



# WHERE LEADERS ARE MADE

## DISTRICT 17 ALL REPORTS

### District Directors Report

#### Trio and Public Relations Manager Meetings

The trio continue to meet every two weeks. On the 17th September we met with Almarie to discuss the budget, District Success plan, Quiz night and other Public relations matters. Sue, Patricia, Almarie and I meet online when necessary to discuss ongoing matters that arise from time to time

#### Training

All the District officers have been trained including our latest appointed Division Director: Judith Allen, Area Directors Bharath Kumar and Christine Hounsham. Sue Fallon, Catherine O'Brian and I met with Officers at various dates to hold the training. We achieved 100% district officers training. The training held on the 1<sup>st</sup> of October for our Division and Area Directors was very successful and fun.

#### Toastmasters International District Datelines by the 30<sup>th</sup> of September

We are happy to have meet all the datelines on time:

- First round of Club Officers reports
- Division and Area Directors Reports
- District Success Plan
- District Budget

#### New – Online Member Eligibility Checker

Now we don't have to call or email World Headquarters to confirm if a member is eligible to compete in speech contests and/or vote at club and district-level meetings. Find out in a couple of clicks with the new online **Eligibility Checker** in Leadership Central:

<https://www.toastmasters.org/Speech-Contest-Eligibility-Checker>

The screenshot shows the Toastmasters International website interface. At the top, there is a navigation bar with the logo, a welcome message for 'Leonor', and links for 'Logout', 'Find a Club', 'Start a Club', 'Contact Us', and 'Need Help?'. A search bar is also present. Below the navigation bar, there is a menu with links for 'About', 'Membership', 'Resources', 'Magazine', 'Events', 'Leadership Central', 'Shop', and 'My Toastmasters'. The main content area is divided into two columns. The left column is titled 'Search for a member' and contains two input fields: 'Member ID' and 'Last Name', with a 'Search' button below them. The right column is titled 'Resources' and contains two buttons: 'Speech Contest Rulebook' and 'Policy 2.0'. A vertical 'Feedback' button is located on the right side of the page.

## Minutes

On our district Management meeting of the 17<sup>th</sup> of September we discussed that the minutes from our meetings will be published in the District 17 Website for everyone to be informed about our progress. See: <http://toastmastersd17.org/resources/district-officers/district-minutes/>

## Membership

Currently membership numbers are down by 21%. Many efforts from all our District leaders and club officers are underway. Great to see the team effort. Today we 1488members that paid their renewals.

### **Visitation Schedule for the Trio, PRM and Division Directors**

I have discussed this schedule with the trio, public relations manager and division directors. We are very keen to implement this schedule. Commencing with the struggling club. Our District Administration Manager. Progress of the the club visits will be included as part of District Management reports.

## Contests

I have enjoyed attending eight Area Contests and the Eastern Division Contest. I'm looking forward to attending the North, South and Central Division Contests and to see as many of our club members as possible. Humorous and Table Topics contests are always so much fun. Congratulations to all the Area Directors for holding very well organised area contests.

## Area visit reports

I'm looking forward to receiving the reports to identify what our Area Directors have observed. Currently there are 5 reports that have been submitted. To qualify for the Distinguished Area Program, area directors must submit an Area Director's Club Visit Report for first-round visits for at least 75 percent by the dateline

## District Committees

As per my announcement in my opening speech at the DECM. I have been working during the month of October on a weekly basis with my newly appointed Chair Club coach Stephany Chan and happy to say that I have formed a committee for the Southern Division with a kick-off meeting on Saturday the 12<sup>th</sup> of November. Other Divisions are in the process of appointment their division committee's. The plan is to form a committee for each of the divisions. Our aim is to revitalize the struggling clubs as much as possible, division by division in a nonconventional way, with 35 clubs eligible for coaches of which 29 don't have any assigned coaches. This project will alleviate the pressure that all of us as district leaders have at the moment.

Also, I have nominated Tim Blackburn to be the Chair of the Speakers Bureau. On the 7<sup>th</sup> of October, Tim Blackburne, Almarie Meyer and I held a meeting at to discuss the initial possible set up for this bureau. I proposed that it would be a good idea to have an advance club that oversees the structure and protocols to be followed moving forward, if this group is to become part of of the district services to the members. A further meeting was held with six interested Toastmasters that could become the committee members for the project and we met on the 31st of October. At this meeting the advanced club was discussed and it is being considered. The next meeting will be on the 21th of November and I have invited Patricia D'Cruze to take part in this meeting as the CGD. Almarie and Tim are working very well together and are working on organising the Speakers bureau. We are all very excited.

## Other Meetings

I have organized our first trio meeting with our first Region 12 Advisor on the 9<sup>th</sup> of October. It was a good discussion and we got to know Ellie Young a little more before her visit in November. Some preparation has been accomplished for her upcoming visit. I will be looking forward to Friday the 18<sup>th</sup> of November visits to corporate clubs, having time to discuss the marketing plan and district success plan and learning more about leadership. It will be a very busy week end. Saturday after the District Council Meeting we are planning an informal dinner with the District Team and Ellie. Everyone is invited to join us.

Friday the 28<sup>th</sup> of October Sue, Patricia, Almarie, Helen Thistlewaite, David Nicholas, Glenn Nicholas and I met online to discuss the upcoming refreshing of the District 17 website. Work is in progress now. Currently our District 17 website have been revitalized and looking fabulous thanks to Helen and David. Helen Thistlewaite is our Assistant Webmaster.

Our Black Swan Newsletter editor, Lisa Martin is just about to release our brand new looking Newsletter. You will be very happy to see the magnificent look and the contents.

## District Leadership Committee

I have appointed Mark Richards as the District Committee Chair. Mark is now forming his committee of four members which will be represented by a committee member of each of the Divisions. We are on target to achieve the requirements for this committee. The Committee Chair and I are aware of the required schedule by WHD.

## District Council Meeting

I have sent the 4 weeks notice to all the delegates asking for agenda items. Currently Tracey, Mike and I are working out the requirements for the info that needs to go out to all the delegates with enough time for them to read the information. There isn't a set time for that but not less than a week. Tracey is having a few issues with the merging of documents and the loading of large documents to the District website to have as links for the Delegates to download documentation. See for yourselves: <http://toastmastersd17.org/>

## Other

I have updated the district calendar with all the latest information that was available as of the 28<sup>th</sup> of October. However, I'm still waiting for the Webmaster/s to load the calendar.

Congratulations to our Public Relations Manager, Almarie Meyer!!! For a very successful quiz night. I truly enjoyed the night and I'm very gratefully for the achievement. The funds will help so much to make the convention tickets for everyone more affordable. Thanks again for your outstanding efforts. The night was very well organised and all the committee contributed tirelessly the whole time.

Thanks to all of my fabulous team for every single contribution that you do every day. Together we will achieve our club members' goals and our own.

**Submitted by** *Leonor Ragan* DTM

**District Director 2016-17**

## **Program Quality Director Report**

### **District Officer Training**

Have completed training for our new Division Directors in Kevin Sansome and Judith Allen, and Area Directors Fabian Borraccino, Bharath Kumar and Christine Hounsham.

All of the Division and Area Directors training is now complete. We have exceeded our training target of 85% of District Officers trained and achieved 100% officers trained.

We will be including a Training Session for Division and Area Directors on 1<sup>st</sup> October at our DECM Meeting and our next DOT session will be on Saturday 19<sup>th</sup> November.

### **Club Officer Training**

We have undertaken 8 Club Officer Training sessions across June, July and August 2016. Most in Perth metro and visits to Karratha, Bunbury and Kalgoorlie.

All of the sessions have been well received and we found that the Social Media sessions were enjoyed by many Club Officers in the metro and we varied the mix in the country sessions. We thank the Country Areas for their welcome and hospitality, and our Metro Divisions for meeting the challenge of holding the TLI/COT sessions.

A special thanks you to all of our TLI Members, District 17 Members and/or Club Officers who took charge of the Club Officer Training sessions and our various presenters across all of the sessions.

74.3% of District 17 Clubs had four or more members attending Club Officer Training – therefore achieving 0.5 of a point towards their Distinguished Club Program – you just need to have 4 or more officers trained in the next round to receive the whole point for your Club.

## Distinguished Club Program

There are many ways for clubs to achieve Distinguished points. Fifteen of our District Clubs have achieved 3 or more DCP points already this 2016-2017 year and they are well on the way to become Distinguished, Select or Presidents Distinguished clubs this year

Achieve points by lodging your members awards, turning visitors into new members, paying your dues on time, getting your club officers along to club training (early December and February) and undertaking administration tasks in a timely manner

## Distinguished Club Points to 28 September 2016

Distinguished Club Points 2016-17	3	4	5	6	7	8	9	10
Number of Clubs	9	1	0	1	3	0	1	n/a yet

## Communication and Leadership Awards awarded to 28 September 2016

Congratulation to our District 17 members who have achieved and had lodged 97 Awards this year to date. At least 690 speeches have been presented, many educational's and numerous leadership roles carried out at Club meetings and beyond.

**Keep up the good work, and reap the personal benefits!**

Awards	CC	ACB	ACS	ACG	CL	ALB	ALS	LDREXC	DTM
Awarded	47	11	5	6	15	15	3	2	3

## DTM Awards achieved to 28 September 2016

July Catherine O'Brien  
DTM

August Gladys Lavell DTM  
Tom Bielski DTM

## Triple Crown Awards achieved to 28 September 2016

Tom Bielski  
Sandra Morton  
Catherine O'Brian  
Ross Wilkinson

## Contests

The dates of the four Division Humorous and Table Topics Contests have all been determined. The details are on the District 17 Website.

Many Area contests details are already finalised and the details will be added to the website District 17 Calendar.

Good luck to all competitors!

## Summary

Training Achievements have been strong this past month and give an excellent basis for the coming year. All training sessions have been well attended and I feel that we are off to a terrific start. There have been some changes to Division and Area Directors, and they are coming to terms with their new roles and will be getting ready to visit their clubs, if they have not started yet.

## Other Comments

The District Officer Training in Washington DC was a very busy 2 days. One of the sessions covered Personality testing and it was interesting to see the areas that Leonor, Patricia and I differed and how this highlighted our strengths and our similarities as well as our less strong areas. Very interesting to see the movement around the room of the different Trio members, going from one personality trait to another.

I also took part in a presentation with 5 other Program Quality Directors about District Executive Meetings. It was highlighted that my group had the greatest diversity of all the PQDs in the room – coming from New Zealand, The Caribbean, Hong Kong, USA, India and Australia. A truly global experience!

**Sue Fallon DTM**  
**Program Quality Director 2016-2017**  
**Date Submitted: 28<sup>th</sup> September 2016**

## Club Growth Director Report

### Membership Building and Retention

The District team is working with clubs to help them achieve Distinguished status, whilst aiming to have fun and engaging meetings and hence retaining existing members.

The Trio plan to visit as many clubs as we can in coming months especially special occasions like milestone meetings to actively engage with members and encourage their membership building and retention efforts. Incentives will be announced in the next issue of the Black Swan.

I will be working with Divisional Directors and Area Directors in regard to membership building strategies in coming months.

### New Clubs

No new clubs were chartered in September 2016.

### Clubs in Formation

There are three clubs currently in formation and yet to be chartered. After 1 October renewals it will be a good time to review what needs to be done to get Verbivores and Butler over the line.

1. Butler – Northern Division
2. Verbivores – Eastern Division
3. Ranford – Southern Division

### Prospective Clubs

1. **Persuasive Speakers** (Community Club) – Central Division – Sponsor Area Director Jonathan Teh; Location Perth CBD 43 Below at Barrack Street Perth; Target Market: Members interested in developing and refining their persuasive speaking; Demo/Kick-off meeting was held on 7 September 2016.
2. **Fremantle Quaynote.** (Community Club) – Southern Division – Demo/Kick-off meeting was held on 19 September 2016. This club is an off-shoot of Victoria Quay.
3. **UWA College Row** (Community Club) – Northern Division – Sponsor Area Director Mark Zhang; Location St George's College Crawley; Target Market: students from the five residential St Catherine's College, St George's College, St Thomas More College, Trinity and University Hall; Demo meeting scheduled for 4 October 2016.

### Club Coach

No new club coaches have been appointed. Peter Petrich club coach for Banyandah Toastmasters Club has resigned and a replacement is yet to be found for the club.

### Sponsors/Mentors

I have received a few leads and requests from prospective sponsors/mentors/coaches.

### Sponsors, Mentors and Coach Workshop (SMAC)

The SMAC Workshop was held 3 September 2016 at 10:00 am – 1:00 pm at the Innovation Centre Bentley. Low turnout at the event which was very disappointing. Advertising through the District 17 website was not successful as there was a long delay before the event was uploaded.

The Black Swan is not being forwarded to members by the VPPR so it is not a very effective communication tools for communicating with members. An email was sent out to each member promoting the event by CGD and PQD which was very time consuming.

### Marketing

I have had an initial discussion with Public Relations Manager on marketing activity to promote District 17.

### Other

Two articles in the September issue of the Black Swan newsletter promoting the Marvellous Membership Award and Membership renewal.

Attended the 2016 Leadership Training as part of my role as Club Growth Director and met with Regional Advisor from Region 12 and Club Growth Directors from around the world.

I am currently drafting the District 17 Marketing Plan for 2016-17 which is a new requirement for the Club Growth Director role.

I am in the process of contacting my personal network for possibility of starting new clubs in their organisations and have my first meeting in October.

### Summary

There are lots of green shoots in District 17 and I hope to build on them in the coming months working in conjunction with the District team, members and prospective clubs. The extended District team will be working with struggling clubs to help rebuild and revitalise them.

