. A demonstration meeting at Highgate has been planned for November 2013.

DCP Goals

All clubs are actively participating in the DCP Goals Program. Progress has been slow but steady.

Club Officer Training

All five clubs had club officers attend the December – February club officer training.

Pascale Amberville-Colby and Judith Allen visited Kalgoorlie to conduct Club Officer Training with Touch of Gold.

Contests

Club Humorous Speech and Table Topics Contests were held for Touch of Gold, Banyanda, Maylands and Noranda clubs.

Highgate were unable to organise a contest in time for area final.

Pascale Amberville-Colby and Judith Allen visited Kalgoorlie and attended the Touch of Gold Club Humorous Speech and Table Topics Contests in February.

Congratulations to

Morrie Goods & Olga Tierney	– Touch of Gold
Ross Hinscliff & Kym Godfrey	– Banyanda
Ian Hart	- Maylands & Noranda

N24 area Humorous Speech and Table Topics Contest held 7th September 2013 hosted by Banyanda. An excellent well organised contest.

Congratulations to N24 Area contest winners:

Ross Hinscliff	(Banyanda)	Humorous Speech
Ian Hart	(Maylands - Noranda)	Table Topics

Success Stories

Banyanda and Maylands continue to build their clubs with a well organised enthusiastic and motivated committee. Well done to Joe Taheny and Ann Cullen and their terrific club committee members.

Touch of Gold has been busy promoting itself and Toastmasters in the Goldfields;

A Touch of Gold Toastmasters stall was on display at the local Spring Festival

A Special Halloween Meeting was held that was open to the public. The promotion included radio interviews and articles in the Kalgoorlie Miner newspaper. Thirty five people attended from which the club gained four new members

Touches of Gold members have been using their Toastmaster skills in the local community.

Paul & Tracy Browning presented at the local "What's Down the Track" Seminar

Janine Varley presented achievement awards at the WA School of Mines

Tony Stephenson conducted a speech contest at local school

Ivan Henderson & Paul Andinach were involved with "Festival of Brass" and presented "The Loaded Dog"

Other Information/Comments

Focus for the second part of the year for N24 will be:

Establish two new clubs in the Goldfields

Paper work compiled for:

1. WA School of Mines – Kalgoorlie
2. Golden Gourmet – Kalgoorlie

Demonstration meetings planned for February 2014

Undertake recruitment programs for Highgate and Noranda

Encourage Banyanda and Maylands to develop their meeting structures.

N24 Area final for International Speech & Evaluation contests

Hosted by Touch of Gold

Held in Kalgoorlie

22nd February 2014

N24 to present bid to host Convention 2015 at Kalgoorlie.

Touch of Gold organising committee

Support coming from local area clubs and District Councillors

Program and budget being compiled

Bid to be presented at District Council Meeting

Attempt to improve on the level of Speech Evaluations by presenting educational speeches and workshops at club meetings.

Encourage club members to visit other club meetings within the N24 Area.

Submitted by Ivan Henderson 16th November 2013

N24 Area Governor 2013 - 2014



No reports received from
S32
N23



Toastmasters
District 17
Convention 2015

Gold Fever

Touch of Gold - Kalgoorlie Boulder

29/5/2015 to 1/06/2015

Proposed Agenda

Date	Day	Time	Activity	Venue
29/05/2015	Friday	Evening	Gourmet Meeting	Langtrees Boutique Hotel
30/05/2015	Saturday	AM	BBQ Brunch Bush Two Up Bush Poetry	Bush Two Up School
	Saturday	PM	Opening Address Table Topics Contest Light Meal BBQ Humorous Speech Contest	West Australian School of Mines (WASM)
31/05/2015	Sunday	AM	Keynote Address Evaluation Contest Work Shop Light Lunch	WASM
		PM	International Speech Contest District 17 AGM WorkShop	WASM
		Evening	Convention Dinner	Kal Golf Club
1/06/2015	Monday	Morning	DTM Breakfast	TBA
		AM	Workshop Closing Address WASM Wombats Demo	WASM