**Patricia D'Cruze DTM**

**Club Growth Director 2016-17**

Date Submitted: 27 September 2016



## **Public Relations Manager Report**

### **Communication Plan**

The division contests are getting closer and need to be promoted both inside and outside of Toastmasters. Area directors need to help by supplying short biographies of club and area winners to use in promotional articles and news releases. The Eastern Division contest is on 1 October and needs to be done very soon.

An article has been submitted to the Black Swan to promote advanced clubs.

A flyer has been proposed to promote to corporate clubs. Need to work with the club growth director to promote new clubs.

A monthly events email sent out midmonth to promote event in the following month will be trialed. The email will include links to the Black Swan newsletter and District website. It will only be a listing of events and not a newsletter.

### **Public Relations PPP**

Clubs have been reminded to submit their entries for winning the PPP. Participation has been disappointing thus far. The district website and the Black Swan newsletter is not as widely used and read as it should be. More work to be done here.

VPPR training at COT sessions may need to provide more detailed instructions.

### **Quiz Night**

The date has been set as 29 October and the committee will have their 3rd meeting on 2 October. Plans have progressed well and a flyer has been sent to all clubs on 14 August. The flyer is available on the district website with a link to the booking page.

The venue can seat up to 180 people and we aim to sell 160 tickets making up 20 tables of 8 people. An email was sent to every Toastmaster to explain exactly how each person can help make the event a success by attending and/or donating.

### **Awards Night 2016-2017**

A potential new venue has been found. Discussions with the trio have been postponed to a later date.

### **Speakers Bureau**

Feedback from clubs in regards to setting up a speaker's bureau for the district has been collated and presented to the District Trio. Setting up the Speakers Bureau has been included as a goal for the district. The planning stage is progressing well.

## Other

District events: Emerging leaders and FreeToastHost workshop.

Bob Hooey visit in early December.

**Almarie Meyer**

**Public Relations 2016-17**

**Date Submitted: 28/9/2016**



TOASTMASTERS INTERNATIONAL  
 Certification for  
 Qtr ended 30 June  
 2015-2016

DISTRICT **17**

**INSTRUCTIONS:**  
 1. Complete all sections on the Narrative tab.  
 2. Fill in the white cells below with the appropriate information and print out this page.  
 3. Obtain related signature below. Electronic signatures are not acceptable.  
 4. Distribute monthly reports per Toastmasters International protocol 8.4, to the District Director, Program Quality Director and the Club Growth Director within 30 days after the end of the month.  
 5. Quarter reports due to World Headquarters:  
     • September Report: October 31  
     • December (Audit) Report: February 15  
     • March Report: April 30  
     • June (Audit) Report: August 31  
 6. Submit approved narratives and certification page to World Headquarters by email or fax:  
     • Scan and email the PDF to [DistrictFinancialReports@toastmasters.org](mailto:DistrictFinancialReports@toastmasters.org)  
     • Or fax to (949) 858-1207

**NOTE:** This certification form must be complete for the report to be accepted by World Headquarters. Reserve funds will not be released until World Headquarters receives the completed report.

In Base Currency	<u>AUD</u>
Monthly Net Income/(Loss)	<u>(4,520.26)</u>
Year to Date Net Income/(Loss)	<u>1,516.06</u>
Total Available Funds	<u>62,050.92</u> Reserve balance to be included

1. We, the undersigned, certify that all district financial records have been made available to the audit committee (Mid-year and Year-end) for inspection and that that any unpaid bills or other outstanding obligations for the 2015-2016 term have been reported to the audit committee and included in accruals section of this audit. We further certify that there are no other outstanding district obligations incurred for the 2015-2016 term.

Dated this 15<sup>th</sup> day of SEPTEMBER

District Director

Finance Manager

Complete only for the Mid-year Report and Year-end Report:

2. We, the undersigned members of the Audit Committee, have examined the records of District 17 for the 2015-2016 term in accordance with the Audit Committee Guidelines\* and believe that this report properly reflects the operation for that term.

Dated this 21<sup>st</sup> day of SEPTEMBER 2016

Chairman

Member

Member

\* Audit Committee Guidelines are available at the "District Finance" section of the website.  
 NOTE: Audit committee members cannot be members of the district executive committee (e.g., District Director, Program Quality Director, Club Growth Director, Immediate Past District Governor, Administration Manager, Finance Manager, Public Relations Manager, Division Directors, Area Directors).



District #: 17  
 Budget Currency: AUD  
 Fiscal Year 2016-2017

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total
<b>Membership revenue</b>	714	352	12,378	4,219	1,770	529	374	1,770	11,959	3,855	2,490	1,080	41,490
<b>Conference revenue</b>	-	-	-	-	-	-	-	-	-	-	50,000	-	50,000
<b>Fundraising revenue</b>	-	-	-	-	3,500	-	-	-	1,000	1,000	-	-	5,500
<b>TLI revenue</b>	-	-	-	-	100	-	-	300	-	-	-	-	400
<b>District store revenue</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Speech contest revenue</b>	-	-	-	250	750	-	-	-	250	750	-	-	2,000
<b>Other revenue</b>	30	30	30	30	30	30	30	30	30	1,580	30	30	1,910
<b>Total revenue</b>	<b>744</b>	<b>382</b>	<b>12,408</b>	<b>4,499</b>	<b>6,150</b>	<b>559</b>	<b>404</b>	<b>2,100</b>	<b>13,239</b>	<b>7,185</b>	<b>52,520</b>	<b>1,110</b>	<b>101,300</b>
<b>Conference expense</b>	-	-	-	-	-	-	-	-	-	-	49,600	-	49,600
<b>Fundraising expense</b>	-	-	-	-	-	-	-	-	500	-	-	-	500
<b>TLI expense</b>	4,000	-	-	-	1,020	-	-	7,800	-	-	-	-	12,820
<b>District store expense</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Marketing expense</b>	-	-	350	5,690	3,490	-	2,300	3,830	3,540	1,520	800	300	21,820
<b>Communications &amp; public re</b>	20	20	20	620	20	20	2,620	20	20	520	20	20	3,940
<b>Education &amp; training expens</b>	4,050	1,750	1,000	3,600	2,600	1,300	200	6,200	250	400	250	3,050	24,650
<b>Speech contest expense</b>	-	-	800	2,480	50	-	-	-	1,680	50	-	-	5,060
<b>Administration expense</b>	204	84	154	784	354	84	804	234	704	834	84	904	5,228
<b>Travel expense</b>	-	9,790	2,700	2,800	300	100	5,390	150	2,300	2,150	4,200	-	29,880
<b>Other expense</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>8,274</b>	<b>11,644</b>	<b>5,024</b>	<b>15,974</b>	<b>7,834</b>	<b>1,504</b>	<b>11,314</b>	<b>18,234</b>	<b>8,994</b>	<b>5,474</b>	<b>54,954</b>	<b>4,274</b>	<b>153,498</b>
<b>District net income/(loss)</b>	<b>(7,530)</b>	<b>(11,262)</b>	<b>7,384</b>	<b>(11,475)</b>	<b>(1,684)</b>	<b>(945)</b>	<b>(10,910)</b>	<b>(16,134)</b>	<b>4,245</b>	<b>1,711</b>	<b>(2,434)</b>	<b>(3,164)</b>	<b>(52,198)</b>

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

\_\_\_\_\_  
 District Director Date

\_\_\_\_\_  
 Program Quality Director Date

\_\_\_\_\_  
 Club Growth Director Date

\_\_\_\_\_  
 Finance Manager Date

	Total	Budget %	Policy Max
Conference expense	49,600		
Fundraising expense	500		
District store expense	-		
Marketing expense	21,820		
	<b>71,920</b>	<b>46.9%</b>	<b>Unlimited</b>
TLI expense	12,820		
Education & training expense	24,650		
	<b>37,470</b>	<b>24.4%</b>	<b>30.0%</b>
Communications & public relation	3,940	2.6%	25.0%
Speech contest expense	5,060	3.3%	10.0%
Administration expense	5,228	3.4%	20.0%
Travel expense	29,880	19.5%	30.0%
Other expense	-	0.0%	10.0%
	<b>44,108</b>		
<b>Total Expenses</b>	<b>153,498</b>	<b>100.0%</b>	

**Cash & Cash Equivalents per Balance Sheet as of June 30 2016** **64,137.91**

**needed on June 30, 2017\*** **10372**

**Remaining funds at Year-end** **1,567.91**

\*This amount is provided by World Headquarters in an email.

Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.

## Finance Manager

### 1. Finance Manager Report – for Quarter ending 30 September 2016

<u>District Revenue</u>	<u>Actual</u>	<u>Budget</u>
Membership revenue	12,459.04	13,444.00
Awards night	3,991.59	0.00
Interest	83.95	90.00
Other	0.00	0.00
Total	18,250.58	13,534.00
 <u>District Expenses</u>		
TLI/COT expenses	2,807.48	3,900.00
Marketing expenses	268.98	350.00
Communications & PR	0.00	60.00
Education & Training	384.23	6,800.00
Speech contests	436.00	800.00
Administration	765.40	12,490.00
Other expenses	9.50	0.00
Awards night	14,580.76	24,922.00

\* A deposit of \$775.00 was paid in the 2015/16 year.

## **2. Report for the month of September 2016**

<u>District Revenue</u>	<u>Actual</u>	<u>Budget</u>
Membership Revenue	10,743.04	12,378.00*
Interest	24.24	30.00
Other	0.00	0.00
Total	<u>10,767.28</u>	<u>12,408.00</u>

### District Expenses

Conference expenses	0.00	0.00
TLI/COT expenses	724.64	0.00
Marketing expenses	0.00	350.00
Communications & PR	0.00	20.00
Education & Training	295.00	1,000.00
Speech contests	436.00	800.00
Administration	397.00	154.00
Travel expenses	224.91	2,700.00
Other expenses	2.00	0.00
Total	<u>2,079.55</u>	<u>4,924.00</u>

### **Funds in Bendigo Bank Account**

Funds in Bendigo Bank a/c as at 30/9/2016 are:	\$31,173.56
Less payments authorised but not yet processed	- 833.00
Available funds	<u>\$30,340.56</u>

## **3. Budget for 2016/2017**

The budget for 2016/17 has been submitted to TM headquarters.

## **4. Audit Report for 2015/2016**

The Audit report for 2015/2016 has recently been forwarded to TM headquarters, and there were no outstanding matters.

**Martin Pearce**  
**Finance Manager 2016-17**  
**Date Submitted: October 2016**

## Central Division Director Report

### Educational Awards

I have asked the Area Directors to ensure clubs have success plans in place. Some club visits have taken place, and will discuss progress with the Central team, once a few more visits have taken place.

### Membership

I have asked the Area Directors to remind their clubs to ensure renewals are done, and that their members are aware of the TMI fee increase to \$US45 and lack of grace period.

We are currently following up the renewals of the Deloitte and Bechtel clubs, which have not posted their renewals to TMI. In addition, we are also working with AECOM which is currently below the minimum number of renewals.

As previously reported, there are many Central clubs where membership is currently an issue, or may become one, based on external events such as company restructuring:

- C1: Deloitte, Electric Toasters, and Northbridge
- C2: AECOM
- C3: 235, Dynamic Speakers and Rising Stars
- C4: Risky and Bechtel.
- C5: ToastiES

### DCP Goals

DCP goals are beginning to accrue for Central division. Six clubs have two DCP points:

- Deloitte Perth Toastmasters
- Central Communicators Toastmasters Club
- Dynamic Speakers
- Curtin GSB Sundowner Toastmasters Club
- Risky Toast
- Plain Speakers

12 clubs have one point.

### Club Officer Training

An offer of an additional TLI training session was passed on to Central clubs, with an emphasis on those clubs with three committee officers already trained. The uptake of this offer was low, although I delivered one on one training to:

- Siobhan Avenell of Central Communicators. Taking them to four committee members trained this round
- Deborah Cowlshaw of AECOM. Taking them to two committee members trained this round

Jon Teh visited Karratha, and amongst other activities, provided TLI training to four of their committee members.

### Contact with Area Directors

The Central team met at *43 Below* on August 17, to discuss progress so far, issues, and activities for the next one to two months. Unfortunately, Robyn and Elena were unable to make this meeting.

Follow up is by email, with phone calls to clarify specific details as needed.

## Contests

I have had the pleasure of serving as chief judge for several Humorous and Table Topics contests in Central division: The Area C5 contests on October 12, and for Plain Speakers on September 7 and 14. In addition I was contest chair for the Area C4 Humorous and Table Topics contests, held on October 14.

Details of the area and division contests are shown below

<b>Area / Division</b>	<b>Date</b>	<b>Time and Venue</b>
Joseph (C1)	Thursday, 27 October 2016	Western Power, 5:15 for 5:30PM Electric Toasters helping
Elena (C2)	Monday, 31 October 2016	Comfort Inn starting at 6:15 pm City of Perth helping
Jon (C3)	Saturday, 29 October 2016	43 Below, 43 Barrack St, Perth 1:30 Briefing, 2:00PM start
Ayesha (C4)	Friday, 14 October 2016	5:30 for 6:00PM Curtin GSB helping
Robyn (C5)	Wednesday, 12 October 2016	Lunchtime - 12 St Georges Terrace. Grosvenor, Durack and Terrace venue
Allen (CENTRAL)	Saturday, 26 November 2016	Bob Daniel Community Centre 1:30 for 2:00PM

## Clubs

Many of the clubs at risk, are in this position due to low membership, and are hence discussed in the membership section of this report. As we are in the renewal period, the next few weeks will be a critical time for these clubs.

## New Clubs

- Persuasive Speakers held a demo meeting at *43 Below* on September 7. The club has continued to build and move from strength to strength, holding fortnightly meetings since the demo.
- The Terrace Speakers club has been assigned its club number, and is aligned in E11.

## Successors for Governor Roles

No suggestions at this stage.

## Other Information/Comments

- None

**Allen Hahn**

**Division Director Central**

Submitted by: **14 October 2016**



## **Eastern Division Director Report**

### **Educational Awards**

As at 30 September, fifteen individual educational awards have been lodged. Of those seven are CC's or ACs and 8 CLs or ALs. Nine of the awards are in E12.

### **Membership**

All clubs in Eastern Division renewed at least eight members by 30 September 2016 and are clubs in good standing. A number of clubs are expecting loss of membership, but 43 new memberships have been registered, an addition of two since the September report. Membership strength will be more evident later in October when late renewals are lodged.

### **DCP Goals**

Thirteen clubs have met between 1 – 5 goals. Most of these are Goals 7, 8 and 10, with Victoria Park on 5 goals. The remaining clubs have yet to lodge their renewals to achieve Goal 10.

### **Club Officer Training**

Following a discussion with District, Division and Area Director, Jacobs Club has since appointed a new committee and the list was submitted to Toastmasters International before 30 September.

### **Contact with Area Directors**

A successful online meeting was held on Sunday 25<sup>th</sup> September to discuss Area Director Club Visits and the Eastern Division Contest arrangements. Regular emails to inform and follow up are sent.

### **Contests**

The Area E11 Contest was held on Wednesday 21 September, which completed the contest round. It was hosted by Shell Club and attended by some members of the other clubs, all of which hold their regular meetings in the morning or lunchtime. A lunchtime contest at a venue and time of a club meeting could be considered for next time.

The Eastern Division Contest was held on Saturday 1 October at Technology Park Bentley. Thanks go to Area Directors for running a successful event, to Toastmasters from Southern and Northern Divisions who took on roles, and to District leaders for their support.

### **Clubs**

Thanks to the concerted efforts of all Area Directors, all 18 clubs in Eastern Division completed their renewals by 30 September. Eastern Division and Central Division leaders, who have an interest Jacobs Club, will work together to set up a membership building plan to assist the new committee.

A number of other clubs which have a low membership after renewals will be identified, and action plans developed and put in place.

### **New Clubs**

My focus is to help Verbivores reach charter strength. Although membership is at or over 20, many are dual members so new members are needed to charter.

There is scope for growth in E12 and E14 and a number of opportunities have been identified.

## **Successors for Director Roles**

Nothing at this stage.

## **Other Information/Comments**

Eastern Division has committed to organize the first round of TLI/COT on Saturday 3<sup>rd</sup> December. This will be our main focus for the next months.

Submitted by Judith Allen

Eastern Division 2016 - 2017

**Judith Allen**

**Division Director Eastern**

Submitted by: **30 September 2016**

## Northern Division Director Report

### Educational Awards

Clubs within Northern Division have begun to lodge educational awards. Across all the areas with Northern Division, there have been 19 educational awards lodged, these been 9 competent communicators, 3 advanced communicators and 7 leadership awards, including one DTM.

### Membership

The main goals of the Northern Division for the 2016/17 year is to retain our existing members and to recruit new members to our clubs. Most clubs have gained at least one new member since the start of July. There are 2 clubs that have achieved Goal 7- Banyandah (N24) and UWA (N22) as well as 2 clubs achieving both membership goals for the DCP- Aspire (N25) and Young Guns (N25). Across all the Areas of Northern Division, there have been 59 new members since July 1<sup>st</sup>, with 5 for Area N21, 13 for Area N22, 8 for Area N23, 12 for Area N24 and 21 for Area N25.

### DCP Goals

Please refer to the above sections on educational awards and membership. However, the major factor that could stop clubs achieving at least Distinguished Status not having 20 members or a net growth of 5 on the 30<sup>th</sup> June 2017.

In terms of DCP goals already achieved this year, Aspire Toastmasters has 5 goals, Sandgroper and Competitive Speaker Perth have 3. Another 4 clubs have achieved 2 goals- Northern Lights, Water Corp, Banyandah and Young Guns. A further 8 clubs have achieved 1 goals.

### Club Officer Training

Most clubs within Northern Division had 4 or more club officers trained during the training period. However, there were a few clubs that didn't have 4 officers trained. No make-up training was organised as I couldn't get enough people to attend.

### Contact with Area Directors

I have held my Division Council meeting last Sunday via Skype. All but one Area Director attended. Each Area Director gave a short report regarding their clubs. The upcoming area contests and DECM meeting were also discussed. I am looking to hold the second Division Council meeting between the last Area Final and the Division Final, which will be in person. Other than that, the majority of communication between the Area Directors and myself has been either via email, via phone or in person if I have seen them at a club meeting or a district event.

### Contests

The date and time has been set for the Division Final for the humorous and table topics contests, which will be held on the 5<sup>th</sup> November at the Bob Daniel Community Centre and will be a 2 for a 2.30pm start. The venue has been booked through the City of Stirling, with payment still to be made. All the Area Directors have set the dates for the Area Finals, which will all be held in early to mid-October.

The dates are as follows:

- N21- 18<sup>th</sup> October- Northern Lights Toastmasters hosting.
- N22- 10<sup>th</sup> October- Masters @ UWA hosting.
- N23- 20<sup>th</sup> October- Stirling Toastmasters hosting.

- N24- 5<sup>th</sup> October- Noranda Toastmasters hosting.
- N25- 12<sup>th</sup> October- Competitive Speakers Perth hosting.

Club contests are currently in progress, with many clubs already holding their contests. Only a few clubs are yet to hold their contests. Preparations for Area Finals is going well.

The date for the Division Final for the International and Evaluation contests has been set. This will be held on the 25<sup>th</sup> March 2017. The venue and time are yet to be confirmed. However, will be looking at holding the event somewhere in the Northern Suburbs and am looking to lock in a venue in November. The dates, times and venues for the Area Finals will be sorted soon as I will be encouraging the Area Directors to speak to their clubs regarding these when conducting their official visits.

## Clubs

Most clubs have had at least one new member join between the 1<sup>st</sup> July and today. However, with renewals due at the end of the month, I do have some concerns regarding a few clubs. I am anticipating that some clubs could experience low renewals. Highgate, Talkabout, Gourmet Guns N Roses and Banyandah could struggle to reach their 8 members to remain in good standing. With upcoming renewals and the fee increase, membership numbers are likely to drop, in cases to below 12 members. There could even be a couple of clubs that are currently at charter strength that could lose a large portion of their membership. I will continue to watch the dashboard to see how renewals are going.

## New Clubs

Butler Toastmasters is getting close to chartering. They are only need a few more members. They are aiming to charter before the end of 2016. However, when speaking to the Area Director, he said that the club was bigger than he thought.

Mark Zhang (N25) is setting up a new club at St George's College, to be named UWA College Row, with the demo meeting to be held on the 4<sup>th</sup> October from 7.30 to 9pm. There is around 40 people interested in the club and the club could charter on the night or before the end of 2016.

## Other Information/Comments

Christine Hounsham has taken on the role of Area Director for Area N23. She has spoken to Chris Telenta regarding the clubs within the area and completed a handover. She will be trained shortly by Sue and Myself.

**Catherine O'Brien DTM**

**Northern Division Director 2016-2017**

*Submitted by: 26<sup>th</sup> September 2016*

## **Southern Division Director Report**

### **Educational Awards**

Most encouraging start to the 2016 year with a large number of Competent Communicators being achieved across the whole Division. Success Plans are being developed and used to track the most important Education Awards that underpin the Distinguished Club Award achievements. Area Directors are visiting each Club and reporting on the adherence to Success Plans.

### **Membership**

A membership file at the end of July 2016 was 451 members in Southern Division and it is pleasing to announce 480 members at the end of August 2016 hence a growth of 6% in this month. Clubs are reporting a steady interest of new members approaching meetings and membership with keen interest. We continue to have a smaller number of Clubs under membership stress like City of Cockburn, Armadale, Cannington Communicators and TLI. Coaches have been appointed to Cockburn and Cannington. It is recommended that we appoint a Club coach for Armadale.

### **DCP Goals**

Club Success plans can confidently forecast a strong DCP result across the Division. Smaller Southern Clubs will need mentoring support throughout 2016. As Area Director's visit each Club this is one issue to address.

Renewal reminders were sent out to each AD for distribution to Clubs within each Area.

### **Club Officer Training**

Of the 22 clubs, 19 received full DCP points with Armadale, WesCef and Manjra poorly represented. Statistically 86% of Presidents, 68% VPE's & VPPR, 63% SAA and 45% VPM completed Club Officer Training.

### **Contact with Area Directors**

At the moment weekly emails and phone contact is made with Area Directors. Some are stronger with email like Sophy Gotsis, John Hayes and Michele Naidu and others like Graham Watson stronger with phone communication. Dave Finnimore has started slowly and upon his return from an overseas holiday has begun visits to each club in his S35 Area.

### **Contests**

As advised Southern is well advanced with the following location and dates.

Division Contest planned for Sunday 13 November 2016 in Gary Holland Centre Rockingham

Area S31 Contest planned for Tuesday 25 October 2016 at 630pm Canningvale TMs

Area S32 Contest planned for Wednesday 12 October 2016 at the Fremantle Bowling Club Ellen Street, Fremantle ~ 6-9 pm

Area S33 Contest planned for Tuesday 18 October 2016 at bull creek community Centre Hosted by Murdoch

Area S34 Contest planned for Saturday 15 October 2016 still being finalized.

Area S35 Contest planned for Tuesday 11 October 2016 John Wellard Community Centre, cnr of Runnymede gate and The Strand, Wellard 6.00 for 6.30.

### **Clubs**

Fragile clubs are City of Cockburn and Cannington Communicators with 8 members.

Clubs requiring attention are WesCef (11), Armadale (12), Jetty (12) and TLI (11). In August, the DD contacted Wesfarmers to promote the WesCef Club with no success.

Stronger clubs are Canning Vale 50 Members, Victoria Quay has 49 members, Applecross & Fremantle Gateway 40 members, Murdoch 32 members and Willeton 25 members.

### **New Clubs**

Southern Club planning with Victoria Quay establishing a new club called Victoria Quay Monday with a demonstration meeting planned for September 19, 2016 sponsored by Dave Finnimore. A new club called "Maritime" is being planned by Sponsor John Drake. John has been sent a full listing of the Southern Maritime industry. John Haynes is also collecting expressions of interest for a Corporate Club at his workplace.

### **Successors for Division Director Roles**

Southern has five Area Directors and in my opinion, two show potential to consider Divisional Director roles in the future. John Haynes and Sophy Gotsis show early enthusiasm as potential successors although progress slowed during August due to some holiday leave.

### **Other Information/Comments**

Disappointing to report that the recent Cockburn Comedy theme night was cancelled through lack of interest/ poor response.

Club leadership is being reviewed as some clubs are not developing succession. Some are struggling to muster a committee meeting ie Southern River.

**Kevin Sansome**

**Southern Division Director 2016-2017**

Submitted: 15 September 2016

## CENTRAL DIVISION AREA REPORTS

### AREA C1 – Director Report

#### Educational Awards

- Deloitte Perth Toastmasters has completed 4 Competent Communicator awards.
- Electric Toasters has completed 1 Competent Communicator award.
- All other clubs are progressing to achieving their targets for the year.

#### Area Director Visits

Visited 3 out of 4 clubs in my Area (Northbridge, Electric Toasters and NAB Perth). Northbridge meet at lunch and NAB Perth have alternating morning and lunch meetings. Electric Toasters meets after work hours.

My strategy was to first build a relationship with the clubs and then organise formal visits in October. This aligns with my current work schedule which will be flexible in October.

#### Clubs Overview

- **Deloitte Perth Toastmasters**

Club President has advised that after 3 years club will be closing. This is attributable to low membership and the economic downturn.

- **Northbridge**

A vibrant club with a passionate membership base. I am looking forward to my formal visit and working closer with the committee.

- **NAB Perth**

Another vibrant club. Alternate morning and lunch meetings accommodates the needs of their members. Based on conversations with previous Area Director, the club may benefit with a visit from other District leaders to encourage participation in Area and District contests.

#### Membership

Northbridge, Electric Toasters and NAB have strong membership bases. The economic downturn has negatively impacted every club. With the exception of Electric Toasters, none have registered new members. Promotional activities are on-going

#### DCP Goals

Three active clubs are on track to achieve their goals.

#### Club Officer Training

First Training Period

- Northbridge - 4 did not attend

- Electric Toaster – 3 attended
- Deloitte – 3 needed
- NAB – First training period achieved

### Contests

- NAB have not conducted a contest and have been contacted for a definitive date. Likelihood of a contest being held before 27 October is low. Deloitte will not be holding a contest as they are in the process of closing the club.
- Electric Toasters did not hold a club contest due to low numbers. 2 members have been nominated to represent the club.
- Northbridge held club contest on 1<sup>st</sup> September.

### Success Stories

Nothing to report at this time.

### **Other Information/Comments**

Enjoyable first three months in the role, challenge is to attract new members and transition Deloitte members to other clubs

**Joseph Kufakwandi**  
**Area C1 Director**  
*Submitted: 30/09/2016*



## Area C2 – Director Report

### Educational Awards

City of Perth	1 CC
Perth JustTalk	None yet
Central Communicators	1 CC
AECOM	None yet

The clubs are working on their Distinguished Club Plan. Further information about the clubs' progress with educational awards will be provided later in the year.

### Area Governor Visits

I have visited three clubs in my area: The City of Perth, Perth Just Talk and Central Communicators. Upon my arrival I was warmly welcome to the respective clubs by their members. Each club had a number of guests on the day of my visit (some of whom, I believe, now converted to members). Their meetings are very educational as well as dynamic, fun and enjoyable.

I am looking forward to visiting AECOM Toastmasters club on 13 October 2016.