District 17 May 2015 Convention Bid Budget \$250 - \$290

		Per Item Cost	100	150	200	Capacity 324	
EXPENSES:							
Venue Hire							
WMC Conference Centre - Long Weekend		2,255	2,255	2,255	2,255	\$1,127.50 Full Day + Evening Rate / Day for Conference centre	\$2,255.00
WMC Conference Centre - Monday		435	435	435	435	\$435.00 Extra fee for Monday	\$435.00
WMC Conference Centre - Mtg rooms for weekend		320	320	320	320	\$160.00 Full Day + Evening Rate / Day for Mtg Room	\$320.00
		0	0	0	0		
						Total	3,010.00 \$
Catering							
Gourmet Meeting Dinner	30	40	1,200	60	1,800	80	2,400
Sat lunch	20	100	2,000	150	3,000	200	4,000
Sat AM & PM Coffee (incl)	20	100	2,000	150	3,000	200	4,000
Sat BBQ dinner	30	100	3,000	150	4,500	200	6,000
Sun Bush Two-up Breakfast	20	80	1,600	120	2,400	150	3,000
Sun AM & PM Coffee	20	100	2,000	150	3,000	200	4,000
Sunday lunch	20	100	2,000	150	3,000	200	4,000
Sunday gala dinner	50	100	5,000	150	7,500	200	10,000
Sunday dinner drinks	15	100	1,500	150	2,250	200	3,000
Monday DTM breakfast	20	30	600	40	800	50	1,000
Table decorations	200		200		300		400
Entertainment / Staging							
Sound technicians inc lapel mikes	2,000		2,000		2,000		2,000
Sun dinner entertainment	2,000		2,000		2,000		2,000
Convention programmes - printing	2,000		2,000		2,000		2,000
District council AGM programme	District		District		District		District
Photocopying - general incl AGM	District		District		District		District
Stationery	District		District		District		District
Transport							
Bus to Two-up Breakfast	1,500		1,500		1,500		1,500
Bus to Sun dinner	1,500		1,500		1,500		1,500
Bus from Perth to Kal return							
Speakers							
International keynote speaker	1,000		1,000		1,000		1,000
Workshop 1	0		0		0		0
Workshop 2	0		0		0		0
Workshop 3	0		0		0		0
Workshop gifts x 4	0		0		0		0
Competitions							
First Timers Prize ribbon	300		300		300		300
Contest certificates x 4	360		360		360		360
Contest copying & stationery x 4	100		100		100		100
Contest awards x 4	300		300		300		300
Contest award engravings 4	120		120		120		120
District officer of year	50						
Division governor year	50						
District Treasurer of the Year	50						
Marketing							
Advertising	Printing	1,500		1,500		1,500	
	Mailheads	na					
General stationery incl postage		250		250		250	
Registration - stationery		100		100		100	
Delegates:							
Name Tags			150		150		200
Administration							
Stationery & Postage & copying			225		225		250
Fees							
Credit Card fees							
Insurance 4% fees on 50% of reg			431		677		903
Bank fees			50		50		50
Total Expenses			38,016		48,692		59,242
INCOME							
Registrations							
	cost	digits	digits	digits	digits		
Only attend Sat Day 8%	85	8	680	12	1,020	16	1,360
Only attend Sat Night 8%	85	8	680	12	1,020	16	1,360
Only attend Sun Day - 4%	60	4	240	6	360	8	480
Only attend Monday 7 - pending 5%	60	5	300	8	450	10	600
Full package 55%	290	55	15,950	83	23,925	110	31,900
Full package early bird 20%	250	20	5,000	30	7,500	40	10,000
Total Sun night attendance		110		123		166	
Total Registrations		100		150		200	
Credit card surcharge							
\$6 per reg on 50% of registrations		6		300		450	
Sponsorships / Fundraising							
# 1 Curtin Univ / WASM	3,000		3,000		3,000		3,000
# 2 Raffles & Quix Nites	2,000		2,000		2,000		2,000
Regional Events Funding Sch # 3 RFR	5,000		5,000		5,000		5,000
Sponsorship # 4 Target Businesses	5,000		5,000		5,000		5,000
# 5	0		0		0		0
# 6	0		0		0		0
Total income			38,150		49,725		61,300
Profit / Loss			134		1,033		2,058

reduce numbers for catering purposes down to Budget and costed @100%

Believe that most audio visual is covered in Conference Centre Hire - will confirm

\$150 per head (40-50 people)

\$3.00 @ Minimum purchase 100
1st,2nd,3rd, for all 4 contests & 6 participants per contest
12 trophies average \$25 @ 12
12 Trophies @ \$10 25
Trophy may be sponsored 300
Trophy may be sponsored
Trophy may be sponsored

24 Participants
12 Placegetter
30

Appendix A

District Officers appointed by District Governor

1	C	Grossman	Alex
2	C	Horton	Rosemarie
3	C	Yau	Henry
4	C	Vindevoghel	Cole
21	N	Harrison	Peter
22	N	Nicholls	Scott
23	N	Roberts	Jon
24	N	Henderson	Ivan
31	S	Placanica	William
32	S	Nicholas	David
33	S	de Heus	Annemarie
34	S	Clarke	Elizabeth
35	S	McClean	Fiona

Central Division Governor	Fisher	Charles
Northern Division Governor	Fallon	Sue
Southern Division Governor	Palmer	John
District Secretary	Evans	Lisa
District Treasurer	Thethy	Raj
District Parliamentarian	Wilkinson	Ross
Webmaster	Nicholas	David
Newsletter Editor	Allen	Judith
Newsletter Editor	Brighton	Lynne