### Clubs Overview

Area C2 has four clubs. The City of Perth, Perth Just Talk and Central Communicators are community clubs while AECOM is a corporate club. Over the last three months I had the pleasure of working with the club and their club officers, who are dedicated and passionate about their clubs. The clubs have enjoyable and welcoming atmosphere.

The life, however, is not without its challenges. Retention of the existing members and attraction of new ones in the current economic climate is an issue for the clubs. However, it is something that the clubs have recognised as an area for development and further improvement.

The levels of meeting participation / attendance also pose a challenge for the lunch time clubs. However, this has been well managed by the clubs and their committees.

The clubs in the area have strong educational focus (particularly evident in their mentoring programs) and their club officers are actively monitoring members' progress.

### Membership

Due to the current economic climate, the clubs in the area did experience fall in their membership. The table below shows number of renewals currently lodged for each of the club.

AECOM, in particular, has been hard hit as a result of redundancies at the company. This has been acknowledged and I commend the club officers for looking at the ways to reinvigorate the club, including holding a joint meeting with other clubs within the area. I will be working with the club on this.

I also would like to congratulate Perth Just Talk and Central Communicators that had 3 and 4 new members respectively join since 1 July 2016. Fantastic achievement!

The City of Perth consistently has guests attending their meeting and I commend their committee for putting in effort to increase their membership base.

<b>Club</b>	<b>Number of renewals lodged to date</b>
The City of Perth	15
Perth Just Talk	13
Central Communicators	10
AECOM	4 (expecting 7)

### DCP Goals

<b>Club</b>	<b>Goals met</b>	<b>Goals partially completed</b>
The City of Perth	0	3
Perth Just Talk	1	2
Central Communicators	2	2
AECOM	0	2

In my view, most of the club can achieve President Distinguish status this year with at least 9 goals being met.

AECOM, I believe, can achieve Distinguished club status.

### Club Officer Training

All club officers were trained at the City of Perth and Perth Just Talk clubs.

Central Communicators had four club officers trained.

AECOM had two club officers trained. In view of the fact that many of its members / officers are frequently away on projects, it is difficult for them to attend training.

### Contests

The City of Perth and Perth Just Talk held their contests on 19 September and 5 October respectively.

Central Communicators will not be holding contests at their club due to lack of willing participants. However, the club is considering whether to nominate contestants for the Area Final.

Unfortunately, AECOM does not have the required minimum member number to participate in the contests. I will be working with the club on the issue.

The date for the Area Contests is 31 October.

**Elena Mikhaltsevich**

**C2 Area Director 2016-2017**

**Submitted: 26 September 2016**

## Area C3 Director Report

### Educational Awards

The Clubs in C3 have only a sprinkling of experienced Toastmasters, it is foreseen that some challenges may arise in achieving Advanced awards in this TM year. Karratha and CPA have a good chance of getting 4 or more CCs each, while 235, Dynamic Speakers and Rising Stars will likely get less CCs. With some encouragement, CLs may be possible.

### Area Director Visits

Karratha – visited on the 28<sup>th</sup> of Aug, ran an educational on Evaluation and also trained Club Officers.

CPA – visited on 14<sup>th</sup> Sep, met with committee after.

Dynamic Speakers – visited on 19<sup>th</sup> of Sep, met with committee after.

Rising Stars – visited on 21<sup>st</sup> Sep, met with committee during meet.

In addition to the above official visits, I have visited these clubs unofficially a number of times except for Karratha – due to distance.

235 – have not been able to visit yet. Due to being accountants busy with EOFY, this club has been having a break from meeting between July until now. They advise they will be meeting soon.

### Clubs Overview

Karratha - Karratha is the only Toastmasters club in the Pilbara region and the area has a strong community spirit that the club has benefited from greatly. The members are very committed, and use Facebook quite heavily not just for information about the next meeting, though also to maintain a warm and friendly atmosphere amongst the members.

CPA - This is an open membership club who have fortnightly breakfast meetings at the CPA headquarters with a mixture of both Accountant and non-Accountant members, meetings are always well attended and fast paced. The President is an experienced Toastmaster so they're quite aware of what needs to be done administration wise.

Rising Stars - This is an open membership club who have fortnightly lunch meetings at the Worley Parsons office. Traditionally the club has been very engineering heavy but now has a greater mixture of members. The club has recently had some experienced Toastmasters leave, though luckily has a Coach to help them through lower membership numbers.

Dynamic Speakers - Meeting fortnightly of an evening in Subiaco, there's a warm and approachable vibe from the leaders and members of this club. There has been a loss of some members lately, I'm working with the leadership to work through this and feel that a Club Coach would be a valuable addition to help them through these challenging times.

235 - This is KPMG's closed club, as the company is accounting focused, they found that EOFY commitments made many members unable to attend and as a result have been having a break since July. They will recommence meetings shortly.

### Membership

Karratha - Quite good numbers considering the dependence on mining up there. Between 13-20 at a meeting.

CPA - Great numbers, around Charter strength at all the meetings I've visited. Very committed membership base considering the time slot and the fact members come from many locations.

Rising Stars - Struggling with numbers, have lost some members. Luckily, have Peta as club Coach. Have suggested new membership drives with their leadership.

Dynamic Speakers - Struggling with numbers, have lost some experienced and inexperienced members. In need of a club coach. Have suggested new membership drives with their leadership.

235 - Numbers appear good on paper with renewals, have yet to visit a meeting.

## DCP Goals

Mixed results, some clubs definitely, others may fall short or may not have completed Success Plan. Main issue is membership levels & retention for the struggling clubs.

## Club Officer Training

Karratha – COT Goal Achieved.

Dynamic Speakers – COT Goal Achieved.

Rising Stars – COT Goal Achieved.

235 – No officers trained, club was on break.

CPA – COT Goal missed, only 3 out of 4 officers trained. They had organised for 4 officers to attend and 1 did not show up.

## Contests

Karratha held contests in August and will be sending their 2 winners to represent them at the Area Final.

I observed CPA's TT Contest which was a lively event with lots of contestants and a great quality of competition.

Rising Stars are planning to hold their competition shortly.

Dynamic Speakers and 235 will nominate competitors to the Area Final. Club Contests not being held due to member numbers and lack of meetings, respectively.

## Success Stories

Karratha does really well as a self-reliant club considering they're the most isolated in District 17 and probably Australia! Dynamic Speakers and Rising Stars have committed to taking the necessary action to get their membership numbers up to Charter strength again. CPA have a great meeting atmosphere especially for meeting at what have been some rather cold 7:10am starts lately.

## Other Information/Comments

Persuasive Speakers is a new club with a vision of Honest Persuasion, Accessible to All – we've had our second meeting, and so far I'm glad to say I've seen a really energetic feel to the meetings and it's shaping up to be a very dynamic club.

**Jon Teh**

**C3 Area Director 2016-2017**

**Submitted: 29/09/2016**

## Area C4 Director Report

### Educational Awards

Curtin GSB – 1 CC award lodged and another CC completed this week pending lodgement. On track to meet five or six of the educational award goals.

Curtin Sundowners – 1 CC award lodged. Speeches occurring regularly and club is hence on track to meet five or six of the educational award goals.

Risky – No educational awards lodged but speeches are being done at the club and they are hence likely to meet some of the educational goals by end of June 2017.

Bechtel – No educational awards lodged.

### Area Director Visits

Curtin GSB – casual visits performed regularly as this is the Area Director's home club. Formal visit for Area Director Report has been booked for 11 October 2016.

CGSB Sundowners – two casual visits have been performed. Formal visit for Area Director Report will be booked for late October.

Risky Toastmasters club – one casual visit has been performed. Formal visit for Area Director Report will be booked for late October.

Bechtel – yet to attend a club meeting either casually or formally. Will attempt to book formal visit for month of October however it is expected that this may not occur due to lack of interest from Bechtel.

### Clubs Overview

Curtin GSB – solid attendance at meetings throughout winter despite the 7:00am meeting time. The club has a great group of club officers who are enthusiastic about improving the club. Good handful of new members who are keen to complete their CC, plus many older members wanting to do advanced speeches has meant that there are always surplus people wanting to do prepared speeches. The club is well engaged in Area activities. Overall there are no issues with this club, good membership base, good club officer group, and likely to meet President's Distinguished status.

Curtin Sundowners – a social group of dedicated members who enjoy going for a drink and pizza after the meetings. Good group of club officers. Strong mentorship within the club and hugely welcoming to new members and guests. The club is well engaged in Area activities. Overall there are no issues with this club, good membership base, good club officer group, and likely to meet President's Distinguished status.

Risky Toast – due to work-related pressures and deadlines which Risky Toast members are often facing, attendance at meetings can sometimes be less than what would be preferred. However, the club has a great President and Vice President Education who are dedicated to keeping the club going. They are interested in getting involved in Area activities but generally have no interest from members wanting to be contestants. Being a work-based group (membership paid for by BWA), many members prioritise work over attending meetings and doing speeches. Overall, this club has a lot of potential and are likely to meet at least Select Distinguished status.

Bechtel – this club has a big membership base however they prefer to be completely self-sufficient and do not get involved in Area events, contests, or anything outside of the regular club meeting. Emails to club officers generally go unanswered. I have been advised that this club has always been like this and I am unlikely to get much of a response on any queries. Will continue to make attempts to reach out to the club however am not expecting any great progress.

## **Membership**

Curtin GSB – currently has 23 members up from a base of 20.

Curtin Sundowners – currently has 29 members up from a base of 25.

Risky – currently have 16 members from a base of 16 members.

Bechtel – currently have 22 members from a base of 22 members.

The two Curtin clubs regularly have guests attending meetings and frequent conversions to memberships.

## **DCP Goals**

Two Curtin clubs likely to meet goals for President's Distinguished.

Risky Toast yet to do DCP plan.

Bechtel yet to do DCP plan and unlikely to do one.

## **Club Officer Training**

Curtin GSB – Six club officers attended training

Curtin Sundowners – Four club officers attended training

Risky Toast – Four club officers attended training

Bechtel – Nil club officers trained and no interest in attending catch-up training sessions.

## **Contests**

Curtin GSB – Contest held Tuesday 13<sup>th</sup> September 2016 and was well attended.

Curtin Sundowners – Contest held Friday 26<sup>th</sup> August 2016 and was well attended.

Risky Toast – No contest held due to lack of interest. Socialised with members that they are able to contest at the Area Final without having held their own contest but no one interested.

Bechtel – No contest held and no interest in Area Final (no response).

Area final – has been booked for Friday 14 October 2016. Preparations are well underway and an agenda will be circulated one week in advance. Likely that there will be contestants from the two Curtin clubs only.

## **Success Stories**

Curtin GSB has recently re-vamped their Facebook page. Visitors to the page can now see frequent posts of what's happening at the club, outcomes of club contests, photos of the group at post-meeting-coffee etc. Members are enjoying communicating this way. The club has also just bought a table for the upcoming quiz night.

The two Curtin clubs both helped each other out at the club contests by providing judges for the other contest.

**Ayesha Harrison-Stewart**

**Area C4 Area Director 2016-2017**

**Submitted: 30 September 2016**

## Area C5 Director Report

### Educational Awards

More details to follow once clubs have assessed their member groups. Clubs have previously achieved

DCP goals and corporate Club ToastiES is looking at strategies to engage members in personal milestones.

### *Area Director Visits*

I have undertaken social visits and conducted two Official visits, of the three C5 clubs, WestEnd, ToastiES and Plain Speakers.

I have completed my AD visit with WestEnd Club. An enthusiastic and educational meeting achieved and supported by a mix of new and experienced toastmasters. Warm and friendly environment, engaging with visitors. Like-wise my Directors visit to Plain Speakers provided a positive experience, members are enthusiastic, meetings are educational and enjoyable. A diverse group, keen to learn and grow.

I visit ToastiES Club later this month.

### Clubs Overview

All clubs have met the Renewal targets and are exploring growth building and stability strategies. WestEnd is facing reduced membership but is planning growth initiatives.

ToastiES as a corporate club has some unique challenges. The President is facing those challenges

by exploring 'a give and take approach' to better engage with its members to improve meeting participation.

Plain Speakers is undergoing a President change. The Club has gone from strength to strength in recent years and in meeting with some officers at COT I was inspired by their enthusiasm and engagement with

Toastmasters. It has 2 DCP goals.

### Membership

All clubs have completed the Renewal period. Plain Speakers has achieved the minimum requirement but looking to explore and engage in building initiatives.

WestEnd is currently experiencing the challenges faced by the state's economic downturn and associated implications for the workforce (many of their member base). The President/ Treasurer is actively involved

in addressing the situation. There has also been Committee changes but again these are being addressed.

ToastiES. Has renewals paid and is looking at stability and attendance strategies. The President has expressed positive ideas on addressing member turnover.

### DCP Goals

WestEnd will review the situation after the Renewal period. It is an experienced club that follows and adopts both the Club Success Plan and DCP.

Plain Speakers similarity supports the DCP and been successful in achieving PD in the past. ToastiES will also be reviewing its member's goals and milestones.

### **Club Officer Training**

Plain Speakers and WestEnd met the training requirement (5 officers each). ToastiES had one officer attend and future training is a topic I will be exploring with the ToastiES Executive Committee.

### **Contests**

The Area Contest has successfully been conducted. Placegetters now compete in the Division finals scheduled for late November.

### **Success Stories**

My conversations with clubs are inspiring as each face its own challenges. WestEnd is looking to promote the 1+1 Program (members bring a friend), ToastiES acknowledges the challenges of the 'corporate' status And is looking to explore and adopt a 'give and take' strategy.

Plain Speakers Club. I attended the July Changeover Special Occasion Meeting and was impressed by the enthusiasm, embracement of TM activities and fellowship. All the elements of a vibrant and educational meeting. This was experienced again at my recent official Area Director visit.

### **Other Information/Comments**

An interesting and rewarding three months. Am inspired as always by members, stories, milestones and personal challenges and achievements. Well expressed by a first time Contest competitor 'taking the steps, pushing personal boundaries while supported by more experienced fellow Toastmasters'.

**Robyn Lloyd**

**C5 Area Director 2016/2017**

**Submitted: 30 September 2016**



## **EASTERN DIVISION AREA REPORTS**

### **Area E11 Director Report**

#### **Educational Awards**

Durack is looking set to achieving their educational goals even though they missed out on one of the club goal of having four committee members attend LTI training. Shell is looking set to achieving most of the educational goals barring LTI training, as none of their members attended the last training session. Terrace should achieve most of their goals, with their low turnout lately the club is not sure how many of the goals will be achieved. Jacobs is struggling as a club and need coaching and support to kick start their educational awards. Finally, Terrace Speakers are a brand new club with their first meeting on the 14-10-16, so will know more after their first meeting.

#### **Area Director Visits**

I have visited four out of the five clubs in my area informally. Terrace Speakers is a new club and their first meeting is on the 14-10-16. Formal club visits are scheduled in October for the four clubs and Terrace Speakers in November.

#### **Clubs Overview**

Shell Toastmasters club is doing well with a healthy turn up at their meetings and the agenda looks packed with speakers. Durack and Terrace attendance is down and was informed it was the norm in winter. Jacobs is struggling as a club to stay afloat due to the current economical downturn. And Terrace Speakers have their first meeting on 14-10-2016.

#### **Membership**

Shell has a healthy membership standing with a possibility of couple of guest turning into members. Terrace and Durack are optimistic about retaining their current member base. Jacobs has had couple of membership drives and was able to convert couple of guest into members. They are hopeful of having eight members by September 30<sup>th</sup>. I have been informed Terrace speakers have 15 members most of whom are dual members.

#### **DCP Goals**

Durack is looking set to achieving President's distinguished club. Shell and Terrace are looking set to achieving select distinguished club. Jacobs need guidance and support to achieve distinguished club status. I have not had the opportunity to discuss and find out what Terrace Speakers are aspiring to achieve.

#### **Club Officer Training**

Terrace - 3 members  
Durack - 3 members  
Shell & Jacobs - None

#### **Contests**

Shell and Durack successfully held their club contest. I attended the Durack club contest and felt it will run in a professional manner. Terrace and Jacobs did not have a club contest due to lack of participants. Jacobs did manage to nominate a contestant for the table topics at the area contest.

### **Success Stories**

Leading up to the penultimate week of September, it looked like Jacobs was closing down as a club. With the help and support of Leonor, Robyn and Judith it looks like they might have the eight members needed to renew the club standing.

### **Other Information/Comments**

With the current economical down turn most clubs have expressed their concern with regards to membership renewals. And it will be something to keep a close eye on post Oct 1<sup>st</sup>.

**Bharath Kumar**

**E11 Area Director Bharath Kumar**

***Submitted: 26-09-2016***

## **Area E12 Director Report**

### **Educational Awards**

Western Founders TM club has lodged 2 leadership awards completing 2 goals of the DCP. Victoria Park TM has lodged 3 Advanced Education awards and 2 leadership awards completing 4 goals of the DCP.

Belmont TM is yet to lodge any educational awards.

DTM Pathway TM has lodged 2 leadership awards completing 2 goals of the DCP.

### **Area Director Visits**

Western Founders and Belmont have been visited and the reports will be lodged within the next two weeks.

Victoria Park and DTM Pathway will be visited and reports lodged in October.

### **Clubs Overview**

Victoria Park and Western Founders have no issues attracting and retaining members and providing a nurturing environment for all.

Belmont and DTM Pathway are at charter strength and expect to be so throughout the year.

### **Membership**

Victoria Park TM has the highest membership with 45 members at 27/9/16.

Western Founders TM and Belmont TM are at charter strength and are expected to remain such.

DTM Pathway is currently at charter strength with significant number of members not renewing in October. The current committee has embarked on a membership building campaign to ensure charter strength is recovered quickly.

### **DCP Goals**

Victoria Park TM has earned 6 DCP goals making them provisionally distinguished with expectations of being President's distinguished.

Western Founders TM and DTM Pathway TM have both achieved 3 DCP goals and are striving to earn President's Distinguished status.

Belmont club has no awards lodged yet, but as usual it expects to reach President's Distinguished status.

### **Club Officer Training**

In the first round of training, three of the clubs had six officers trained with DTM Pathway TM having five officers trained.

All clubs will be asked to have at least six officers trained in the second round.

### **Contests**

All of the clubs, with DTM Pathway TM nominating their contestant, were represented in the Area contest held on 8<sup>th</sup> of September at the home of DTM Pathway, the Balmoral Hotel.

Tom Bielski won the humorous speech contest and Holly Buyxk won the table topics contest, both representing Western Founders TM, last year's club of the year, Eastern Division.

### **Success Stories**

Tom Bielski, past Area Governor, and member of 3 clubs in the area earned his DTM in August, however he credited a Southern division club with it.

Tom has lodged 6 awards, including a Leadership Excellence award so far this year.

**Mina Cho**

**E12 Area Director 2015-16**

**Submitted: on 27 September 2016**

## Area E13 Area Director Report

### Educational Awards

Ellenbrook Toastmasters was off to an early start by having 2 members attaining their Competent Communicator Awards. The remaining clubs in area E13 have developed a plan that anticipates which members will likely achieve their communication and leadership awards by the 30th June 2017.

### Area Director Visits

All 5 clubs within area E13 have scheduled and been available an official area director visit. The dates the visits are detailed below:

Guildford Stars	Monday, 25th July 2016
Ellenbrook	Wednesday, 27th July 2016
Kalamunda	Wednesday, 3rd August 2016
Swan	Wednesday, 10th August 2016
Mundaring	Tuesday, 6th September 2016

### Clubs Overview

**Ellenbrook Toastmasters:** is an organised, weekly club, with a history of achieving President's Distinguished. Ellenbrook has a varied program and conducts regular educations focusing on skill development of members. Meetings are reasonably sized with a decent turnout of members attending meetings. Ellenbrook has a broad diversity members of mixed ages, backgrounds and public speaking abilities. The club has a strong presence when it comes to assisting neighbouring clubs with contests.

**Swan Toastmasters:** has well organised meetings which run smoothly and effectively. Swan Toastmasters has excellent public relations, especially the club's website and Facebook group being updated often. The club contest was carried out professionally and to a high standard. The club seems to have a good balance of experienced members and new members.

**Kalamunda Toastmasters:** has a fantastic club environment with a friendly and welcoming vibe. The meetings are engaging and fun. The theme of the meeting and Table Topics segment in particular add variety to the program. Kalamunda achieved President's Distinguished status last financial year (2015-16) and optimistically the trend will continue.

**Guildford Stars Toastmasters:** has several seasoned Toastmasters with a high calibre of skill. The club has recently had new members join in recent months which complements the club well and provided excellent opportunities for mentoring and skill development for new and seasoned Toastmasters alike. Guildford's 25th anniversary meeting & the E13 Area Finals were massive successes.

**Mundaring Toastmasters:** has well organised meetings and club contests. Mundaring has some very experienced members who shine brightly in club contests. The club contest was held to a high standard and well executed. Educations for skill development are conducted on a regular basis. The club appears to be growing steadily with several new members joining in recent months. The club's website and Facebook page are regularly updated with what's happening within the club and highlighting member's successes.

### Membership

- Guildford Stars has had 4 new members join this financial period

- Mundaring has had 4 new members join this financial period
- Kalamunda has had 2 new members join this financial period
- Swan has had 1 new member join this financial period
- Ellenbrook hasn't had any new members join this financial period; however, the club usually has about 15 members attending within a typical meeting.

## DCP Goals

Awards achieved as of Saturday 24th September 2016:

Club Name	Awards Achieved	Award Details
Ellenbrook Toastmasters	2	Goal #1 (2 Competent Communicator awards); Goal #10 (m/ship dues & club officer list on time)
Guildford Stars Toastmasters	2	Goal #7 (4 new members); Goal #10 (m/ship dues & club officer list on time)
Kalamunda Toastmasters	-	-
Mundaring Toastmasters	2	Goal #7 (4 new members); Goal #10 (m/ship dues & club officer list on time)
Swan Toastmasters	1	Goal #10 (m/ship dues & club officer list on time)

## Club Officer Training

All five clubs within area E13 had at least 4 members attending Club Officer Training.

Ellenbrook	6 Club Officers trained
Guildford Stars	5 Club Officers trained
Kalamunda	5 Club Officers trained
Mundaring	4 Club Officers trained
Swan	6 Club Officers trained

## Contests

All five clubs within Area E13 have held the Humorous and Table Topics Contests. Overall I was impressed by the quality of each club in the organisation and execution of each of the club contests. Guildford Stars Toastmasters was the host club for the E13 Area Finals.

## Success Stories

Ellenbrook Toastmasters held an end of financial year celebration in late May. The meeting had 44 people attend with a showcase of educational, speeches and free food. Guildford Stars celebrated their 25th Anniversary milestone by inviting past and present members to share in the festivities. A big thank you to Pascale for organising this event & contacting past members. Contest representatives from E13 are: Janette Edwards (Swan) for Table Topics Contest & Gladys Lavell (Mundaring) for the Humorous Speech Contest.

**Adam Duda**

**Area E13 Area Director 2016-17**

**Submitted: 26/09/16**



## **Area E14 Area Director Report**

### **Clubs**

Our Area E14 is made up of four clubs with three being based in Kalgoorlie (WA School of Mines (WASM) = meets weekly, Golden Gourmet dinner club meets monthly and the original club Touch of Gold = meets fortnightly) and one advanced club in Perth called WA Governors = meets monthly. All the E14 clubs have evening meetings.

### **Educational Awards**

The clubs have great aspirations for the year and anticipate that their members' awards (and those of the club) will begin achieving milestones in the second half of the year. Discussion with the VPEs to monitor member progress has been carried out in person and/or by email on multiple occasions and a reminder on ensuring members close to completion of their manuals get the maximum opportunity to do so. Members and the VPE were also reminded to complete CL manuals.

### **Area Director Visits**

Since July 1<sup>st</sup>, I have visited WASM Club 6 times; Golden Gourmet Club 2 times; Touch of Gold 3 times; and WA Governors 0 times (Judith Allen conducted the visit on my behalf on the 15<sup>th</sup> September). My plan is to continue to visit WASM as frequently as possible (average at least twice monthly); Golden Gourmet and Touch of Gold both once monthly. I aspire to visit WA Governors in the near future, however being in Perth on the third Thursday in any month is a significant challenge with my current schedule.

### **Clubs Overview**

The Clubs in my Area display both strengths and challenges that I am sure are common to all clubs. All club members are passionate and positive on what they think of the club and what they get out of participating at meetings. Membership numbers are not large in any club which can present challenges in having enough volunteers for each meeting and this puts ongoing pressure on VPEs and Toastmasters to convene meetings and fill roles. Shared events get good attendance across all clubs to make them very effective.

### **Membership**

Membership numbers hover between 12-16 for all clubs with Tough of Gold and WASM approaching 20 members during the 6-month period and having significant lack of renewal in September. There is a bimodal population in membership with those who are longer standing and the typical membership of only one-year duration. WASM has 21 members and the average life of a WASM member is 1.2 years (reflecting membership for one academic year). Touch of Gold has 21 members and the average life of a ToG member is 2.7 years. Golden Gourmet has 14 members and the average life of a GG member is 5.2 years (reflecting its experienced membership). WA Governors has 16 members and the average life of a WAG member is 11.6 years (reflecting its experienced membership).

Feedback from club members and Club Officers is that the on-line choice of annual memberships would reduce workload, increase membership and remove tension between club officers and members at renewal periods.



## DCP Goals

The clubs have intentions to meet their DCP goals, but are challenged on facilitating these through closing off attainment of education awards before shorter term members withdraw from the club. A large reason for this is club member turnover due to work commitments (ToG) or end of school term (WASM). Maintenance of CL manuals appears to be an ongoing challenge. All four clubs have already met 2 DCP goals.

## Club Officer Training

All Area E14 clubs had 4 attendees doing COT. (WAG:6, GG:5, ToG:4, WASM:4). We ensure good attendance at the Kalgoorlie COT session by organising the training as part of a larger group event, including Area Council meeting and social function.

## Contests

All Kalgoorlie clubs conducted club contests in August and Area contest also in August. We did not realise this is nearly 3 months earlier than other Areas/clubs. We are starting preparations for the ISC/EC Contests from December with the Area Contest planned for February.

## Success Stories

We have a DTM candidate in the Touch of Gold club and WASM is working towards its 100<sup>th</sup> meeting milestone – both targeted before June 30<sup>th</sup> 2017.

## Strengths / Challenges

Challenges – our clubs want “More for Less”. More speaking slots during the meetings, however the club members also want the meetings to be shorter.

Strengths – marketing through festival stalls, obtaining meeting venues at no cost, moved Touch of Gold to the Stage Left Theatre venue, which gives club members the feeling of being on a stage.

## Future Planning

We have been examining the options for Corporate Clubs and University-based clubs to be developed over the next two years. From a corporate club perspective, we have two targets, KCGM (the Kalgoorlie region largest employer) and the City of Kalgoorlie-Boulder (largest government department). The KCGM Club would be closed whereas the CKB club could be open to the public. Some discussion was to consider a Business Breakfast Club, which might be combined with CKB.

Discussions have commenced for a WASM – Bentley Campus club. The club would serve students who start 1<sup>st</sup>/2<sup>nd</sup> year at Bentley and then move to Kalgoorlie; also some of the double combined 5-year degrees require students to return to Bentley for part of the year4/5 curriculum.

**Morrie Goodz**

**E14 Area Director 2016 – 2017**

**Submitted: 30<sup>th</sup> September 2016**

# NORTHERN DIVISION AREA REPORTS

## Area N21 Director Report

### Educational Awards

It is still fairly in the year so most clubs have not achieved any educational awards yet except for one club which is Currambine. I am currently waiting on Northern Gourmet and Northern Lights to finish their club success plans to get a clear idea on where they are currently and where they are aiming to be. Currambine has submitted its club success plan and is clear on who will receive which award. Sandgroper is the last club left to a club visit to.

### Area Director Visits

I have visited three out of the four clubs so far which are Currambine, Northern Lights and Northern Gourmet. The club visits went very well and I can see the clubs performing very well as they are. The only club visit left to do is Sandgroper which I will be visiting on the 03/10.  
*(Add some detail about your visits to your clubs. Which clubs you have visited, which you will visit and when.)*

### Clubs Overview

Currambine had a very great atmosphere that has people coming back for more. Need to work on new members induction process which was virtually non-existent and mentoring system.  
Northern Lights  
Northern Gourmet  
*(Add some detail about your view of the clubs in your Area. Strengths, weaknesses etc.)*

### Membership

Every club I visited above had 2 – 3 guests on the night which is a great sign. I am very confident that all the clubs will reach their membership goals.  
*(Add some detail about how the clubs are progressing toward their membership goals set out in their club success plan)*

### DCP Goals

It is still early in the toastmaster year, the only club that so far has achieved an educational award so far is Currambine. I am confident all clubs will reach at the very least distinguished status.  
*(Add some detail about how the clubs are progressing toward their Distinguished Club Program goals set out in their club success plan. Why they will or will not meet them.)*

### Club Officer Training

For all clubs 4 or more CO's attended TLI and thus are all half way to reach that goal. – confirm this online.  
*(Add some detail about how many of the club officers attended TLI. How many of your clubs have 3 officers only attending training.)*

### Contests

All clubs except for Currambine have hosted their competitions which all went very well. Currambine had their competition organised on an awkward week where a lot of club members and potential volunteers were unavailable to help out. They have reorganised and will be having their competition in the first week of October and that is very much looking like it will happen.

*(Add some detail about how the clubs are progressing with their plans for contests or how the club contests were. Are there any clubs not holding contests? If so, why and will they nominate a contestant for the Area Final?)*

### **Success Stories**

Waiting on other responses

### **Other Information/Comments**

Need help getting Butler chartered and starting a new club.

**Fabian Borraccino**  
**N21, Area Director 2016 - 2017**  
***Submitted: 25/09/16***

## Area N22 Director Report

### Educational Awards

Two of the N22 clubs have achieved awards since July 1<sup>st</sup> this year:

- **Subiaco Early Birds** has achieved 2 CCs; 30<sup>th</sup> July (Damian Grose) and 3<sup>rd</sup> August (Yue-Li Tan)
- **UWA Toastmasters** has achieved 1 CC on 19<sup>th</sup> August (Chanaka Thanthirige)

The other 3 clubs, St George's, Project Managers and Masters@UWA have not achieved any awards since July 1<sup>st</sup>:

- **Project Managers** reports that they have mostly new members since July, who are between CC2 and CC4 in their project speeches (the club has also lost a number of experienced members who were achieving awards – last year Project managers achieved 1 CC and 2 Advanced Communicator awards).
- **Masters@UWA** chartered in July last year and currently has 14 members, of whom at least one is due to complete his CC manual (details below).
- **St George's** update on awards is pending.

Prospective awards:

- **Masters@UWA** has one-member nearing completion of his CC; Oscar Fong is up to CC9; 6 members are approaching completion of their CL manuals: Aine Healy-Carter, Shane Williams, Eddie King, Tiffany Hill, Geoff Cozamanis and Natalie Kim.
- **UWA Toastmasters** reports that at least 2 members are close to finishing their CC manuals and at least 11 members are on track to complete their CC by the end of June next year. A minimum of 2 members will complete their CL manual by the end of June 2017.

VPE Fredrick Glisson reports that all going to plan, the following will occur:

CC Manual Finishers: (11)

Laura Segura - CC10 on 18Nov16

David Nicholson - CC10 on 09Dec16

Terence Chia - CC10 on 16Dec16

Janis Onuzans - CC10 on 03Feb17

Cheryl Day - CC10 on 10Feb17

Jane Zou - CC10 on 19May16

Peter Hart - CC10 on 09Jun16

James Gay - CC10 on 16Jun16

Michael Carr - CC10 on 23Jun16

Kip Cameron - CC10 on 07July16

Annie Hoang - CC10 on 21July16

### Area Director Visits

I have visited all of the N22 clubs at least once and will continue to visit over the coming months:

- **St George's**: Wed 24<sup>th</sup> August. This was the club contest, which was well attended by approximately 20 people and 1 visitor (further details will be provided in the contests section below). I was unable to attend the last club meeting but will attend another meeting in the next few weeks.
- **Project Managers**: Wed 24<sup>th</sup> August. This was a 'bring a guest' meeting to encourage new members. 12 members and guests attended and the meeting introduced guests to meeting protocols and roles. All attendees were given the opportunity to participate in Table Topics, which was evaluated; and there were 2 project speeches, also evaluated. I will be attending this week (Wed 28<sup>th</sup> Sept) for the club contests and will be the chief judge.

- **UWA Toastmasters:** Friday 26<sup>th</sup> August (normal meeting) and Friday 23<sup>rd</sup> September (club contests). Both very well attended by 20 to 30 members.
- **Subiaco Early Birds:** Wed 8<sup>th</sup> September. This was the club contest, which was attended by 12 people (further details will be provided in the contests section below).
- **Masters@UWA:** Mon 18<sup>th</sup> July (meeting was cancelled at short notice); 19<sup>th</sup> September. This was a planning meeting to discuss the club's forward direction and priorities; attended by 5 committee members. I will attend next week's meeting for the club contests (Monday 3<sup>rd</sup>)\*.

## Clubs Overview

**St George's:** Membership is good, having grown from 21 members to 24 since July; membership renewals (for 23 members) were submitted by 18<sup>th</sup> September by the club's treasurer, Gavin Hyslop. The club's leadership is also strong, with an active committee and proactive VPE (Brad Underwood) who is well organised and responsive to emails. Attendance also appears to be strong, with committed members who participate in meetings. The venue (the old pavilion, King's Park) is attractive and well-situated and the 6.45am fortnightly schedule attracts professionals and business people working in the CBD and Subiaco. The club attained 6 DCP goals last year and has the potential to achieve president's distinguished status this year, if members achieve their Communication and Leadership goals.

**Project Managers:** Despite achieving President's Distinguished status last year, the club is currently struggling with low attendance and participation at the fortnightly meetings (Wednesday evenings at 5pm). The club president, Steve Harris, contacted the District and Area on 12<sup>th</sup> August to voice his concerns:

Hi Leonor, Hi Meriel, I am slightly worried by the attendance and participation at PM TM. Last week for example, we had no speeches, although we were able to run a meeting because we had table topics and an inspiration.

The club held a 'Bring a guest' meeting on Wed 24<sup>th</sup> August, which I attended (see notes above), which was well organised and at which two members presented their CC2 Project speeches. Current membership is 26, 17 of whom are new members since July. The club appears to have lost a number of experienced members and the number of membership renewals for the next 6 months is uncertain (the club's treasurer has not responded to my emails and the president's response to the renewals reminder indicated a level of financial pressure that may be more widespread than realised).

**UWA Toastmasters:** Membership is very strong, with 39 members, an increase of 5 members since July (the club's treasurer, Scott Renner-Hahn indicated that there are 6 new members and 2 returning members since July 1<sup>st</sup>). The club's leadership is also very strong, with a proactive committee of mostly experienced members. The VPE's organisation and forward planning are exemplary and the club's president, Terence Chia, provides members with opportunities and encouragement. The weekly Friday lunchtime meetings are vibrant and well-attended by 20-30 members each week, and members are keen to participate in the meetings. The club's members are welcoming of visitors. The club achieved Distinguished status last year and based on the information provided by the club's VPE, Fredrick Glisson, has the potential to achieve president's Distinguished status this year.

**Subiaco Early Birds:** The club currently has 18 members, an increase of 2 members since July; the club would like to recruit new members and was discussing strategies to do this when I visited the club a few weeks ago. The fortnightly 7am meetings are held in Subiaco, close to Rokeby Rd and the business district, which may guide the club in promoting the club to prospective members. The club has an effective committee, with an experienced VPE, Helen Clapin, and proactive treasurer. Last year the club achieved 5 DCP goals; the area where goals were not achieved was in membership awards, with no CCs and just 1 AC and 1 CL; however, this year the club has already achieved two CCs and has thereby attained 1 DCP point. With increased membership and

more members achieving AC and CL/AL goals, the club is likely to attain Distinguished status this year, if the club's renewals are submitted on time (a club renewals update is pending).

**Masters@UWA:** Membership is currently 14 members, down from 15 in July. The club has had a period of hiatus/inactivity, partly due to the MBA trimester schedule and exam pressure - but the absence of key committee members has also contributed to a drop-off in attendance to the point where meetings are often cancelled due to lack of numbers, including a meeting I had been invited to attend. To my knowledge there has only been one meeting in the past two months. In my view there is a lack of leadership in the club; the committee has not met since before July; no committee members attended the officer training in July, despite urgent email reminders; the club officer list was submitted under duress in the absence of the club's president and does not represent the current situation; and the club president has been unresponsive to emails and phone calls until the last week. The current president will be relocating to Melbourne for work in the next few weeks and the current treasurer has moved overseas and has not yet been replaced, which has put the renewals process in jeopardy.

The club seems to be in limbo, however the club's Sergeant At Arms and organiser has returned from extended leave and last week 5 members convened for a planning meeting to revitalise the club. Two of the group were new members who are motivated to complete their CC manuals and to contribute to the club. As the mentor for Masters@UWA last year I enrolled advanced members from Applecross in supporting the club as evaluators and in delivering the educational program. I will seek to re-establish this relationship to mentor the club in rebuilding. (See further comments in the Membership section below).

## Membership

Membership numbers and details are covered in the Clubs Overview section above. Two of the clubs (St George's and UWA Toastmasters) have strong membership and are currently able to attract new members without a membership recruitment drive. Subiaco Early Birds is looking at strategies to attract new members (an update on membership is pending); Project Managers has recently held a 'Bring a Guest' evening and has 17 new members since July, but may need to conduct a Moments of Truth review to ascertain reasons for a number of experienced members having left the club in recent months. (This suggestion has not yet been put to the club committee but I will be making this recommendation in the next few weeks). Masters@UWA will need to rebuild a strong membership base over the coming months; I will actively seek to convene a committee/planning meeting to fill vacant roles and get the club restarted.

## DCP Goals

Details of how the clubs are progressing towards their DCP goals are set out in the Clubs Overview section above. The clubs have been issued with a Club Success plan which will be the focus of discussions I will hold with the clubs in the forthcoming weeks.

## Club Officer Training

Four of the five clubs had 4 or more officers attend the club officer training in July; St George's sent 7 officers; Subiaco Early Birds 4; UWA Toastmasters 4; Project Managers 4. However, no officers from Masters@UWA attended the training or responded to email reminders.

## Contests

3 of the 5 N22 clubs have held their contests in the past few weeks, all of which I have attended, 2 in the role of Chief Judge:

**St George's** contests were held Wed 24<sup>th</sup> August; 2 contestants competed in the Humour contest and 3 in the Table Topics contest. The winners will proceed to the Area Contest on Monday 10<sup>th</sup> October. The contest was well-organised in advance by the VPE, Brad Underwood. I was

appointed as the chief judge and kept in close contact with the club in the lead-up to the contests. Directions to the club and contact numbers were sent beforehand and the eligibility forms (and criteria for the judges) were set out the week before. The contest was well-organised, with the agenda issued beforehand and all roles fulfilled according to the contest rules. The tie-breaking judge's ballot was required for a tie-breaker in the Table Topics contest.

**Subiaco Early Birds** held their contests on Wed 8<sup>th</sup> September; 2 contestants competed in the Humour contest and 3 in the Table Topics contest. The winners will proceed to the Area Contest on Monday 10<sup>th</sup> October. The contest was well-organised by the VPE, Helen Clapin, who sent the eligibility forms and agenda out in advance and organised the paperwork for the contest. I was asked in advance to be the chief judge and received directions to the club and the VPE's contact number beforehand; on arrival I was made welcome at the club. The contest was run professionally with all roles fulfilled according to the contest rules and certificates issued to participants and winners.

**UWA Toastmasters** held their contests last Friday, 23<sup>rd</sup> September. 2 contestants competed in the Humour contest and 3 in the Table Topics contest. The winners will proceed to the Area Contest on Monday 10<sup>th</sup> October. A relatively new member was encouraged to take on the role of Contest chair and was mentored in the role by the president, Terence Chia. The Contest Chair reflected that the lesson he learned most was to keep up the promotion of the contests; a week before the contests there was only one contestant, which led to a concerted campaign by the club president to recruit more contestants. The contest was well-attended by approximately 30 members and the proceedings were closely monitored by the president and the experienced chief judge, who intervened discreetly whenever the protocols were unclear. The president's encouragement and commendation of the contest chair was an excellent model for members and the chief judge was also warmly thanked.

The remaining two N22 clubs will be holding their contests in the coming week:

**Project Managers** will be this Wednesday, 28<sup>th</sup> September. I have kept in close contact with the club in the lead-up to the contests and have answered a number of queries about contest rules and procedures; the organisers are new to organising contests and appear to be lacking in confidence. To date I have no information about the number of contestants. I will be the chief judge and will organise the certificates for the participants and place winners, who will proceed to the Area Final on 10<sup>th</sup> Oct.

**Masters@UWA** will hold their contests next Monday, 3<sup>rd</sup> Oct if there are sufficient members to compete and someone to organise the event; the club president will be overseas and it is unclear whether there is anyone to organise the contests, which have not been advertised on the club's Facebook page (the main point of contact for members). In the absence of a club contest, a contestant will be nominated for the Area Final, which this club is hosting. However, the eligibility of club members to compete will depend on the renewals being processed in time, which is in doubt (see comments above in the Clubs Overview section).

### Success Stories

UWA Toastmasters is likely to have some great success stories to share by the end of June next year! (As may the other clubs too).

**Meriel Griffiths**

**N22 Area Director 2016-2017**

**Submitted: Monday 26th September 2016**

## Area N23 Director Report

### Clubs

I recently took over as Area Director of N23 on the 1 September 2016, from Chris Telenta who resigned due to changing work commitments.

N23 encompasses five clubs including three community clubs: Mount Hawthorn; Stirling; and Talkabout, and two corporate clubs: Water Corporation; and Desperados.

Since my commencement earlier this month, I have been in contact with all club Presidents to discuss any club issues, club competitions, to organise the area competition, and arrange my first club visits. All clubs have also been visited by the former Area Director, Chris Telenta.

As a member of Mount Hawthorn Toastmasters I have had the opportunity to meet various members from the other clubs at previous competition, training and district events.

### Area Governor Visits

I will be visiting all of my other clubs during October: Stirling (5/10); Water Corporation (11/10); Desperados (14/10); and Talkabout (TBD based on member availability).

### Clubs Overview

Four of the five clubs appear to be running smoothly, with the usual challenges of focusing on membership and achieving club success goals.

Talkabout Toastmasters has been experiencing low membership for a number of years and continues to work with their club coach, however, this attention has unfortunately not been able to remedy these and other issues. With the 1 October 2016 fee renewal, it is expected the club will become a club 'not in good standing'. Whilst the committee believes it will have eight continuing members, as a number of members are currently travelling, it is not expected that the minimum eight-member fee payments will be made.

I have had a number of discussions with the Club President regarding the impact of this since becoming Area Director, and am also chasing further information regarding the Club's financial position. I will be meeting with the Talkabout club committee, as soon as these members and the club coach are available.

I will continue to work Talkabout and District representatives in the coming weeks and months. Membership As at the 1 October 2016 fee renewal it is expected that:

- Mount Hawthorn: will have a app 15 members. The club continues to attach new members and is committed to focusing on membership having lost a number of members during the past year (from app 25) due to a mixture of professional and personal reasons;
- Water Corporation: have built a strong membership base of 17 paid members;
- Stirling: continues to be a strong club with 18 members. Payments from 15 members have already been received by the club, however, a delay in establish a new not-for-profit bank account has caused some issues in processing their payment to Toastmaster International. This issue is being follow-up and the club expects to be back 'in good standing', ready for their club competition date of 5 October 2016;
- Desperados: staff leave during the school holidays has delayed payment. The club has already held their club competition, and expects to be back 'in good standing' for the Area Competition on 19 October 2016.



## **Club Officer Training**

Four of five of the clubs met or exceeded their requirement for club officer attendance, at the first round of training. Water Corporation did not have any members attend. Talkabout, despite their membership troubles have a highly committed core of members, and achieved a commendable seven club officers attending training.

Contests Club contests are underway. Four of the five clubs will hold competitions, with winners progressing to the Area Competition on 19 October 2016.

Submitted by Christine Hounsham, Area Director, 30 September 2016

## Area N24 Director Report

### Educational Awards

Two clubs prepared Club Success Plans (CSP). For the other two remaining clubs, preparing a CSP is not their first priority. The reason for this is that membership numbers are low, with an unbalanced mix of only two experienced Toastmasters at each club picking up most leadership/evaluation roles. The remaining members from these two clubs are fairly new and inexperienced and are at the early stages of completing both manuals.

It is expected that Maylands will achieve several CC and CL awards as their membership size is large, their members seem to be highly motivated and meetings/agendas are well organised.

### Area Director Visits

**Noranda** – Unofficially attended two meetings and performed agenda roles needed in each meeting (July and August). In September, attended the club for the third time to be the Chief Judge at the Noranda Club Contest held in September.

**Banyandah** – Attempted to unofficially attend three meetings. Two of the meetings postponed due to attendance expected to be low. Attended meeting in the middle of the other two planned meetings and joined club to offer support towards the low membership number and lack of experienced Toastmasters.

**Maylands** – Unofficially attended one meeting and attended and assisted with the club contest.

**Highgate** - Unofficially attended one meeting. Plan to attend next two meetings being held in October.

**\*\*\*\*Making official Area Director Visits to all clubs during October.**

### Clubs Overview

**Banyandah** – members/guests are welcomed, made to feel included and have the opportunity to take on whatever and how many meeting roles they would like at the last minute. Good meeting venue. Room for improvement is to have more experienced Toastmasters join the club. Experienced members are very supportive of newer members but appear to run and take on a lot of roles in meeting to accommodate for full agenda and lack of membership numbers. Newer members do not always respond to VPE in sufficient time to organise agenda and seem to expect to pick up roles on the night. Do not want to discourage newer members although makes the VPE's role challenging.

**Noranda** – very close group of people. Members know each other very well and appear to love and appreciate their club. It feels good to be there. Members want to make their meeting interesting, fun and an encouraging learning environment. One weakness which is also a strength is their reliance on two experienced Toastmasters who are respected and appear to almost coach the club when needed.

**Maylands** – very vibrant and energetic club. Lots of members with a mix of experienced and newer members. Members want to learn, develop and take-on more roles and opportunities. The club has many opportunities to socialise and mix with other members before, during and after meetings.

Highgate – Attendance numbers can vary. Members are welcoming and have an allocated time during meeting for supper and socialising. Would benefit from having more members and a club coach.

## Membership

Banyandah and Highgate both have only 7 members who renewed/joined. I have joined Banyandah and will continue to attend every second meeting. I will also be joining Highgate to ensure the club meets the minimum requirement of eight members and will try to attend as many meetings as possible given my work commitments on the same night. Both clubs have exhausted potential membership lists and are looking at other ways of marketing and attracting new members (e.g. creating or developing their Facebook pages, trialling 'Meet-up' demonstration meetings and working on their websites).

Noranda has approximately 12-13 members and aims to increase membership by inviting friends and work colleagues as guests. The President and his wife who is also the Treasurer and VPE of the club are very committed to growing the club and have invited several of the employees of their business.

Maylands has a high membership is not concerned on the future membership numbers of their club. The club has the best Toastmasters club website and Facebook page I have seen to date. These sources have proven to be the main method of attracting guests who have converted into members.

## DCP Goals

Banyandah – 2/10 DCP Goals met + 1 half goal completed. Most likely will not make 5/10pts or award status due to a low membership number and a large proportion of inexperienced members.

Highgate – 1/10 DCP Goals met + 2 half goals completed. Most likely will not make 5/10pts or award status due to a low membership number and a large proportion of inexperienced members.

Noranda - 1/10 DCP Goals met + 3 half goals completed. Club has the potential to achieve an award. Needs to increase membership by at least four members and to continue with what the club has been doing to achieve another four DCP points. Club has the right plan, leaders and momentum to achieve these objectives.

- Maylands - 0/10 DCP Goals met + almost 2 half goals completed. Club has the momentum, motivation and membership base to achieve an award.

## Club Officer Training

Banyandah – Only two members taking on all committee roles. Neither attended the first round of training although both are very experienced Toastmasters.

Highgate – Four Club Officers attended training. This DCP goal met.

Noranda – Five Club Officers trained. Committee is highly motivated. This DCP goal met.

Maylands – Only one Club Officer trained during the first round.

## Contests

Banyandah and Highgate did not hold contests due to lack of interest and competitors. However, Banyandah is putting a competitor forward for each contest at the Area Finals being held on Wednesday 5<sup>th</sup> October.

Attended and assisted with both club contests held at Noranda and Maylands. Both clubs had three competitors for each club contest. Both contests conducted in line with the Contest Rulebook and were enjoyable to watch. Maylands had a very large turnout for a club contest.

I have organised the Area Finals to be held at Noranda on Wednesday 5<sup>th</sup> October.  $\frac{3}{4}$  of the clubs in the area are competing. All four clubs have one member judging the Area Finals. All clubs are financially assisting with catering and members from two of the clubs are volunteering for the remaining 'helper' roles.

### **Success Stories**

Ann Cullen from Maylands recently completed her Advanced Competent Communicator Award. Ann has been a committed Toastmaster who mentors, encourages and inspires her club's newer members.

### **Other Information/Comments**

Ongoing concerns with the low membership numbers of Highgate and Banyandah. Both clubs have attempted to get a Club Coach. Both clubs have been informed of potential coaches who later reconsidered the role. Ongoing issue and concern.

**Cathryn McMurray**  
**N24 Area Director 2016-2017**  
**Submitted: 30/09/2016**

## Area N25 Director Report

### Educational Awards

Aspire is leading the way in educational awards.

Banksia is working towards having more awards.

Gourmet Guns n Roses have a few awards to be lodged. However, it is essential for the club to have more members so that more awards can be created.

Competitive Speakers: Competitive speakers will meet all the goals for awards.

Young Guns: The club is not paying as much attention as it should have.

### Area Director Visits

- Visited Gourmet Guns n Roses at Tuesday 20/09/2016
- Visited Competitive Speakers at Wednesday 26/10/2016
- Visited Banksia Speakers at Monday 24/10/2016
- Visited Aspire Toastmasters at Saturday 15/10/2016
- Visited Young Guns Toastmasters at Tuesday 11/10/2016

### Clubs Overview

Gourmet Guns n Roses: the club is in urgent need of more members, it has the potential to be a great monthly club for corporate people near Subiaco.

Competitive Speakers: It is an advanced club, and my assumption is that the club will do well.

However, I do still need to provide support for Competitive Speakers.

Banksia Speakers: I am the president of the club, more members are required, and the club needs to look at the mentoring program and accelerate its members' awards. A meetup group is set up to attract more members.

Aspire: Maree is providing strong leadership for Aspire, and the club is doing very well. The club has already met five goals

Young Guns: Young Guns does not actively participate in the distinguished club program due to the committee's leadership. The Area Director will continue working with the president to raise his awareness about this.

### Membership

Gourmet Guns n Roses need members most urgently. It is targeting five members net growth by January. AD to continue working with the president to achieve this.

All the rest of the four clubs have a solid foundation in their membership.

### DCP Goals

	Membership		Goals	CC's		AC's		CL's		Mem.		Trn.		Rn. Lst.	
	Base	To Date	Met	1	2	3	4	5	6	7	8	9a	9b	10a	10b
00995774 Young Guns	25	34	2	0	0	0	0	0	0	4	5	2	0	0	1
01334399 Aspire Toastmasters	20	28	5	2	0	0	0	1	1	4	4	6	0	0	1
02383596 Gourmet Guns n Roses	13	13	0	0	0	0	0	0	0	0	0	2	0	0	1
02459315 Banksia Speakers Toastmasters Club	20	22	1	1	0	0	0	0	0	2	0	6	0	1	1
04958293 Competitive Speakers Perth	21	23	3	0	0	1	0	1	0	2	0	6	0	1	1

My goal is all the clubs in the area attain at least distinguished status; this is based on the understanding that achieving such goal reflects the members' personal growth, which is the ultimate goal of Toastmasters.

## **Club Officer Training**

Aspire, Banksia and Competitive Speakers' club officers are trained. Young Guns and Gourmet Guns n Roses have not. For the next round of training, the AD will remind the club committee beforehand to ensure all the club officers are trained.

## **Contests**

Aspire, Banksia and Competitive Speakers held speech contests and all the paperwork was completed. Gourmet Guns n Roses did not hold a contest and Young Guns may not hold a contest. The Area Contest preparation is under its way, and the AD will submit all the required information to the Division Director.

## **Other Information/Comments**

Clearly, Young Guns and Gourmet Guns n Roses are under-performing, from my experience of visiting the clubs, this is very closely related to the leadership of the club committee. This is a fantastic opportunity for the Area Director to work with the two committees to improve their performances. I will visit the clubs more often and speak to the leadership teams more frequently.

I am also creating a new club for N25 in my residential college at UWA; it is expected that the club will be chartered before the end of this year

**Mark Zhang**

**N25 Area Director 2016- 2017**

***Resubmitted: 01/11/2016***

# SOUTHERN DIVISION AREA REPORTS

## Area S31 Director Report

### Educational Awards

Canning Vale – 3 CCs, 2 ACB, 1 CL, 1 ALB, 1 LDR EXC  
Southern River – 1 CC, 1 ACS, 1 CL, 1 ALB.  
Gosnells Foothills – Nil  
Armadale - Nil

### Area Director Visits

Canning Vale – regular visits plus competitions  
Southern Rivers – 4 visits – installation of committee, demonstration meeting and competitions plus 1 other visit  
Gosnells Foothills – 2 visits  
Armadale – 2 visits

### Clubs Overview

Canning Vale – robust weekly club  
Southern River – erratic attendance by members – attended demonstration meeting – great turnout by members – dedicated committee on the whole  
Gosnells Foothills – working towards smooth running of meetings – continuing to work on Club Success Plan Nov 2015 -formulated in great detail by previous Area Director  
Armadale – lacking leadership – VPPR has been holding the reins – unable to contact pivotal committee member – concern escalated to Southern Division Director

### Membership

Unable to access data re renewals  
Armadale – VPPR has indicated by email that he does not intend to renew.

### DCP Goals

Canning Vale – 7 goals  
Southern River – 5 goals  
Gosnells Foothills – 2 goals  
Armadale – no record

### Club Officer Training

Canning vale – met requirement  
Southern River – met requirement  
Gosnells foothills – met requirement  
Armadale – requirement not met

### Contests

Canning Vale – competitions held  
Southern River – competitions held  
Gosnells Foothills – competitions held  
Armadale – no competitions – no communication received re entry in Area competition

## **Success Stories**

Canning Vale -= 400th meeting  
Southern River – 200th meeting

## **Other Information/Comments**

Gosnells Foothills – Disability Officer submission to Southern Division director for submission at meeting Oct 1 2016

**Michele Naidu**  
**S 31 Area Director**  
***Submitted: September 30 2016***



## **Area S32 Director Report**

### **Educational Awards**

Victoria Quay has achieved all the educational awards required for DCP, Gateway & Gourmet are almost there. It's now a race between Vic Quay & Gateway especially as to which Club has more members achieving awards.

City of Cockburn has only 1 award & will struggle to achieve many more.

### **Area Director Visits**

All Clubs visited. Gateway my home club meets weekly. Gourmet, a monthly club, I am Club Coach as well as a member now so have been attending since March. Victoria Quay 3 visits & City of Cockburn 4 visits so far.

### **Clubs Overview**

Gateway & Victoria Quay are large vibrant community clubs. All basics of Toastmaster principals are practised which is reflected in the number of people joining & achieving awards & personal goals. One of their main challenges lies in scheduling so each member has regular speaking opportunities & individual needs are not overlooked.

Gourmet is a more select group focused on advanced manual speeches with group evaluations. Gourmet's strength lies in the many DTM's & experienced members who give focused impactful feedback. The challenge for Gourmet is to recruit new members.

City of Cockburn has well intentioned members but its low membership base makes meeting activities & club functioning fall repeatedly on the same shoulders.

### **Membership**

Both Victoria Quay & Gateway have large membership bases (> 45 members) and so far this TM year have registered 10 & 7 new members respectively. After October renewal period I anticipate membership numbers to drop slightly as some Vic Quay members move to the new club being sponsored by Vic Quay & expected attrition at Gateway.

Gourmet is slowly & steadily working on increasing club numbers to charter strength.

City of Cockburn is in serious trouble with membership numbers. Base is at 9 & a number of members have indicated they will not be renewing. Assistance is required.

### **DCP Goals**

Victoria Quay has already achieved PD (9/10 goals). Gateway (currently 6/10 goals) will soon have 8 goals & be PD by end next year. Gourmet (currently 5/10 goals) likely to achieve 7 goals but is challenged on membership goals/charter strength. I expect Gourmet to achieve goals. City of Cockburn (currently 1/10 goals) is in serious trouble and unless many new members are recruited I don't expect will meet DCP goals.

### **Club Officer Training**

All 4 clubs had at least 4 club officers attend.

3 of 4 Presidents are very new to role & leadership so will take time to harness their inner leader. Ditto 3 of 4 VPE's & disappointingly only 1 of the 3 inexperienced VPE's went to COT.

### **Contests**

Gateway has held both Humorous & TT Competitions. Victoria Quay scheduled Competitions over 2 meetings. Humorous has been completed with TT upcoming in the last week of September.

Fremantle Gourmet has nominated 2 contestants for the Area final. City of Cockburn will not hold Competitions or nominate Contestants as they will not be a Club in good standing at the Area S32 final in October.

### **Success Stories**

Gourmet held its 100<sup>th</sup> Meeting (11<sup>th</sup> August 2016)

Gladys Lavell from City of Cockburn achieved her DTM (Aug 23 2016).

Victoria Quay is setting up a new club "Fremantle Quaynote Speakers". The successful demo meeting was held on September 19 2016 with many Visitors & Guests attending.

**Sophy Gotsis**

**S32 Area Director 2016/2017**

***Submitted: 28 September 2016***

## Area S33 Director Report

### Educational Awards

#### Murdoch Southsiders

1 CC Lodged – 4 more identified to complete by year end  
1 ACS Lodged - 2 more identified to complete before year end  
0 leadership awards Lodged – 3 identified to complete before years end

#### Cannington Communicators

1 CC Lodged  
See notes on Club Overview

#### TLI Training Group

No awards lodged yet

#### Willetton

No awards lodged yet

#### Sunday Sundowners

0 CCs lodged yet – 2 to be completed shortly, 2 more identified before the years end  
1 ACG Lodged – 3 more identified before years end  
1 DTM lodged  
1 ALB lodged

### Area Director Visits

I have made formal visits to 3 Clubs so far Murdoch, Sunday Sundowners and TLI Training Group. Each meeting was well run and I was impressed with the level of professionalism on display.

### Clubs Overview

#### Murdoch Southsiders

Murdoch is running well with a strong and enthusiastic membership, it faces challenges, as many of it's members are University students who's availability is sporadic and many members leave after graduating – great work has been done by members on drives with public outreach and presentations being done at the university to attract new members.

#### Cannington Communicators

Cannington is struggling with it's membership numbers, recently losing 2 older members. However, t has also just recruited 2 new members to replace it and a push for membership under the new club coach has been gaining momentum.

#### TLI Training group

TLI are holding productive and lively meetings. The club is currently undergoing analysis as to their direction and acknowledge that they need to present a more attractive proposition to the membership to attract more members.

#### Willetton

Willetton are a dynamic and active group that hold friendly and productive meetings – the sociability in the group is strong and the meetings are conducted professionally.

#### Sunday Sundowners

Sunday Sundowners are going strong, regularly attracting guests and holding productive and dynamic meetings. There have been some challenges with committee members leaving due to personal reasons, but the club has coped well with the changes and fortunate to have a depth of experience in the club to train the new committee members in their roles.

### Membership

#### Murdoch

Murdoch are actively recruiting and have already signed up several new members – Murdoch regularly have several guests attend each meeting and their conversion of these guests to members is impressive

#### Cannington Communicators

Cannington have increased their advertising and have approached local businesses to try to increase their membership they have just signed up 2 new members and are hoping for more in the near future.

#### TLI Training

As an advanced club, TLI have been working hard on making the club more attractive for Toastmasters to join. It is too early to determine the effectiveness of this, but I am optimistic that they will achieve their goals.

#### Willetton

Willetton have been recruiting throughout the year and have signed up 5 new members this year. They are well on track to complete their DCP goals.

#### Sunday Sundowners

Sunday Sundowners have signed up 2 new members this year so far. They are actively recruiting and are on target to complete their DCP Goals

### DCP Goals

#### Murdoch

1 Point so far – on track to achieve president's distinguished by the end of the year

#### Cannington Communicators

0 Points so far – will struggle to get distinguished status due to their low membership – they will need to increase their membership to 13 by July to have any hope of gaining distinguished status.

They are likely to complete all their administrative goals.

#### TLI Training

0 Points so far. TLI consists of advanced Toastmasters, who have the capacity to assign awards to the club if needed, however unless the club has a net gain of 5 members, it is unlikely that the members will give their awards to this club. If the club can gain an additional 5 members, they will achieve Presidents distinguished.

Willetton

1 Point so far – Willetton will be meeting shortly to formalise their progress on their DCP Goals. I am confident that they will achieve President's Distinguished status before the end of the year.

Sunday Sundowners

3 Points so far – Sunday are well on track to achieve President's Distinguished before the end of the year.

### Club Officer Training

All clubs had more than 4 officers attend Training and are all well aware of the importance of attending.

### Contests

Murdoch

Humorous Contest Held – Winner Ryan Tancabel  
Table Topics Held – Winner Graham Macdonald

Cannington Communicators

Are aiming to hold a contest if they can get members to compete – if not, they will nominate

TLI Training

Do not have any members eligible to compete – all their members have either won in another area or are District officers

Willetton

Humorous Contest Held – Winner  
Table Topics Contest Held – Winner

Sunday Sundowners

Contest to be held on 02/10/2016

### Success Stories

Tom Bielski (Sunday Sundowners) Achieved DTM

Catherine O'Brien (Sunday Sundowners) Achieved DTM

Tom Bielski (Sunday Sundowners) has been organising a Comedy night for Toastmasters outside of a normal club meeting

Jon Teh (Sunday Sundowners) has been setting up a new Club – Persuasive Speakers

Cathy Kunzel (Cannington Communicators) has been working on setting up a new club – Ranford

**John Haynes**  
**S33 Area Director 2016**  
***Submitted: 22/09/2016***

## AREA S34 Director Report

### Clubs

My clubs are Bunbury-Jetty-Manjra

### **Educational Awards**

Bunbury – 2 CCs

Jetty – 0

Manjra- 0

### Area Director Visits

Bunbury - 1st 02/08/2016 2ND 13/09/2016

Manjra -1st 08/08/2016 2ND 19/09/2016

Jetty- Pending 1st 03/10/2016

### Clubs Overview

Bunbury- Improving-(+Leadership)

Jetty-Improving (No New members)

Manjra Weak (Leadership?)

### Membership

Bunbury 16

Jetty 8

Manjra- 10 +2

### DCP Goals

Bunbury –Goal –Distinguished or Select

Jetty Goal –Distinguished or Select (-New Members)

Manjra – Goal –Distinguished (-Core Leadership)

### Club Officer Training

Bunbury 5

Jetty 4

Manjra 1

### Contests

Manjra -Club contest Held 08/08/2016

Jetty -Planned 03/10/2016

Bunbury -Club Contest Held 02/08/2016

**Area Contest:** Date 16 Oct: Time 2-5pm

Location Manjra Club Toastmasters

### Success Stories

Roger Davies (Hearing Impaired) –Completed his CC manual 13/09/2016

Bunbury (Website-Meetup)

## **Other Information/Comments**

Training was held for the Manjra Toastmasters club by the District. All officers are very new and they were elected after July.

**Graham Watson**  
**Area Director S34 2016-2017**  
**Submitted: 30/09/2016**



## Area S35 Director Report

### Educational Awards

Kwinana

2 CC and 1 CL achieved

Advanced- Peter Law And Michael Gorman almost completed

Rockingham

1 AC

Paula Jacobs Completed ACB will submit when back off holidays

Leon O'Brian will complete an ACG within the next 6 months.

There are possibly 3 members, who will complete CCs. and possibly, another 2. Over the next 6 months

WESEF

None met yet

Helen Clark is pressing to complete her ACS and is putting herself forward for speaking opportunities to complete in the next 6 months

Applecross

1 AC

Phillip Fawell one speech away from ACB will be done in next couple of weeks

Katherine Webster: two from CC.

Chahak Garg goal is to finish CC and CL within next 6 months

Clinton Cheng goals are to complete project 5 from the entertaining speech manual, to obtain ACS

Then complete three more speeches between two manuals and be eligible for ACG.

Meriel Griffiths Complete Advanced Communicator Gold in the next few months – just 2 speeches to go and a couple of educationals.

Chahak Garg goal is to finish CC and CL within next 6 months,

Barry Radestock 5 speeches from ACB to complete in 6 months

Netmasters

1 CL

### Area Director Visits

Kwinana

My home Club – we are hosting area 35 Humorous and Table topics Contest.

Rockingham

Visited club, enjoyed my visit. I was put on the addenda and I gave a 10 min speech on 'The Moments Of Truth' It was enjoyed by the club and some members had not heard about it previously

WESEF

Visited Club, it was their speech contest and I was given the role as chief judge. Very enjoyable contest and glad I had the chance to join in

Applecross

Visited Club, Enjoyed my visit. Very welcoming, Kevin introduced me to members, I was put on Agenda and evaluated the meeting

Netmasters

Visited Club

Very enjoyable night, first time I had participated online toastmasters. Gave a table topic and gave evaluation to Illya Jurin who is representing them for humorous speech and Table topics.

## Clubs Overview

Kwinana

My home club, This Club is a young club and is growing stronger each month. There is a family feel growing amongst the members. We ran a sausage sizzle at Bunnings and many members helped during the day and it was a great success with a good profit for the club

Rockingham

Very friendly club, Unfortunately I never got to meet many members during my visit as there were quite a few on holidays and work. I would like to re visit on busier evening to get a better feel for the club

WESEF

This club is in a Chemical Plant. They find it hard to maintain regular members due to shift work and work load. I do feel they are a passionate club despite this, I felt this on my visit

Applecross

A very busy and thriving club, nothing to worry about here, received plenty of feedback from members expressing their goals

Netmasters

Love this club as it is trying out new boundaries using the internet. I think this may grow globally. Well done David

## Membership

Kwinana

I feel they will achieve their goals as there have been many visitors over the past few weeks and some keen to join

Rockingham

Have 20 members to date. Not met target yet and they are in the process of promoting club to obtain more members

WESEF

12 members to date not met target. As I said before they struggle to maintain members due to being a chemical plant. They are working on ways to recruit more members

Applecross

45 Members and have met their goal. Well done Applecross

Netmasters

15 members to date, not yet met goal and are working on recruiting new members.

### DCP Goals

All four Clubs are working on Distinguished club Programme, some finding it easier than others due to having many members. I will look at this in more detail when I revisit Clubs

### Club Officer Training

Kwinana 4 trained

Rockingham 4 trained

Applecross 5 trained

WESEF 0. On the next training session, I will encourage WESEF to attend officer training

### Contests

All Clubs held contest. I attended Kwinana where I was Toastmaster and WESEF where I was Chief Judge. Both contests were well organised and plenty of Humour

### Success Stories

Kwinana Toastmasters Chartered last year and is growing stronger every month

Applecross- Kevin was awarded ACG in August. Well done Kevin Sansome

Rockingham - Paula Jacobs Completed ACB. Well done Paula

I'm sure there is more, so well done everyone.

**David Finnimore**

**Area Director S35 2016-2017**

***Submitted: 29-9-2016***